

FEB 29 1924  
RELIGIOUS BOOK NUMBER

# THE Publishers' Weekly

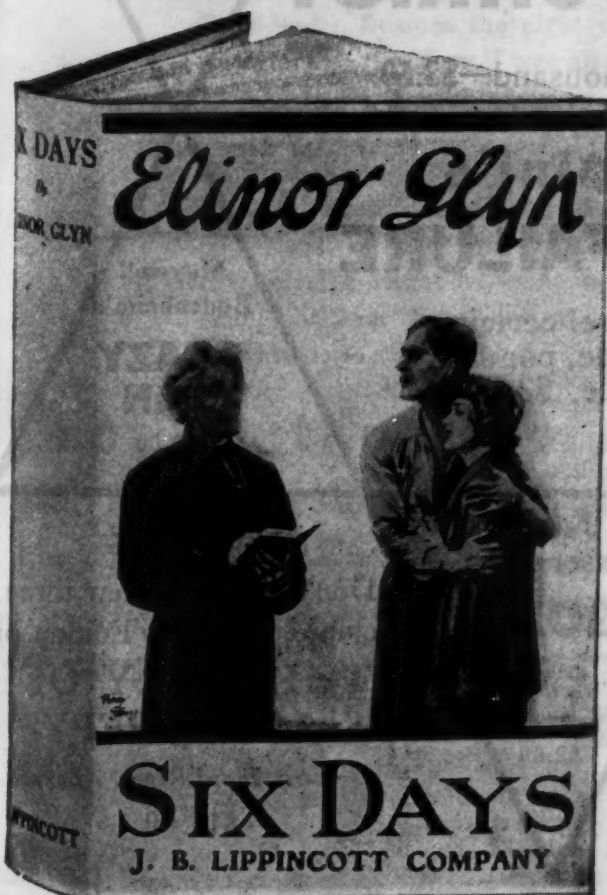
The American BOOK TRADE JOURNAL

VOL. CV.

NEW YORK, FEBRUARY 23, 1924

No. 8

***Buried alive by an explosion,  
face to face with death,—***



the last barrier drops between Laline Lester and David Lamont. Food and candles for six days and then——? Mrs. Glyn surpasses even herself in picturing the strength and weakness, the exquisite tenderness of those days, when love is stripped of camouflage and heart beats against heart in a void of all save devotion.

*A Clean Story of love and heroism with a unique situation that piques curiosity.*

**Published To-Day  
Price \$2.00**

**J. B. LIPPINCOTT COMPANY**  
PHILADELPHIA LONDON MONTREAL

## Something to hitch your wagon to for March and the rest of February

**Violet Bell's  
BLINDNESS  
OF HEART**  
\$2.00

**T. S. Stribling's  
RED  
SAND**  
*Author of  
Fombento*  
\$2.00

**Robert Herrick's  
WASTE**  
\$2.00

**Papini's  
LIFE OF CHRIST**  
152nd Thousand—\$3.50

**Papini's  
THE FAILURE**  
A Novel certain of  
a large, popular  
sale. \$2.00

**H. W.  
Nevinson's  
CHANGES  
AND  
CHANCES**  
\$4.50

**Maxwell  
Bodenheim's  
CRAZY  
MAN**  
\$2.00

**Our Announcement of  
Dorothy  
Canfield's  
HOME-MAKER**  
will appear later.

**Jacob  
Wassermann's  
GOLD**  
*Author of  
"The World's  
Illusion"*  
\$2.00

Don't forget the new three  
volume Wheatley Edition of  
**THE DIARY OF  
SAMUEL PEPYS**  
3 vols. India Paper. Boxed  
\$15.00

**HARCOURT, BRACE & COMPANY, 363 MADISON AVE.  
NEW YORK**



# *Announcing for Early Publication*

## **THE LIFE OF WOODROW WILSON**

**By JOSEPHUS DANIELS**

Former Secretary of the Navy and Intimate  
Associate of President Wilson

*Hon. Josephus Daniels says:*

This book will be a life of Wilson, the man, as I saw him and knew him. I am familiar with the life of the former President. Besides the eight years I was under him as Secretary of the Navy, I was also associated with him when he was in Paris as the world's greatest figure. There are and will be many more lives of the war President written, all from different viewpoints. It is my aim to present the life, the whole life, of the man—not a book merely for politicians. I shall deal with his character, surroundings, environment—what he embodied. I want to lay bare the true Woodrow Wilson as man, politician, teacher, father, President, to the world.

**The Authorship of this Work is  
a Guarantee of Its Authenticity**

---

**OCTAVO. CLOTH. ILLUSTRATED. PRICE \$2.50**

---

**FOR BOOKSELLERS**

A sample showing binding, specimen pages and specimen illustrations will be sent to booksellers upon request, for use in obtaining

**ADVANCE ORDERS**

---

**PUBLISHERS THE JOHN C. WINSTON COMPANY PHILADELPHIA**



EDITH  
WHARTON'S  
OLD  
NEW YORK



EDITH  
WHARTON'S  
OLD  
NEW YORK



EDITH  
WHARTON'S  
OLD  
NEW YORK



WH  
NEW

## EDITH WHARTON'S



### EDITH WHARTON

*is a name to conjure with in the world of fiction today. She is internationally recognized as America's chief woman novelist. "The Age of Innocence," or "The House of Mirth," or "Ethan Frome" is almost without exception the answer to the question: "What is the greatest novel written in America in the twentieth century?" The critics laud her; the public's delight in her novels has put them in the top line of best-sellers. It is generally conceded that she can portray the real New York society as no other writer can. It is the setting in which her rich style, her searching analysis of character, her narration of a story of intricate human relations, all appear in their highest estate—as they do in her four new Novels of Old New York.*

### *The Most Important Publishing For the Spring*

Here is something new in the book world, a true innovation! Every feature of this announcement commands attention. Just think of it! America's foremost woman novelist has written four novels on

### TO BE SOLD SEPARATELY

These four novels of Old New York by Edith Wharton will be sold separately or in sets in a special gift box in full colors that in every way emphasizes their charm and beauty. By this arrangement the public can buy a single novel by Edith Wharton, but the majority of her admirers, there can be no doubt, will

Edith Wharton's "The Age of Innocence" gave the name to a period of New York society that has become the current term in speaking of the end of the nineteenth century in America. Now in her four new novels she portrays the four successive decades which marked the first beginning

**Booksellers:** The publishers are distributing with orders for stock of these Wharton novels the following publicity material—

Advance Order Display Cards  
Large Colored Posters  
Window Cards  
Colored Post Cards  
Extra Jackets  
Helps for Salespeople  
and other material



EDITH  
WHARTON'S  
OLD  
NEW YORK



EDITH  
WHARTON'S  
OLD  
NEW YORK



EDITH  
WHARTON'S  
OLD  
NEW YORK



WH  
NEW




 EDITH  
WHARTON'S  
OLD  
NEW YORK


 EDITH  
WHARTON'S  
OLD  
NEW YORK


 EDITH  
WHARTON'S  
OLD  
NEW YORK

# OLD NEW YORK

*The Most Interesting*

*Innovation*

*Season, 1924*

the subject in which she is recognized supreme; and her publishers are doing the unusual thing—bringing out these four novels simultaneously. This, indisputably, is the chief book event of the year.

## OR IN SETS IN A BOX

want the set. Stunning jackets and the unique gift box (colorful as a bouquet of spring flowers!) make a sight so attractive that the bookseller will find that where he has had one best-seller by Edith Wharton, he will now have four. The price of the single volumes is \$1.25. The set of four in the gift box is \$5.00.

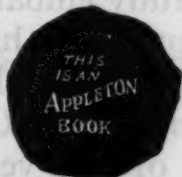
of the disintegration of the old order of things, of the stable, impenetrable society of earlier days. In four dramatic and searchingly human stories Old New York lives again. As in "The Age of Innocence" and "The House of Mirth" Edith Wharton shows the real men and women of society.

Publication Date, May 16.

**D. APPLETON AND COMPANY**

35 West 32nd Street, New York

25 Bedford Street, London



**FALSE DAWN—The 'Forties**

The son of an Old New York family comes under artistic influences from abroad that the 'Forties cannot understand. \$1.25



**THE OLD MAID—The 'Fifties**

Among the hidden things beneath the outwardly respectable fabric of Old New York one sees the heroine's mistake concealed. \$1.25



**THE SPARK—The 'Sixties**

A study in influences—an American, herald of modern America, imprints on the central character beliefs which vitally effect his life. \$1.25



**NEW YEAR'S DAY—The 'Seventies**

Lizzie Hazeldean becomes outcast from her social sphere, for in the 'Seventies society could not amalgamate to itself her sin. \$1.25

The Set of Four in Gift Box, \$5.00


 EDITH  
WHARTON'S  
OLD  
NEW YORK


 EDITH  
WHARTON'S  
OLD  
NEW YORK


 EDITH  
WHARTON'S  
OLD  
NEW YORK


 EDITH  
WHARTON'S  
OLD  
NEW YORK

**Have you ever acted as a male  
chaperon to a young woman  
with \$30,000,000 and a thirst  
for excitement**

?

**Or attempted to engage the  
attention of a dowdy heiress  
with possibilities in order that  
she won't donate her money to  
the wrong college**

?

**Or served as philosopher but  
friend to a lady with theatrical  
aspirations and an athletic hus-  
band in the offing**

?

IN

# I'LL SHOW YOU THE TOWN

By **ELMER DAVIS**

There is a young trouble hunter who cheerfully embarks on all three of these hazardous enterprises. What happens to him is told in a novel that for sheer merriment has not been equalled in a decade—even in Mr. Davis's last year's success, *Times Have Changed*, which Heywood Broun voted the merriest book of the year. Order *I'll Show You the Town* today—and read it. It will pay you an 800% dividend in laughter. \$2 net. Ready March 8.

**Robert M. McBride & Company, Publishers, New York**





*Advance Copies*  
*of*  
**The Test of  
Donald Norton**

*By*  
**Robert E. Pinkerton**  
*Are Now Ready*

---

We shall be glad to send an  
*advance copy*—bound and with  
jacket—to any recognized book-  
seller who will write for one.

---

Advertising of "The Test of  
Donald Norton" in Magazines and  
leading Newspapers with a

***Paid Circulation of 38 Millions***  
has been ordered. More to follow.

Publication date May 1. Price \$2.00 net



# Fulfillment

Have people who seek divorce higher or lower ideals than those who consider it unethical?

"Fulfillment" is a novel that presents a convincing answer to that universal question — a novel that will grip the attention, that must be talked about for its bold treatment of deep emotions that clash with traditions.

It is the story of Brent Appleton's unfortunate marriage and its consequences, of Aline, beautiful and responsive, of Diana, finely intellectual and capable of the truest love.

A strong novel of life, one of the outstanding novels of the spring.

\$2.00

By Elizabeth Newport Hepburn

*Author of "The Wings of Time"*



HENRY HOLT & COMPANY

19 West 44th Street

New York





# The Turning Point



Louis Tracy doesn't just tell a story. He takes you away on a party with him and my, what a wonderful party it is!

First off, you are one of a band of strolling musicians. You find yourself joining in the choruses and helping to pass the hat. Later, when you are lodging in one of the few habitable rooms of an old castle, you are dead sure that you can see sentries in armor and archers on the wall. And later, encased in full armor, you try your luck in a tournament that is a tournament.

That's the joy of the thing—Tracy doesn't tell you what somebody else did—not much. He just touches you with his magic wand and away you go, one adventure after another.

*You will never forget the part you play in "The Turning Point."*

Wherever Books Are Sold

Proof of ad-  
reduced  
—now running

EDWARD J. CLODE, Publisher, NEW YORK

---

---

Vice and disease

purify a race

The old prophets  
as clear as day

Civilization

Wooden legs  
are not inherited  
but wooden heads  
are safe for stupidity

Prehistoric man  
had as much  
intelligence

Unwise charity creates  
half the misery  
in the world as we have

*The New Decalogue of Science*  
by Albert Edward Wiggam  
The Bobbs-Merrill Company, Publishers

---

---



## BOBBS-MERRILL BOOKS

■■■■■■■■■■

**-KING-  
TOMMY**

**GEORGE A.  
BIRMINGHAM**

■■■■■■■■■■

BY THE AUTHOR OF

*Found Money  
The Great Grandmother*

The whimsical account of the modest curate of a remote parish in Ireland who unwittingly becomes the centre of a royalist plot.

\$2.00

■■■■■■■■■■

**-KING-  
TOMMY**

**GEORGE A.  
BIRMINGHAM**

■■■■■■■■■■

BY THE AUTHOR OF *WHY EUROPE LEAVES HOME*

# BLACK MAGIC

Because there are tendencies in America that parallel conditions in Italy before Mussolini, this graphic description of the Fascisti is of importance to all American citizens.

\$2.50

**KENNETH L. ROBERTS**

By **HUGH PENDEXTER**

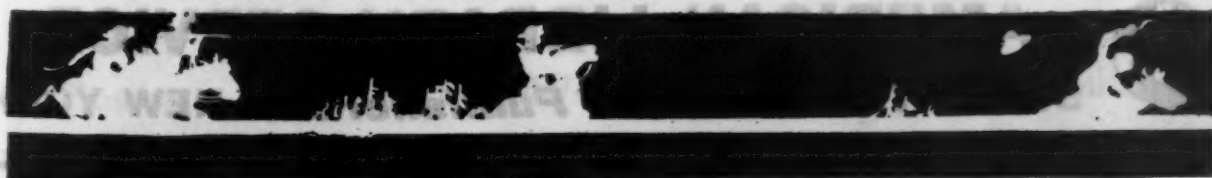
Author of *PAY GRAVEL*

**OLD  
MISERY**

Old Misery personifies the wild rough West of '49 when a man's life was as good as his trigger finger.

Illustrated by Remington Schuyler.

\$2.00



**THE BOOK THE WHOLE COUNTRY HAS BEEN WAITING FOR!**



(Design of Jacket in Colors)

# **AUTHENTIC HISTORY OF THE KU KLUX KLAN**

1865 - 1877

BY

**S. L. DAVIS**

**BIG SALES AND BIG PROFITS**

**National Advertising Campaign**

Sales Aids, Colored Window Display Cards and  
Imprint Post-Cards

**Regular Trade Discount**

## **AMAZING REVELATIONS**

Full Octavo; 328 pages, 32 photographic illustrations from rare sources, reproductions of documents, jacket and frontispiece in three colors, gold lettering, stained edges.

**READY FEB. 25th**

**\$3.50**

**WIRE YOUR ORDERS!**



**AMERICAN LIBRARY SERVICE**

**500 FIFTH AVENUE,**

**Publishers**

**NEW YORK**



*Announcing*  
*Miss Waller's first novel in five years*

# DEEP IN THE HEARTS OF MEN

By  
**MARY E. WALLER**

*Author of*

"The Wood-carver of 'Lympus"

"A Cry in the Wilderness"

"Out of the Silences"

"Flamsted Quarries"

Ready April 26th

446 pages. \$2.00

Boston

**LITTLE, BROWN & COMPANY**

Publishers

## To Increase Book Sales in Chicago

place your advertising message before the book buying public in the medium to which it habitually looks for bookish information.

That means The Wednesday Book Page of The Daily News—for ten years the informant, counselor and friend of literate Chicago.

Here is the most effective show-window in the middle west for the display of worth-while books—and that publishers realize this fact is shown by the distribution of book advertising among Chicago newspapers.

In 1923 that distribution was as follows.

Total volume of book advertising in Chicago newspapers from January 1 to December 31, 1923.

	agate lines	Comparison agate lines
The Daily News .....	176,859	176,859
The Daily Tribune .....	127,429	127,429
The Post .....	100,532	
The Daily Herald Examiner .....	15,673	
The American .....	5,589	
The Journal .....	1,441	
The Sunday Herald Examiner .....	27,381	
The Sunday Tribune .....	9,903	
The Daily News, excess over the next highest score, that of The Daily Tribune .....		49,430

To increase book sales in Chicago, increase your book advertising in

**THE CHICAGO DAILY NEWS**  
**First in Chicago**

**MAX REINHARDT AND  
HIS THEATRE**

Edited by Oliver M. Saylor

**THE LIFE OF CESARE  
BORGIA**

By Rafael Sabatini

**GERMANY, FRANCE  
AND ENGLAND**

By Maximilian Harden

**SAINT JOAN**

By George Bernard Shaw

**THE DARK SWAN**

By Ernest Pascal

**OUR AMERICAN  
THEATRE**

By Oliver M. Saylor

**CONTEMPORARY  
PORTRAITS**

(Fourth Series)

By Frank Harris

**BRENTANO'S**

take pleasure in announcing that  
they have secured the services of

**MR. EDWARD B. PARTRIDGE**

who will represent them exclusively in the Middle  
West. Mr. Partridge, who has been for many  
years a newspaperman and a writer of fiction, is a  
true book lover, and we feel sure that he will  
prove a welcome visitor to our many friends.

**BIG GAME**

By Louis Lacy Stevenson

**PRUNELLO**

By S. P. B. Mais

**WHO TRAVELS ALONE**

By Graham Sutton

**PRANCING NIGGER**

By Ronald Firbank

**THE DON JUANES**

By Marcel Prevost

**THE GAOL**

By Paul Bourget

**UNDREAMED OF  
SHORES**

By Frank Harris

**BOCCACCIO'S UNTOLD  
TALE**

By Harry Kemp

**THE ROLLING ROAD**

By Boyd Cable

**WRITTEN IN  
FRIENDSHIP**

By Gerald Cumberland

**YEA AND NAY**

A Series of Debates

**FROM A TERRACE  
IN PRAGUE**

By Granville T. Baker

**MYSELF WHEN YOUNG**

By Alec Waugh

**THE LOST FLUTE**

Translated by G. L. Joerissen

**UNDER THE RED FLAG**

By Richard Eaton

**THE LAST YEARS OF  
H. M. HYNDMAN**

By Rosalind Travers

**PSYCHOANALYSIS  
AND MAN'S UNCON-  
SCIOUS MOTIVES**

By Andre Tridon

**PRIMITIVE CULTURE**

By Edward B. Tylor

**THE GREYHOUND  
AND COURSING**

By Adair Dighton

**MEMORIES OF MEN  
AND HORSES**

By William Allison

**THE STORY OF BOXING**

By Trevor C. Wignall

**THE COMPLETE  
MAH JONG PLAYER**

By Florence Irwin

**BRENTANO'S**

PUBLISHERS

NEW YORK



Spreading the Popularity of  
Religious Books

HARRY EMERSON  
FOSDICK'S

**"TWELVE TESTS  
OF CHARACTER"**

is not only selling itself in amazing quantities, but it is selling *the whole idea of reading religious books* among a constantly growing number of people.

It is the kind of book which brings the customer back asking, "Have you any more books like Fosdick's TWELVE TESTS OF CHARACTER?"

**Cloth, \$1.50**

**15,000 SOLD IN THE FIRST TWO MONTHS**

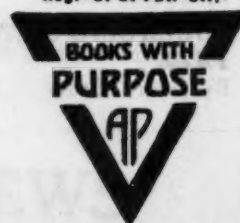
**ASSOCIATION PRESS**  
**PUBLISHERS**

347 Madison Avenue

::

New York

Reg. U. S. Pat. Off.



The mark of a book  
written to meet a demand

*Over the Page for a List of Books*

# RELIGIOUS BOOKS AT THEIR BEST

*Issued by*

GEORGE H. DORAN COMPANY

CHARLES M. ROE, MANAGER  
Religious Literature Department

When you see this familiar jacket-covering, you may depend upon that book being of moment and interest—that it is but representative of hundreds of valuable, important, and up-to-date religious books published by this house.

Booksellers are urged to write for some of our special plans for increasing the interest in, and sale of, religious books.

There is a whole lot more religion in the country than many of us think.

GEORGE H. DORAN COMPANY *Publishers* New York



# The Better Sort of Religious Books

**INTRODUCTION TO THE OLD TESTAMENT**  
Prof. Ernest Sellin, D.D. Net, \$3.00

**THE APPROACH TO THE NEW TESTAMENT**  
Rev. Prof. James Moffatt, D.D. Net, \$3.00

**AN INTRODUCTION TO THE STUDY OF THE BIBLE**  
Rev. J. R. Van Pelt, D.D. Net, \$2.00

**BROTHERHOOD IN THE OLD TESTAMENT**  
Prof. A. S. Peake, D.D., LL.D. Net, \$1.50

**THE CERTAINTY OF GOD**  
Rev. W. J. Moulton, D.D. Net, \$1.50

**CHRISTIANITY AND THE RELIGIONS OF THE WORLD**  
Rev. Albert Schweitzer, D.D. Net, \$1.25

**JESUS LOVER OF MEN**  
Rev. Wilton E. Rix Net, \$1.50

**STUDIES IN THE TEACHING OF THE SERMON ON THE MOUNT**  
Rev. Arthur W. Robinson, D.D. Net, \$1.75

**THE MYSTICAL QUEST OF CHRIST**  
Rev. Robert F. Horton, M.A., D.D. Net, \$3.00

**THE RELIGION OF JESUS AND THE FAITH OF PAUL**  
Rev. Adolf Deissmann, D.D. Net, \$2.00

**NEVERTHELESS WE BELIEVE**  
Rev. A. Boyd Scott, M.C., B.D. Net, \$2.00

**THE CHRISTIAN REVOLUTION**  
Henry T. Hodgkin, M.A., M.B. Net, \$2.50

**CLASSICS OF THE SOUL'S QUEST**  
Rev. R. E. Welsh, M.A., D.D. Net, \$2.00

**STUDIES IN THE LIFE OF THE EARLY CHURCH**  
Rev. Prof. F. J. Foakes-Jackson, D.D. Net, \$2.50

**THE MINISTER AND HIS GREEK NEW TESTAMENT**  
Rev. Prof. A. T. Robertson, D.D., LL.D. Net, \$1.75

**A BRIEF BIBLICAL HISTORY New Testament**  
**A BRIEF BIBLICAL HISTORY Old Testament**  
Rev. Prof. F. J. Foakes-Jackson, D.D. Each, Net, \$2.00

**CRITICAL HOURS IN THE PREACHER'S LIFE**  
Rev. Ernest C. Wareing, D.D. Litt.D. Net, \$1.25

**THE CHRISTIAN AND HIS MONEY PROBLEMS**  
Bert Wilson Net, \$1.50

**AT HOME IN THE BIBLE**  
T. H. Darlow, M.A. Net, \$2.00

**RECENT PSYCHOLOGY AND THE CHRISTIAN RELIGION**  
Cyril E. Hudson, M.A. Net, \$1.35

**SCIENTIFIC CHRISTIAN THINKING**  
Rev. Howard Agnew Johnston, Ph.D., D.D. Net, \$1.25

**HERE AND THERE AMONG THE PAPYRI**  
Prof. George Milligan, D. D. Net, \$2.00

**MAN AND THE ATTAINMENT OF IMMORTALITY**  
Prof. J. Y. Simpson, M.A., D.Sc. Illustrated. Net, \$2.25

**THE SPIRITUAL INTERPRETATION OF NATURE** Prof. J. Y. Simpson, M.A., D. Sc.  
Revised Edition. Diagrams. Net, \$2.25

**RELIGIOUS PERPLEXITIES**  
Rev. Principal L. P. Jacks, D.D., LL.D. Net, \$1.00

**REALITIES AND SHAMS**  
Rev. Principal L. P. Jacks, D.D., LL.D. Net, \$1.50

**TWELVE TESTS OF CHARACTER**  
Rev. Harry Emerson Fosdick, D.D. Net, \$1.50

**CONFRONTING YOUNG MEN WITH THE LIVING CHRIST**  
John R. Mott Net, \$1.50

**WHAT ARE YOU WORTH?**  
Rev. Charles L. Goodell, D.D. Net, \$1.25

**SOME LIVING MASTERS OF THE PULPIT**  
Rev. Joseph Fort Newton, D.D., Litt.D. Net, \$2.00

**MOODS OF THE SOUL**  
Rev. F. W. Norwood, D.D. Net, \$1.75

**PLACES OF QUIET STRENGTH**  
Rev. John Timothy Stone, D.D. Net, \$2.00

**THE WICKET GATE**  
Rev. G. A. Studdert Kennedy, M.C., C.F. Net, \$1.50

**THAT GOD'S HOUSE MAY BE FILLED**  
Rev. William L. Stidger, D.D. Net, \$1.50

**TEACHING ADOLESCENTS IN THE CHURCH SCHOOL**  
Erwin L. Shaver Net, \$1.25

**THE LIFE OF WILLIAM CAREY**  
S. Pearce Carey, M.A. Illustrated. Net, \$3.50

**BACK TO THE LONG GRASS**  
Dan Crawford Illustrated. Net, \$4.00

**THE MASTER MISSIONARY SERIES**  
Edited by W. P. Livingstone  
David Livingstone  
By Hubert F. Livingstone Wilson, M.B., Ch.B.

**Mackay of Uganda**  
By Mary Yule

**Chalmers of New Guinea**  
By Alexander Small, B.L.

**Alexander Duff of India**  
By Rev. Alex. Duff Watson, B.D.

**Jackson of Moukden**  
By Mrs. Dugald Christie

**Ion Keith-Falconer**  
By Rev. James Robson, M.A. Illustrated. Each, Net, \$1.35

**MEN, WOMEN AND GOD The Sex Question from the Christian Viewpoint**  
Rev. A. Herbert Gray, D.D. Net, \$1.50

GEORGE H. DORAN COMPANY

NEW YORK



**First Edition Sold Out!      Second Edition Ready!**  
**THIRD EDITION IN PREPARATION!**

## **CAROLINE ATWATER MASON'S**

Story of the Great Controversy in Religion

# **The High Way**

### **EACH RELIGIOUS CRISIS**

*has brought forth a novel.*  
*Christian Evidence gave*

us

**ROBERT  
ELSMERE**

*Eternal Punishment*

*gave us*

**JOHN WARD  
PREACHER**

*Biblical Criticism gave*

us

**THE REIGN OF  
LAW**

*Modernism brings forth*

**THE HIGH WAY**

*From Christian Work One-  
Book-a-Week Review*

Again history repeats itself and during a religious crisis, a "big" religious novel comes to the front.

### **THE RELIGIOUS NOVEL OF THE HOUR**

*New York Herald:*

"It was bound to come. Eminently timely . . . carefully written . . . a well-worked-out story. . . Mrs. Mason is a veteran at the trade."

*New York Times:*

"To few writers at any season falls the good luck of Caroline Atwater Mason. . . when interest in this subject is at its peak."

**CLOTH \$2.00**

## **Another Challenging "Bryan" Book**

Even more timely and appealing than "IN HIS IMAGE" is the new work by the distinguished exponent of Christianity. *Ready Soon!*  
*Shall Christianity Remain Christian?*

## **SEVEN QUESTIONS IN DISPUTE**

**By WILLIAM JENNINGS BRYAN**

constitutes a notable answer to criticism and doubt, which will loom large in the history of the present day controversy between fundamentalist and modernist.

**A BOOK THAT IS SURE TO CALL FORTH  
A TREMENDOUS RESPONSE      Cloth, \$1.25**



### **HIS OTHER BOOKS**

**IN HIS IMAGE**

*10th Edition, \$1.75*

**FAMOUS FIGURES**

**OF THE**

**OLD TESTAMENT**

*\$1.50.*

**FLEMING H. REVELL COMPANY, Publishers**

*New York: 155 Fifth Avenue*

*Chicago: 17 N. Wabash Avenue*



**THE JOHN C. WINSTON COMPANY, Philadelphia**



**\$41,000.00 worth of new machinery  
installed to meet the growing demand for**

## **Winston "International" Bibles**

*The Largest Line of Self-Pronouncing Bibles in the World*

**EVERY SIZE OF READABLE TYPE  
EVERY VARIETY OF CONTENTS  
ALL STYLES OF FLEXIBLE BINDINGS**

**INCLUDING**

**TEXT—REFERENCE  
SCHOLARS'—TEACHERS' AND  
HOME BIBLES**

**RED LETTER BIBLES  
AND TESTAMENTS**

**THE CHRISTIAN WORKER'S  
BIBLE AND TESTAMENT**

**THE PRECIOUS PROMISE  
BIBLE AND TESTAMENT**

**THE LOOSE-LEAF BIBLE**

**THE LOOSE-LEAF NEW TESTAMENT**



## **INTERNATIONAL BLACK FACE TYPE BIBLES**

*Are the Only Self-Pronouncing Black-Face Bibles Published*

These Bibles will meet your demands  
for small Bibles with large type

**Best terms to the trade—Send for catalog**

**The JOHN C. WINSTON CO.**

**AMERICAN BIBLE HEADQUARTERS**

**Book and Bible Publishers and Manufacturers**

**PHILADELPHIA**



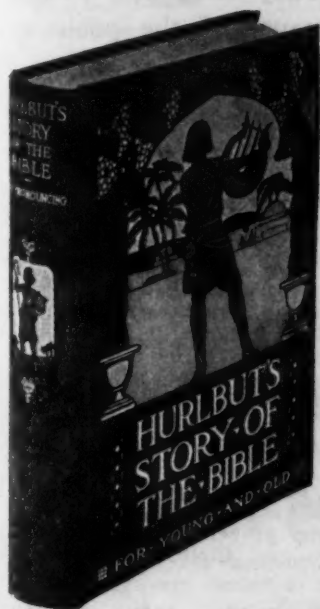


THE JOHN C. WINSTON COMPANY, Philadelphia



THE COMPANION BOOK TO THE BIBLE

OVER 750,000 COPIES SOLD



## HURLBUT'S STORY OF THE BIBLE FROM GENESIS TO REVELATION TOLD FOR YOUNG AND OLD SELF-PRONOUNCING

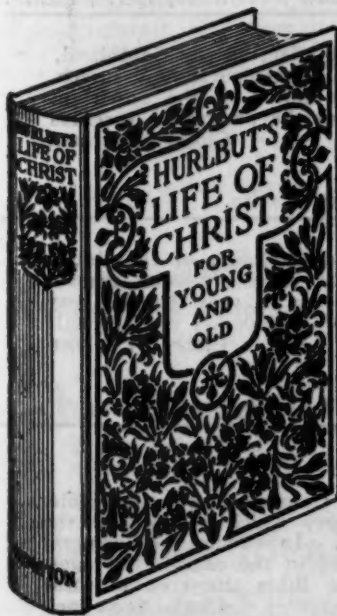
ONE HUNDRED AND SIXTY-EIGHT STORIES each complete in itself, yet forming a **continuous narrative of the Bible**. It has a reverential regard for traditional interpretation, while utilizing a modern style unexcelled for its vividness. The world-old stories are rendered vitally interesting by the noted author's fresh and realistic treatment.

**RECOMMENDED BY ALL DENOMINATIONS** for its freshness and accuracy; for its freedom from doctrinal discussion; for its simplicity of language; for its numerous and appropriate illustrations; as the best work on the subject. The greatest aid to parents, teachers, clergymen and all who wish a model and guide for reading or telling the Bible stories in the most fascinating way.

**THE BEST ILLUSTRATED BOOK ON THE SUBJECT.** Contains 16 full-page color drawings, over 250 half-tone, full-page and text pictures, **BOUND IN RICH OLIVE GREEN CLOTH**, with attractive cover design in gold. . . . . Net \$2.00

The Companion Book to the New Testament

OVER 100,000 COPIES SOLD



## HURLBUT'S LIFE OF CHRIST

FOR YOUNG AND OLD

WILL ENRICH AND ENNOBLE EVERY HOME

In this **new and complete** life of Christ will be found the same beautiful, flowing style of description, the same simplicity of language, that is so attractive to both young and old, the same lucid unfolding of the story he has to tell, that characterize all of Dr. Hurlbut's writings. After drawing a perfect picture of the surroundings amid which Jesus was born, and of the circumstances under which he took the form of man, Dr. Hurlbut follows the life of Christ as a child, as a young man, as the greatest teacher and example of all ages, and as the Saviour of mankind.

**THE GREATEST AID TO THOSE WHO SEEK TO UNDERSTAND THE LIFE OF THE SAVIOUR**—Every one should have a comprehensive knowledge of the life of our Saviour which this book gives as does no other work of like purpose. The book is invaluable to teacher and parent and all who seek to understand the life of Christ or who are called upon to tell the story to others, whether they are old or young.

**HANDSOMELY ILLUSTRATED**—200 Magnificent Illustrations. 16 Full-Page Plates in Colors. Included in these illustrations are 80 remarkable full-page pictures by William Hole, R.S.A., R.E., of which 16 are full-page color plates. **BOUND IN RICH CLOTH**, with attractive cover design in gold. . . . . Net \$2.00

**Publishers The JOHN C. WINSTON CO. Philadelphia**



# Serious Books That Sell

Here is a choice list selected from our latest publications. They all appeal to the reader of serious literature, and will have a steady sale because of the publicity that is being given to them.

## The Miracle of Me

*By Bernard C. Clausen, D.D.*

*To be published March 1.*

Addresses that are somehow different. Thought and heart are in them; they are full of human interest. "There is a directness, a humanness and naturalness, with remarkable brevity that bespeak a surcharged personality." The twelve titles explore as many different regions of direct concern to folks who are in touch with themselves and the world about them. \$1.25 net.

## Borrowed Axes

*By Russell H. Conwell, D.D., LL.D.*

*Sermons of Common Sense.*

Wide familiarity with life, knowledge of the needs of the people, great practical sympathy with young people in their endeavors to prepare themselves to find and fill more worthy places, and an inexhaustible fund of Christian common sense, mark this group of sermons. Cloth, \$1.25 net.

## The Greater Christ

*By A. D. Belden, B.D. (Lond.)*

*Essays in Religious Restatement.*

Here are the short treatments of such living themes as religion and evolution, the authority of the Scriptures, the divinity of Christ, the meaning of the death of Jesus, and the return of Christ. Cloth, \$1.50 net.

## Does Religion Pay?

*By William Dudley Nowlin, D.D., LL.D.*

Twelve revival sermons repeatedly used in revival services with great effect in the Southland, and reproduced largely as they came from the preacher's lips in rapid extemporaneous speech. Dr. G. W. Truett, commenting on this work, speaks in the highest terms of the important themes, the simple, wholesome words, the apt, telling illustrations, and the preacher's sureness of his message. Cloth, \$1.25 net.

## Social Imperatives

*By Craig S. Thoms, Ph.D.*

The bravest of men are afraid of social disaster. This fear is the silver lining of the clouds of our day. It seems there is a vivid social consciousness, a lively sense of social responsibility. What obligations does this social consciousness perceive? In a very helpful way Professor Thoms has set them forth emphasizing eight striking needs which his readers will agree are imperative. Cloth, \$1.25 net.

## The Birth of the Bible

*By Theodore Heysham, Ph.D.*

*A new pathway to the better understanding of the Bible.*

An unfolding of the facts about the origin, transmission, and translation of the Bible. Doctor Heysham has designed a unique and original chart in colors which shows how the Bible came to us, vividly picturing the history of the great Book. In concise yet comprehensive chapters he gives a description in detail of the facts pictured in the chart. All ages, classes, and creeds will find their most puzzling questions about the Bible answered in these pages. Cloth, \$1.50 net.

***The Judson Press***

1701-1703 Chestnut Street

Philadelphia, Pa.

Send for Descriptive Circular of Our Latest Books



# ABINGDON BOOKS



## Is God Limited?

By Bishop Francis J. McConnell

In discussing this great question Bishop McConnell asks, "If there are limitations how are we to conceive of them so as to preserve the moral and spiritual values which are the glory of the Christian ideal of God?"

Price, net, \$2.00, postpaid

## A Casket Of Cameos

By F. W. Boreham

Here is the third volume of sermons by this popular Australian preacher, on texts that have influenced great minds.

Price, net, \$1.75, postpaid

## Synthetic Christianity

By Lynn Harold Hough

Dr. Hough shows how Christianity gathers up almost impossible opposites and makes them serve together in a synthetic whole.

Price, net, \$1.50, postpaid

## Suburbs of Christianity

By Ralph W. Sockman

The sermons contained in this volume are an effort to interpret religious life by one who stands at the very center of the complex currents in our country's metropolis.

Price, net, \$1.50, postpaid

## The Epic of Earth

By William L. Stidger

This volume deals with the phenomena of nature as recorded in the Bible, and is full of suggestive and helpful spiritual evaluations and applications.

Illustrated. Price, net, \$2.00, postpaid

## The Reason in Faith

By Ralph Tyler Flewelling

Professor Flewelling is known in philosophical circles throughout this country as an earnest and forceful expositor of personalism. It is from the point of view of personalism that The Reason in Faith is written.

Price, net, \$1.75, postpaid

## Forgotten Stories

By Elmer Ellsworth Helms

Out of that wonderful treasure house, the Bible, the author brings things old and new.

Price, net, \$1.50, postpaid

## Christ and the Problems of Youth

By John M. Versteeg

The author is dedicated to the proposition that Christ is the hope of the world and so is the hope of youth.

Price, net, 75 cents, postpaid

## The Haunted House

By Halford E. Luccock

Strikingly original in theme and treatment, modern in spirit, these sermons treat timely, vital subjects with a sure insight, humor and fertility of imagination.

Price, net, \$1.50, postpaid

## Christian Ideals in Industry

By F. Ernest Johnson and  
Arthur E. Holt

In this endeavor to interpret Christian ideals in their relation to industry, young people's classes in the Churches have been kept in mind by the authors.

Price, net, 75 cents; by mail 82 cents

AT THE BETTER BOOK SHOPS

NEW YORK

**THE ABINGDON PRESS**

CINCINNATI

CHICAGO

BOSTON

PITTSBURGH

DETROIT

KANSAS CITY

SAN FRANCISCO

PORTLAND, ORE



## BOOKS OF ESPECIAL INTEREST TO BIBLE STUDENTS AND CHRISTIAN WORKERS!

### **Studies of Familiar Hymns (Series 2)** *By Louis F. Benson, D.D.*

These studies are a continuation of the earlier studies of familiar hymns by Dr. Benson, and are delightful and fascinating reading, even for those who are neither musical nor students of hymns.

These hymns have been selected and arranged in historical succession, the story of each plainly showing the close association of religious thought with historical development. As Dr. Benson is regarded as the foremost American hymnologist, his statements may be considered as authentic. This series is not only an authoritative book of reference, but it has also the fascination of a good book of fiction. Cloth, 314 pages, \$2.00 net.

### **Winning the Oregon Country** *By John T. Faris*

A story of the pioneer heroes of Oregon. All hero stories are interesting; but how much more are those of our own country? Cloth, 240 pages, \$1.00, net, 21 illustrations.

### **Parent Training in the Church School** *By Florence E. Norton*

This book endeavors to furnish programs and materials for the use of such agencies as the Church may develop in a campaign for parent training. Boards, 96 pages, 60 cents, net.

### **Pastorial Epistles of Paul (An Exposition)** *By Charles R. Erdman, D.D.*

This is the seventh of Dr. Erdman's valuable expositions, and treats the First and Second Epistles of Paul to Timothy and Titus. These letters have vital interest for all classes of readers. Flex. Cloth, 158 pages, \$1.00 net.

### **A Study of the Junior Child** *By Mary T. Whitley*

This book should be of great help to workers with children of this age, for Miss Whitley is a recognized authority on this subject and superlatively fitted to write such a book. Cloth, 155 pages, 60 cents, net.

### **A Parish Program of Religious Education** *By Walter Albion Squires, B.D.*

Suggestions for a church school designed to carry on a unified educational program for an individual church. Cloth, 234 pages, \$1.25 net.

### **The Home God Meant** *By George N. Luccock, D.D.*

"The book is unsurpassed, if indeed equalled, by any other on the same or similar themes."—*The Christian Statesman*. Cloth, 205 pages, \$1.25 net.

### **How to Conduct Family Worship** *By Harold McAfee Robinson, D.D.*


This book is to aid in conducting family worship in which adults and children participate with equal interest. Stiff paper cover, 36 pages; 25 cents, net. Cloth, 36 pages; 40 cents, net.

### **Our Reasonable Faith** *By Rev. Park Hays Miller*

"An excellent little volume for any who desire a clear and simple statement of the essentials of the Christian faith."—*Record of Christian Work*. Cloth, 224 pages; \$1.25, net.

### **Education for Successful Living** *By James E. Clarke, D.D.*

"The book shows true education and how it is to be gained. It makes clear the folly of being only half-educated, and shows that this folly is committed by those that leave religion out of their educational schemes."—*Christian Endeavor World*. Cloth, 152 pages; \$1.00, net; Paper, 75 cents, net.

 **Circulars, Review Sheets and Catalogs sent upon request**

## THE WESTMINSTER PRESS

Headquarters: Philadelphia, Witherspoon Building

New York, 156 Fifth Ave.  
Chicago, 125 N. Wabash Ave.  
Atlanta, 200 Auburn Ave.

Cincinnati, 420 Elm St.  
Nashville, 711 Church St.

St. Louis, 914 Pine St.  
San Francisco, 278 Post St.  
Pittsburgh, Granite Building.



# NELSON RELIGIOUS BOOKS

## BOOKS FOR BIBLE STUDY

### Nelson Complete Concordance To the American Standard Bible

By M. C. HAZARD, PH.D., EDITOR EMERITUS

Department of Educational Publications

Congregational Publishing Society

Size, 7 x 9½ inches and 2 inches thick. A handy size for ready reference. Price, \$5.00

A Concordance is an index to the words in the Bible, enabling you to find easily any word, verse, or subject in the Bible.

In its 1,300 pages there are 300,000 References arranged under 16,000 Headings and Sub-Headings. Printed on thin, fine, white paper, attractively bound in Maroon Cloth, Lettered in Gold.

### Peake's Commentary on the Bible

Edited by

ARTHUR S. PEAKE, M.A., D.D.

Rylands Professor of Biblical Exegesis,

Manchester University

AND A STAFF OF SIXTY-ONE CONTRIBUTORS

With the assistance for the New Testament of

A. J. GRIEVE, M.A., D.D.

Principal of the Congregational Hall, Edinburgh

Introduction by

MELANCTHON WOOLSEY STRYKER, D.D., LL.D.

Formerly President of Hamilton College; author of

"English Bible Versions and Origins," etc.

1,014 Pages, bound in Strong Cloth.

Size 6½ x 9½: Price, \$4.00

This Commentary is designed to put before the reader in simple form, the generally accepted results of Biblical Criticism, Interpretation, History and Theology.

It conveys in a popular and interesting way, the meaning of the original writers, and reconstructs the conditions in which they worked.

It provides accurate interpretation of the text through which sound basis for devotional use and practical application can be laid.

It aims to make the Scriptures live for its readers.

### A Manual of Bible History

By REV. W. G. BLAIKIE, D.D.

"A book of rare excellence. Within its five hundred pages the whole course of Bible History is analysed, delineated, and explained with remarkable intelligence, judgment, and literary skill."—THE CONGREGATIONALIST.

500 Pages, Cloth Binding, 5 x 7½. Price, \$1.75

The purpose of Blaikie's Manual of Bible History is to enable students of the Bible to grasp the whole course of history which it contains, both in its outline and in its details, and to indicate and apply its great lessons.

### THE AMERICAN STANDARD BIBLE

(EDITED AND REVISED BY THE AMERICAN REVISION COMMITTEE)

More than twelve million scholars in our American Sunday Schools are using the text of the American Standard Bible, because it is the latest and most accurate translation and "the best English version" made in Nelson's Guaranteed Bindings.

Also THE CHILD'S BIBLE and other Bible Story Books for Children and Young Folks

Published by THOMAS NELSON & SONS, New York



## Thousands of women have been waiting for the *perfect* Book of Etiquette—

A BOOK that would go beyond the essentials of behavior and guide them through the intricacies of any social occasion.

Now you can offer them just such a book — VOGUE'S BOOK OF ETIQUETTE, sponsored and prepared by the publishers of *Vogue* Magazine, the greatest American guide to things fashionable.

Here your customers will find the niceties of social custom, the latest and most exclusive decrees of society's code, authoritatively pronounced.

Every woman who entertains, no matter how modestly or how elaborately, feels the need of a reliable manual of good form. Show her one which

avoids the absurdities that invite ridicule, and which bears the stamp of a recognized style authority, and see how pleased she will be with her purchase.

VOGUE'S BOOK OF ETIQUETTE is just off the press. Its handsome appearance, with gold-stamped cover, fine quality "laid" paper, tasteful color decorations in the 18th Century French style, and engraved inserts, harmonizes with the dignity and sensibleness of its contents. We feel sure it will take its place as the modern Book of Etiquette.

### ADVERTISING

Your customers will be "sold" on "Vogue's Book of Etiquette" by convincing advertising in the famous "class" magazines, "*Vogue*," "*Vanity Fair*," and "*House and Garden*" — combined circulation 318,000.

We have the sole trade agency for this book and offer very favorable discounts.

Octavo. 591 pages. \$4.00 net

THE BAKER & TAYLOR CO.  
354 FOURTH AVENUE, NEW YORK

*You will compliment your customers by showing them*

# Vogue's Book of Etiquette





## LOOK FOR THE PILGRIM PRESS IMPRINT ON A RELIGIOUS BOOK



### SCIENCE AND LIFE

*Professor Robert A. Millikan, Nobel Prize Winner in Physics for 1923, in recognition of his achievement in isolating the electron.*

To those who claim that modern science has discredited religion, there can be no more effective answer than this plea for religion as a fundamental human and social necessity, on the part of a living physicist of the first rank. Every minister and religious leader will instantly recognize this book as one of the most important of the year. Publication date about April first.

Price, about \$1.25

### THE LARGER FAITH

*Rev. Charles R. Brown, Dean of Yale University Divinity School.*

Forceful, vivid, sympathetic studies of the history and characteristics of nine leading branches of the Christian Church in America, as follows: The Baptist, the Congregationalists, the Disciples, the Episcopalians, the Lutherans, the Methodists, the Presbyterians, the Roman Catholics, and the Unitarians.

"This volume," says the author, "was written in the interest of better understanding and more intelligent goodwill among the many branches of the Church of Christ."

Cloth, \$1.50

### SEEING STRAIGHT IN THE SUN- DAY SCHOOL

*George Ezra Huntley*

"Higher ideals, adequate objectives and best methods—uniquely presented in the form of Uncle Hezekiah Harbinger's comments."—Rev. George H. Trull of the Presbyterian Board of Missions.

Price, \$1.25

**An Ideal Easter Gift**

### WEYMOUTH'S NEW TESTAMENT IN MODERN SPEECH

A scholarly and accurate translation in the best English of our day. "It revitalizes the Living Word."

"People will read their New Testament as given in these pages with the zest of a new book."—*Christian World.*

"It is a work admirably done and is a great aid in getting at the real meaning of the New Testament of our Lord. This is a book every minister would do well to have on his study table."—*The Lutheran World.*

"A most convenient hand-book for those who wish to turn Bible study from a matter of relative indifference to a real joy and pleasure."—*The Christian Evangelist.*

Send for circular showing bindings and prices

### CHILD TYPES AND THE CHANG- ING CHILD

*Frances Weld Danielson*

In these winsome pages, the reader sees through Miss Danielson's eyes The Shy Child, The Imaginative Child, The Contrary Child, and many other types, and is helped to discover ways of developing these traits into useful characteristics.

Price, \$1.00

*Standard Best Sellers*

### NEW PATHS THROUGH OLD PALESTINE

*Margaret Slattery*

"Few men have ever visited Bible lands who are able to write so graphic an account of their visit as this brilliant woman has given us in this delightful little book."—*Reformed Church Messenger.*

Illustrated. Price \$1.50

*Other Books by Miss Slattery*

### THE CHARM OF THE IMPOS- SIBLE

Envelope edition 25 cents

### A GIRL'S BOOK OF PRAYER

Boards, 35 cents

### THE HIGHWAY TO LEADERSHIP

Cloth, \$1.50



# The Pilgrim Press

14 Beacon St., Boston  
156 Fifth Ave., New York  
19 So. La Salle St., Chicago





# And Now A Popular The New

A Style for Every Reader

## Regular Edition

Printed and bound like a modern novel—a book for every booklover, for every library.

Available in three different bindings, each stamped in gold.

Cloth, \$3.00 net

Leather (boxed),  
\$4.00 net

Genuine morocco  
(boxed), \$5.00 net

*The Goodspeed "New Testament" Will Be Read During Lent.*

AN AMERICAN

By EDGAR J.

To feature in the app  
(Mar. 5-April 20) when  
particularly interested

## Popular Edition

Feature this new edition. It will have a popular sale and will increase the demand for all the bindings.

**\$1.50**

READY M

WRITE OR WIRE FOR

**THE UNIVERSITY**

5801 Ellis Avenue

# Popular-Priced Edition! Testament

IN TRANSLATION

R. J. GOODSPEED

approaching season of Lent  
your customers will be  
steeped in all religious books.

## Popular Edition

Pocket size, bound in cloth,  
printed on a good quality of thin  
paper, with chapter and verse  
numbers on inner margins.

50 net

MARCH 17

OR YOUR SUPPLY TODAY

# OF CHICAGO PRESS

Chicago, Illinois

### A Price For Every Purse

## Pocket Edition

Printed on genuine India paper, with chapter and verse numbers on inner margins of pages.

Available in three different bindings, each stamped in gold.

Cloth, \$2.50 net

Leather (boxed),  
\$3.50 net

Genuine morocco  
(boxed), \$4.50 net

*The Goodspeed "New  
Testament" Will Be  
Sold During Lent.*

## Some Putnam Books of Special Interest

### MEMOIRS OF REAR-ADMIRAL THOMAS C. SELFIDGE, JR.

The author saw the passing of the wooden ship and the advent of the steel dreadnought. He fought at New Orleans and Mobile with Farragut.

### WOOD- WORKING

A complete manual  
By Charles G. Wheeler  
Over 700 illustrations  
\$3.50

### A New Biography of The Man of the Hour

## CALVIN COOLIDGE

### From the Green Mountains to the White House

A particularly timely biographical sketch by M. E. Hennessy. It will meet the definite demand for authentic and up-to-date information about the President.

### A New Idea in Daily Exercise

## PHYSICAL EXERCISE FOR DAILY USE

Dr. C. W. Crampton offers a practical plan for keeping fit that takes only a few minutes daily. A book of universal appeal.

Now, when the foundations of religion are the subject of such wide-spread discussion there is a natural interest in A. Maude Royden's

## THE FRIENDSHIP OF GOD

The leading woman preacher of modern times throws new light on the relation of religion to everyday life. \$1.25

### ETHICS AND SOME MODERN WORLD PROBLEMS

By William McDougall

The author of "The Group Mind," and professor of psychology at Harvard discusses the international conditions of the moment from a new and effective point of view.

### SANGER POEMS

In Five Volumes  
By William Cory Sanger  
Each 75 cents

New York

G. P. PUTNAM'S SONS

London



**The Publishers' Weekly**  
 THE AMERICAN BOOK TRADE JOURNAL  
 Founded by F. Leyboldt

February 23, 1924

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.*

## The Field of the Religious Book

THE most important thing that has been accomplished by the general discussion of religious books and of distribution during the past three years is a better understanding of the scope of this field and a better appreciation of its growing importance. It could hardly be said that there has been any real lack of interest in the religious book field, as the great denominational organizations have always understood the importance of books and have organized distributive systems of high effectiveness to accomplish the sale of the literature in which they were interested.

Perhaps on account of this segregation of religious book setting there did grow up, however, a feeling that religious books were for a few devoted church-goers and that the term did not apply to any great area of books of general interest. The re-examination of the situation has shown this not to be the case, and the data brought forth from the experience of some churches and communities has indicated to other groups that there was a greater importance and power in the printed word than they had realized.

The clergy have always been great users of books and frequenters of libraries and bookstores. In many churches, however, there is need of a better reference library, and churches can well afford to supplement the minister's own resources in making available a collection of books that would really supply what the clergyman needed in inspiration and information. The various workers in the church need their groups of books—books on welfare work, books on the details of Sunday School teaching, and books on the mission fields.

The Sunday School library, over which the last rites had been read, is being revived in many places, sometimes with loan collections from the public libraries, sometimes merely by way of giving reading guidance thru lists, sometimes by reestablishing the collection of high grade books to be had at the Sunday School, it being

found that the weekly visit to the school gives a convenient opportunity for the children to renew their weekly needs of reading matter.

In many communities there is experimentation with a general bookshelf for the reading of the congregation, books pertinent to general religious thought, supplementing and enriching the message of the pulpit. Many ministers testify that this guidance in reading for the congregation makes it much easier for the pulpit to find an audience sensitive to the messages that the preacher wishes to convey.

Whatever has been gained in the past three years, the great developments in the religious book field are all ahead, and the increased discussion indicates that this is one of the liveliest topics in the field of book distribution.

## Pro Bono Publico

THE establishment of the J. Pierpont Morgan Library as a book collection for public use gives a striking illustration of the way in which the private collecting of books leads almost invariably to public benefit.

The collection is marvelous in its scope and full of irreplaceable material. It is housed in one of the most beautiful buildings in America, a library designed for Mr. Morgan by Charles McKim and considered his masterpiece. The location at Thirty-sixth Street near Madison Avenue makes it central for users of the collection.

All of this wonderful library is now made available for public use under proper safeguards to prevent careless handling, and, in making this gift, J. Pierpont Morgan, son of the founder of the library, has supplied its trustees with a fund of \$1,500,000 with which to maintain and develop the collection. Mr. Morgan remains president of the Board, and the handling of the library will be in charge of Belle da Costa Greene, present librarian, now to be known as director.

The incentive of personal possession and the excitement of book hunting brought this collection together, backed, as this library was, by great wealth, but, tho the elder Morgan enjoyed to the full the possession of these treasures, and, while the present Mr. Morgan has found similar pleasure, his collecting instinct has not allowed him to lose sight of the fact that a collection so rounded and so perfect should not be again scattered by sale, but should be a permanent unit for the enrichment of the

intellectual and artistic side of the American people.

The value of this great gift to scholarship has been everywhere pointed out, and it should also be remembered that this collection constitutes a marvelous record of the endeavor of progressive culture to use writing and printing to preserve and propagate ideas. Every type of book is represented, from the earliest manuscript to the first use of print and from the great first books of printing to the present era.

It might even be pointed out that, while the interest of scholarship in rare manuscripts might be served by a collection existing at any point on the other side of the water, the influence of this collection as a thing of beauty and as an inspiration to printers and publishers could not be accomplished except by bringing the actual books to this country and making them available for serious students. The place of New York in the world's book production today makes such a gift at this time extremely significant and important.

### A Book-Trade Leader

THE American book-trade will read with regret the news of the death of Charles E. Butler, vice-president and treasurer of Brentano's and one of the best known figures in the American book-trade. Like a soldier on duty, he died at his post; "his eye was not dim, nor his natural force abated."

Mr. Butler had a thoro training in the book field at Lippincott's, and, during the long connection with Brentano's, has had important influence in the directing of American book-trade development. He was a doughty and a highly respected fighter for the principles that he believed important for retail bookstore development, and he was unceasingly active in the New York Booksellers' League and in the American Booksellers' Association. For the latter he served as president for two years, presiding at the two important conventions at Boston and Philadelphia.

The special program on price standardization at the Washington Convention was Mr. Butler's movement and he indefatigably pursued this fundamental reform.

He was a man whose industry and integrity made him respected by both bookseller and publisher, and he was one of the first to be selected by the booksellers for election to the Honorary Fellowship. His death leaves a real gap in the American book-trade.

### Postal Service and Postal Wage

THE maximum salary of a large part of the postal employees is \$150 a month. This is not enough for the men with families or enough to keep the government's mail service at its proper level. The matter is coming up for discussion in Congress. The Edge-Kelly Bill (Senate 1898, House 4123) provides for a \$600 increase in this maximum. The whole country, especially the business world, is dependent on the efficiency of this service, and no trade more dependent on it than the book business, with its large mail-order business.

The *Publishers' Weekly*, whose business must largely be transacted thru the mail and whose problems of distribution, like those of other periodicals, must depend on good service, is very keenly aware of the need of this change, and, in the interest of the whole trade and the country as a whole, it strongly urges that its readers give their support thru their congressmen and senators to this bill. One needs only to compare the present \$1,800 maximum with the well-known figures of living expense for families to see that the \$600 increase is the least sum that could reasonably be talked about.

### The Support of Real People

JASON ROGERS, in the first issue of the *Advertisers' Weekly*, has commented in this wise on the program of the New York Times:

"Almost from the start of the new management in 1896 effort was made to attract the attention and cultivate the support of real people, as represented in definite groups: real estate, finance, books and the law, four great elements in human society usually covered by our newspapers in a mere perfunctory and routine way.

"These four basic blocks of reader and advertiser support provided the underpinning of the structure."

Such classification from the expert commentator gives interesting evidence of the value placed by the publishing department of a newspaper on the place of the book-reading public in its substantial support of a paper. The justice of this analysis has been reiterated by many newspaper publishers, and again and again thruout the country it will be found that the most substantial newspapers in our leading cities are those newspapers that give the most attention to book news and commentary on books.



## Field of Service Increased

By Dr. Edward James

*Minister of the University Church of the Disciples of Christ, Chicago.*

FOR fifteen years the University Church of Disciples of Christ, Chicago, has maintained a small working library for various specific ends. The ideas in mind at the time of its establishment were, first, the books should be selected with reference to enlarging and deepening the religious thought of the Church in the direction of the ideals of its ministry; second, no juvenile books were included because these are fairly well provided by the public libraries and homes of the community; third, the books are to be purchased by a carefully selected library committee. No books should be received or solicited as direct gifts. The funds for all purchases should be provided thru the Church budget; fourth, the books should be allowed to circulate as they do from other libraries for periods of two weeks.

These plans have been carried out with gratifying results. The use of the books has varied with the care given the library by different librarians but has been a constant auxiliary to the pulpit and the classrooms. It has been the intention to spend at least \$100 a year on new books. Frequently, these books were reviewed in sermons or noticed in the parish paper.

The Church cultivates a social conception of religion and, therefore, has naturally added to the library books in the fields of social work and reforms. Books by such authors as Coolay, Ross, Wallis, Rauschenbusch, Peabody and Jane Addams have had a prominent place. Philosophical works, such as those of William James, Josiah Royce, and John Dewey, and writers on ethics have also been generously provided. Questions of racial relations, social settlements, and specific reforms,—temperance, economic problems, the rights of women and children, have had a generous place. There are also books of biography, poetry, drama, and religious education. In the spe-

cifically religious field books dealing with the modern biblical problems, the life of Christ, and the history of the Church have been selected rather than theological works. There is a considerable selection of books on modern missions tho for the most part these are books dealing with the customs and cultures of the countries where missionary work is done.

No works of fiction have so far been included because they are so accessible and generally possessed. There is a growing tendency, however, to add carefully selected literature which combines the more substantial, philosophical and religious ideas with the literary form of expression.

The Church has recently moved into its new building where rather ample quarters are provided for the various activities. The library-room, twenty by forty feet, with a fireplace and living-room furniture, opens from the main entrance of the Church. It is the purpose to encourage the use of this room by members and visitors during afternoons and evenings of the week, including Sundays. It has already been discovered that the equipment of rooms in the Church House with more homelike furniture than the conventional austere classroom furniture transforms the place into an inviting and hospitable reading room. The books themselves are of such a character as to suggest a friendly and significant relation between religion and the social sciences. The Church maintains a committee on social service made up of professional and volunteer social workers. They are often able to direct the reading of members of the Church in ways which extend the social mind and conscience.

Proposals have recently been made to organize book clubs, or reading circles in connection with the library. These clubs would help to enlist readers and, by the discussion of books, heighten and further interest.

*WHEN I consider what some books have done for the world, and what they are doing, how they keep up our hope; awaken new courage and faith; soothe pain; give an ideal life to those whose homes are cold and hard; bind together distant ages and foreign lands; create new worlds of beauty, bring down truths from heaven—I give eternal blessings for this gift, and pray that we may all use it aright and abuse it never.*

—James Freeman Clarke



# How A Pastor Introduces Books to His People

By Dr. James D. Jeffry

*Pastor of Scovel Presbyterian Church, Detroit, Mich.*

**I**N our church we decided to have a reading club. About twenty dollars were used from our Deacons' Fund, and we sought members, charging one dollar for membership. The aim was to get books into the homes of as many members as would join. The rules were simple. On payment of a dollar, the member chose any book out of the library that happened to be in at that time, taking it away with him. That book became his by that act. If he did not want to return it he might keep it. If he desired another book he could return the book received, and choose another, but any time that he decided to keep a book, all he needed to do was to retain it. If he also desired to continue the membership he could pay another dollar and choose another book.

After we had this plan under way, for books costing on an average one dollar, retail, we commenced along still another line. This time financing it altogether from the Deacons' Fund, buying this time only paper bound books and pamphlets, varying in price from ten to forty cents. On these books we placed a sticker on which we had printed the following:

## Lending Library

"This book belongs to the deacons of — Church. The only obligation resting on you as its possessor is that when you are thru reading the book, you return it at prayer-meeting the next Wednesday night, placing it on the table in front of the pastor, so that another may have the same privilege you have had of reading it. The deacons have another library of books with more durable binding. Those desiring such may have the privilege by paying one dollar. But this part of your library is free

Yours in Christ's work,  
The Deacons of — Church."

All of the books in both plans were distinctively books in relation to God's Word, the Christian life and work, religious in the highest sense of the word, some being biographies of men who had lived their life for Christ and his cause. Books on general topics good enough in their way were not good enough for our purpose. It was not our desire simply to induce men and

women to read, but to direct them in their reading along lines which would thoroly furnish them unto good works.

After a time we found that some of the books, in being read, had become so worn that when returned they were not taken again. This pertained to the books and pamphlets which were distributed free. Then we had another sticker, slightly larger than the first, which we pasted directly over the face of the first, worded as follows:

## Pass-It-On Library

"This book belongs to the deacons of — Church. The only obligation resting on you as its possessor is that when you are thru reading the book, you will kindly give it to another that he or she may also have the privilege of reading. If the book does not interest you, it may be helpful to another, so please pass it on. If the book should come into your hands in a worn-out condition, unfit to be passed on, please destroy it and write for another, which we will send to you.

Yours in Christ's work,  
The Deacons of — Church."

We have found that both of these plans work well, the latter, however, reaching the greater number of readers, and since its beginning pushing the first somewhat aside. The paper bound books, being mostly smaller in contents, are taken away with greater freedom, commanding more readers. However, with both plans we have succeeded in our aims, the first plan, placing eventually one more book in the home of the member, and the other sending a constant stream of different books and pamphlets into the home.

In January the congregation was asked to read the Bible thru in 1923, and many have taken this up with enthusiasm, the thought that many others are doing the same helping them to continue in their reading. Four chapters a day, two in the morning, and two in the evening, will provide for a few days of hurry when not so many can be read, and with December's closing days the last chapters of Revelation will be their portion.

## Building and Using the Church School Library

By Rev. Charles P. Wiles, D.D.,

in *The Congregationalist*.

THE library has been a part of the Sunday school movement almost from its beginning. A close student of the history of the Sunday School from the days of Robert Raikes to the present makes bold to declare that the institution which had its origin with the Gloucester editor was early destined to become "a movement which should do more for the popularization of reading amongst all classes and for the institution of public libraries than any other single agency. The free public library owes more to the much despised Sunday school library than we have been accustomed to reckon." That the public library has outstripped the Sunday School library in the magnificence of its buildings, the wealth of books and magazines which fill its shelves, and facilities for easy access to the material a reader or student is seeking, is evident to all of us.

Books are the tools with which we work. They belong to every calling. Without them we cease to grow, and our pupils perish for want of knowledge and vision. The usefulness of a Sunday School library does not depend on the number of volumes it lists. A few books, if they are mastered, will enlarge the outlook, increase the efficiency, and put new life into the school.

The Sunday school should seek to minister to all the moral and spiritual needs of its officers, teachers and pupils. Some of us are convinced that it ought to become more and more the center of the pupil's literary world. Both church and school will minimize their influence and limit their function as servants of the community if they are content to have their members resort to other institutions for the books and periodicals they desire to read.

A library offers to the Sunday School one of its finest opportunities for genuine service. It is no reflection on the public library to say that it can never take the place of the Sunday School library. It has no intention of doing so. A visit there will convince any one of the inadequacy of its thousands of volumes for our specific needs as a Christian institution. And only our unacquaintance with this fact or our indifference to a problem that is athrill with tre-

mendous possibilities can explain our continued willingness to ignore a duty which clearly belongs to the Christian Church.

The question of funds lies at the bottom of this whole matter. Too many of our leaders say, "We need Bibles, lesson helps and hymn-books, but we *can* get along without a library." Now let us remember that the library is not a luxury; it is an imperative necessity. It is an essential part of an up-to-date, well-equipped, full-time service Sunday School. In the end it is a money-saving proposition because it enhances interest, increases efficiency, and enlarges our sphere of Christian service.

A Sunday School library should contain textbooks for workers; different versions of the Bible, Bible dictionary, concordance, commentary, life of Christ, life of Paul, history of the Christian Church, history of the denomination whose name the school bears, books on Sunday School organization and management, on child study and psychology, and on the general principles of religious education.

This library should contain books for general reading: books of the best fiction, of popular science, of travel, of poetry, of history, of biography, of missions. Those suggestions seem formidable and beyond the resources of the average school, they do not preclude a beginning being made. Begin modestly, with a few volumes that may be most necessary. Add a volume or two from time to time. This will maintain interest, keep the latest books on hand, and make small demands on the treasury.

Make frequent mention of the library. Name some of the choice books available. Hint at a few of the things that may be found in this or that volume. Locate the library in a light and accessible part of the room. Give the impression that the books are there for the widest possible use. Choose the books carefully and then get them out into the home.

Let me select the literature a nation reads and I do not care who writes the nation's laws. Blessed is he who teaches another to read, gives him a love for reading, and puts a good book in his hand to read.



## New Interest in Religious Books

**B**OOKS on religion are now in keen demand, for the world is reading religious literature on a scale never before recorded. More publishers are bringing out such literature today than in the past; there are more titles and bigger editions. Religious works appear on the "most-called-for" lists of the public libraries, and a life of Christ heads the roster of the present best sellers in the non-fiction class.

Various explanations are offered for this phenomenon in the bookselling trade; they all come down to this, that the world, emerging from the war, is looking to its soul. Matters of the spirit are common subjects of conversation; people may be heard discussing them in crowded elevators, in restaurants, in subway trains or between the acts.

From books that deal with ecclesiastical points now in controversy in church circles the increased demand reaches in one direction to semi-religious and philosophical works and in the other direction to the Bible itself. The Bible, a perennial best seller, sold better in the first nine months of 1923 than in all of 1922, and the 1923 total is likely to run 75 per cent higher than for the preceding year. These are sales, not gifts. The American Bible Society's figures show that where ten persons were interested enough to pay money for a Bible in 1922 seventeen or eighteen felt the need in 1923. Incidentally, the demand in New York, both city and state, has doubled in a year.

The new interest in religious writings has a deep significance, in the opinion of W. H. Murray, manager of the religious department of the Macmillan Company. He says: "The war upset the easy optimism current among us. It was followed by a year or two of exhaustion—of refusal to think and of license in pleasures—anything to fend off the disturbing queries that would not down. With the returning tides of life people have begun to think things over, to cast about for solid grounds of hopefulness in regard to the future; and that means at once new interest in philosophy and religion."

A more immediate cause is suggested by a representative of the Fleming H. Revell Company. "Heretofore," he said, "the sale of religious books has been confined largely to clergymen. But the prominence now given by the newspapers to doctrinal controversies has created a demand thruout the laity. Men and women in general are read-

ing, and are discussing in groups, serious books on both sides of the disputed questions."

The awakening of interest in religious reading is worldwide. Great Britain has had big sales of spiritual books since 1920. China and Japan report likewise. The revival of religious feeling on the continent of Europe was well under way while America was still giving its chief attention, apparently, to temporal diversions. But while Middle Europe has turned strongly toward mysticism, America seems more concerned with such questions as the inspiration of the Bible and the divinity of Christ, tho there is a strong mystical tendency here as well.

Devotional books once constituted virtually the whole of religious literature in this country. Now books on controversial matters are ascendent. The present-day disputes send laymen to study the Bible at first hand. The revival of interest in serious things also creates a market for books that treat of religion-put-to-work. Accounts of missionary and other welfare efforts at home and abroad, and of the reclamation of stricken peoples, such as the Armenians, have a better sale than books of this sort have ever had before.

## Plan to Broadcast Religious Programs

**D**EFINITE steps toward the broadcasting of religious unity were undertaken in Chicago early in February. A national, Protestant, non-sectarian broadcasting station, providing religious, educational and ethical programs of a high order, but without one sound wave for dissension or for creedal propaganda, was planned by a committee created by the Methodist Board of Sunday Schools at its annual session.

The Methodist Council of Boards of Benevolence announced also that a committee of the Council is working on plans to the same end.

Bishop Thomas Nicholson of Chicago, in proposing the station, recommended that the tower of the Chicago Temple be utilized. He also recommended that appeals for money, as well as controversial pleadings should be barred.

Dr. C. M. Stewart, President of Garrett Biblical Institute, was then made Chairman of a committee authorized to arrange details of a plan based on Bishop Nicholson's recommendations. An outlay of at least \$50,000 is contemplated.

## Bible Distribution Record Set

ALL records for Bible distribution were shattered in 1923, the American Bible Society announced on February 13, 2,395,000 copies in 100 languages and dialects having been circulated in this country. Less than half that many were placed in 1922.

"There is a more manifest demand for the Bible to-day thruout the world than at any time during the last twenty-five years," said the Rev. William I. Haven, who has just completed twenty-five years of service as general secretary of the society.

## Fixed Date for Easter Urged

THE federated churches of Christ in America have written the League of Nations of deep interest in the efforts of the League to secure a universal agreement for a fixed date for Easter. The League is undertaking a general reform of the calendar and the designation of a definite date for Easter Sunday is one of the chief aims of this reform.

Letters have been dispatched to representatives of the Christian churches and to all Governments requesting an outline of views on the reforms suggested. The committee includes Willis H. Booth, president of the International Chamber of Commerce, also representatives of the Greek Orthodox, the English church and the Roman Catholic church.

## Presbyterian Headquarters

THE religious discussion centering in the Presbyterian Church has led to the request of the Presbytery in Larned, Kansas, that the publishing offices and headquarters should be removed from New York to some Presbytery where the offices would not be under the influence of the heretical attitude of the New York Presbytery. Copies of this request have been sent to other centers. The offices have been for many years located in the building at Fifth Avenue and Twentieth Street, the whole building being owned by the Presbyterian Church. This attitude has probably been precipitated by the decision in New York against requesting the First Presbyterian Church to cease giving its pulpit to Harry Emerson Fosdick.

BRITISH PUBLICATION RIGHTS to "The Story of the Bible" have been secured by T. Fisher Unwin. Van Loon, in the seclusion of his home at Westport, Conn., is at work on another book, the nature and title of which he is keeping a dark secret.

## Preparation of Bibliography for Religious Education

INTEREST in moral and religious education has been centering more and more during recent years at the University of Iowa. A great impetus was given that interest thru the winning, by the Iowa Committee, of which E. D. Starbuck was chairman, of the \$20,000 prize for the best statement of character education methods for public schools. The contest was conducted under the auspices of the Character Education Institution, Washington, D. C. The Institution published a partial report of the Iowa Plan, but did not include in the report the partially completed bibliography of source materials. The revision and publication of that bibliography will be completed at the University of Iowa. One of the leading publishers will prepare a handbook of character training methods and a complete bibliography. The work will be completed this year and kept revised from time to time.

The State University of Iowa is establishing a bureau of research in character training and religious education. A feature of it is the building of a Permanent Reference Library which will be used as a working laboratory for research students in these fields; will be consulted by principals and superintendents who are going out into active school work; and will furnish matter for class demonstrations in moral and religious education. The University has set apart rooms for housing the collection and proposes to make this special library a feature of the place.

The scope of the work and the cooperation of the many publishers who are assisting in every way, promises a bibliography of unusual value. The breadth of enterprise is shown by the type of books most needed in the research library:

1. Books containing Biography, Poetry, Drama, Nature Study, Plays and Games, Music, Stories, Essays, and the like which lead toward the right objectives and the true moral attitudes.
2. Books on the principles, methods, and psychology of moral instruction.
3. Collections of literature, convenient editions of non-copyrighted classics, bibliographies, and the like, that might well find a place in our special list of references which we wish to publish for the convenience of those who are building up school libraries.
4. Those containing material for a curriculum of religious education.



# Year-Round Bookselling

## March Announcements From

### RELIGIOUS BOOKS

#### GIVE

Moral Determination  
Spiritual Strength  
Mental Stimulus  
Abiding Faith

### WHAT IS A RELIGIOUS BOOK?

A religious book is one  
which points the way to  
the highest goals of life.

WINDOW CARDS TO BE OBTAINED FROM THE  
NATIONAL ASSOCIATION OF BOOK PUBLISHERS.  
THE CARDS ARE 11 X 14. THEY ARE ALSO  
AVAILABLE IN POST CARD SIZE.

### Church Cooperation

**S**END a personal letter to ministers' associations, individual ministers, and Sunday School Superintendents, announcing special Lenten displays of religious books, and year-round service in religious books. Follow the letter with personal calls if possible: get acquainted with church people and tell them of the bookstore's resources.

Offer cards like the one pictured on this page, to be posted in the church.

Suggest a series of book sermons during Lent and offer loans of books to churches for exhibits in connection with the book sermons.

Suggest the establishment of regular "literary vespers," reading clubs, Sunday afternoon book talks for young people, book discussion at the mid-week prayer meeting, regular reviews of books on foreign and home missions at missionary meetings, and

reviews of recent books on methods of teaching, etc., at church workers' meetings.

Suggest that lists of books recommended by the pastor be a regular feature of the church calendar, and be posted on church bulletin boards.

Suggest that a library of religious books should be a part of every modern church organization, with an annual appropriation for the purchase of new books, or that the public library collection of religious books should be supplemented by the churches. Suggest the use of religious book films by churches.

### Drawing Local Interest

**A**NNOUNCE religious book displays in local newspapers, listing important new religious books. Advertise books for Easter gifts.

Use card miniatures of window card for printing lists and announcements on reverse. Distribute to churches, in letters to ministers and church officers, over the counter in public library and in book department, etc.

Use slides announcing religious book displays and advertising your store in local theatres.

Assist the editors of local newspapers in securing occasional reviews of new religious books from ministers and church workers. See that a feature story about the use of church libraries in the city appears in the paper, or an account of the religious books called for at the public library. Secure comments from church members on the value of reading the Bible daily.

### Year-Round Religious Book Sales

**S**ALES of religious books during Lent and thruout the year can be increased most effectively if there is placed in charge of the religious book department a clerk who is especially interested and who can give his personal influence to building up the department, creating attractive displays, circulars and newspaper advertisements, establishing church affiliations and keeping them up. Monthly letters announcing new religious books, sent to ministers and church associations by the "religious book department" will make sales, because the news of these books will reach large audiences.

# Campaign Bulletins

## Committee Headquarters

Building up an interest in the service of the bookstore to churches and church people will take considerable extra effort at first, but it will pay in the end if intelligently continued. 10,000 ministers talking about books are the most valuable allies that bookstores can win.

The head of the religious book department should be given an attractive alcove or part of the store for year-round use. This clerk should be accessible for advice and suggestion about religious books throughout the year. Personal letters and demonstration of ready service will create a clientele that should be held the year-round.

### Background for the Religious Book

**D**ISPLAY the religious book window card. Arrange window and table displays of books on all subjects of current religious interest, labelling each group: Social Aspects of Religion, Tools for the Church Worker, Modernism vs. Fundamentalism, Bible Stories for Children, Bible Commentaries, The Newest Religious Books, Modern Speech Bibles, Bible Lands and Characters, Biographies of Religious Leaders, Religious Poetry, etc.

### Display Religious Books by Local Authors

**P**LAN a special display of various editions of Bibles, Testaments, and prayer books. Bibles should be placed so that beautiful buildings, illustrations, concordances, or other special features will be displayed. Publishers might be able to supply reprints for a display of mounted illustrations from Bibles and Bible Stories. A strip of velvet, a pair of candlesticks, with candles, or a good reproduction of a painting on a religious subject would form an appropriate background. Arrange an exhibit of old or curious editions of the Bible, announcing thru newspapers and churches that you will display interesting old editions in your window, with the names of those who will lend them.

### N. A. B. P. Selling Helps

**T**HE National Association of Book Publishers, 334 Fifth Ave., New York, has prepared some valuable aids which will enable booksellers to attract more readers to

religious books and to interest their regular customers in the many recent additions to this field.

Attractive "Easter Greetings" gift bands for window and store displays are ready at 50c per hundred.

"Literary Vespers," by Edgar White Burrill, will be supplied free.

Pamphlet on "Building the Church Library" will be sent free.

New list of religious films prepared by the National Board of Review of Motion Pictures is free.

Slides with your imprint, Lincoln design, of new card design, at cost, 50c each.

### Pertinent Quotations

**W**INDOW and display cards bearing the following quotations will emphasize the value of religious books:

"Give thyself to reading."—*St. Paul.*

"A man is himself plus the books he reads."—*S. Parkes Cadman.*

"No man can be called friendless when he has God and the companionship of good books."—*Elizabeth Barrett Browning.*

"A man's life is made by the hours when great ideas lay hold upon him, and except by way of living persons there is no channel down which great ideas come oftener into human lives than by way of books."—*Harry Emerson Fosdick.*

### Religious Drama Competition

**T**HERE is such a steadily growing demand for religious dramas that an effort is being made to enlist the most experienced writers thru a competition projected by the Drama League of America, for the best full-length drama and the best one-act play submitted before April 1, 1924.

The League feels that the greatest need in the religious drama field is for simple, effective plays well written. It is essential that the plays be of high standard dramatically.

The League offers the competition in two classes:

For full length play, prize \$200.

For one-act play, prize \$100.

The rules for the competitions may be secured from Clara Fitch, 80 Dayton Avenue, Greenwich, Connecticut.



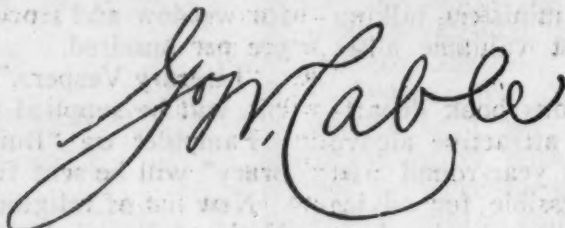
## AMERICAN FIRST EDITIONS

A Series of Bibliographic Check-Lists\*

Edited by Merle Johnson and Frederick M. Hopkins

Number 62

GEORGE W. (WASHINGTON) CABLE 1844—



Compiled by J. B. McGee

- OLD CREOLE DAYS. *New York*, 1879.  
Illustrated Edition. *New York*, 1879—204 copies on Japan.
- THE GRANDISSIMES. *New York*, 1880.  
Illustrated Edition, *New York*, 1899—204 copies on Japan.
- MADAME DELPHINE. *New York*, 1881.
- DR. SEVIER. *Boston*, 1885.  
Copyrighted 1883 and 1884.
- THE CREOLES OF LOUISIANA. *New York*, 1884.
- THE SILENT SOUTH. *New York*, 1885.
- BONAVENTURE. *New York*, 1888.
- STRANGE TRUE STORIES OF LOUISIANA. *New York*, 1889.
- THE NEGRO QUESTION. *New York*, 1890.  
This book reprints, with much additional material, "The Negro Question," wrappers, *New York*, 1888, and "The Southern Struggle for Pure Government," wrappers, *Boston*, 1890.
- THE BUSY MAN'S BIBLE. *Meadville, Pa.*, 1891.
- JOHN MARCH, SOUTHERNER. *New York*, 1894.
- STRONG HEARTS. *New York*, 1899.
- THE CAVALIER. *New York*, 1901.
- BYLOW HILL. *New York*, 1902.
- KINCAID'S BATTERY. *New York*, 1908.
- "POSSON JONE" AND PERE RAPHAEL. *New York*, 1909.
- GIDEON'S BAND. *New York*, 1914.  
There is said to be a special edition, details of which are lacking.
- THE AMATEUR GARDEN. *New York*, 1914.
- LOVERS OF LOUISIANA. *New York*, 1919.
- THE FLOWER OF THE CHAPDELAINES. *New York*, 1918.
- SOCIAL STATISTICS OF CITIES. *Washington*, 1881.  
With Geo. E. Waring.
- PROFESSIONAL CHRISTIANITY. (Circa 1885.)
- HISTORICAL SKETCH BOOK AND GUIDE TO NEW ORLEANS. *New York*, 1885.  
Mr. Cable wrote the Prefatory Note recommending the book, and part of the footnote on p. 298. The First Issue does not have Lafcadio Hearn's name at the bottom of p. 299.
- SHALL THE NEGRO BE EDUCATED OR REPRESSED? *Nashville*, 1889.  
Contains letter from Cable.
- A MEMORY OF ROSWELL SMITH. Privately printed (*New York*, 1892).
- FAMOUS ADVENTURES AND PRISON ESCAPES OF THE CIVIL WAR. *New York*, 1893.  
Mr. Cable edited and wrote an Introductory Note to the first article in this book, "War Diary of a Union Woman in the South."
- A HOUSE PARTY. *Boston*, 1901.  
Contains "The Angel of the Lord" by Cable.
- THE VOICE OF THE GARDEN (Biklé). *London and New York*, 1902.  
Preface by Cable.

\*Copyright 1922, R. R. Bowker.

## Knopf Offices Move to Fifty-seventh Street



ALFRED A. KNOPF

*Whose Imprint Has Acquired International Significance in the Short Space of Eight Years.*

SO many publishers have moved to new and larger quarters during the last two years that there have been many opportunities to review publishing history and to emphasize the progress in book publishing which these changes have marked. Harper and Houghton have left time-honored locations for better quarters; Harcourt has made model offices in the new district of Madison Avenue; Boni & Liveright and McBride have remodeled old houses in different ends of the publishing district; and now Knopf is making the first move since the firm began nine years ago, and is occupying a large space in the Heckscher Building, that conspicuous skyscraper which has settled for good and all that Fifty-Seventh Street will be the most important cross street above Forty-Second. It may be that the famous cock on its high-soaring tower will, under the new tenancy, be changed to the well-known wolfhound.

The new offices were opened this week, and a reception given to friends of the house, the rooms being arranged with the

taste and care which would be expected from a firm, which, in its book manufacture, has so strongly counted upon American good taste. The reception room is like a large home library.

This new move will also give more room to house the latest enterprise of the firm, the *American Mercury*, which, judging by its first two months' sales, is slated for an unusually prompt success.

Alfred A. Knopf was graduated from Columbia in 1912, and, after several months spent in travel in Europe, began his apprenticeship in the publishing world with Doubleday, Page & Company at Garden City. During that period, he was especially active in the Doubleday effort to get a more general recognition for Joseph Conrad, an effort that slowly bore ample fruit. In 1914, he went to Mitchell Kennerley, where he had the free hand for his own experimentations which a smaller office supplies. He persuaded Kennerley to import an edition of W. H. Hudson's "Adventures Among Birds," an author whose im-



portance had been called to his attention by John Galsworthy and whose "Green Mansions," with an introduction by Galsworthy, was one of the early successes of his own publishing enterprise later. While at Kennerley's, Joseph Hergesheimer's first manuscript, that of "The Lay Anthony," appeared and was published, to be followed later by "Mountain Blood."

In May, 1915, Knopf resigned from the Kennerley connection to found a business of his own, his first address being a desk in his father's office. An office boy was his one and only employee in the beginning, and his own drawing account was placed at \$75 a month. He had a very strong feeling that the market was ripe for the publishing of some of the important works from Russia which were not in the market here, and the first announcement of the firm in September included such books as Gogol's "Taras Bulba" and volumes by Lermontov and Andreyev, and also a new edition of Kropotkin's "Russian Literature." This strong Russian flavor, selected as an opportune publishing effort rather than as a permanent direction of the house, gave reason for the selection of the Russian wolfhound for an insignia, and its appearance on the first title-page was the beginning of the Borzoi symbol.

The first American novel of the house was Hergesheimer's "The Three Black Pennys," and this author's steady development in importance has closely paralleled that of his publisher. It was in 1919 that, with "Java Head," public recognition became general. Early in his experience, Mr. Knopf made the acquaintance of H. L. Mencken and published his "A Book of Prefaces," and the friendship which developed has proved highly valuable. At the same time, George Jean Nathan's books began to appear with this imprint, and even earlier those of Carl Van Vechten, who, as a novelist, has become one of the important names on the list.

In 1918, Mrs. Knopf (Blanche W. Knopf) entered the firm and is now head of the editorial department and vice president, and, a short time ago, Mr. Knopf's father, Samuel Knopf, a successful New York business man, decided to become actively connected with the business and is now treasurer of the corporation. In 1921, on a trip abroad, a connection was formed with the great Danish publishing firm of Gyldendal, which led to the publishing of Hamsun's "Growth of the Soil," and, in turn, there have been placed in Scandinavian editions books by Willa Cather, Joseph Hergesheimer, Floyd Dell and others. In 1921, Willa Cather, one of the

outstanding names on the list, appeared with the Knopf imprint in connection with a book of short stories. The college textbook field was entered in 1922, with books by Charles A. Beard, Simon N. Patten and others.

Mr. Knopf's ability and individuality as a publisher has had wide recognition. He has given to his imprint a recognized value. His taste in manufacturing has been an asset to his authors; his advertising has shown typographical and publicity distinction; and his authors have been given a backing and promotion of unusual effectiveness. The fall list printed in the *Publishers' Weekly* in 1915 consisted of 10 books. The fall list for 1923 had grown to almost ten times that number.

## History of Book Used at Wilson's Funeral

WASHINGTON dispatches state that the services at Mr. Wilson's funeral were conducted from a little devotional book called "Daily Strength for Daily Needs," containing many biblical quotations and short sayings of a spiritual nature. The book rested on Mr. Wilson's study table and he was accustomed to read from it frequently.

"Daily Strength for Daily Needs," was compiled by Mary W. Tileston, a Boston woman, a sister of the Rev. Henry Wilder Foote, so long the minister of King's Chapel, and of Arthur Foote, the well known musical composer. It was first published in 1884, by Roberts Bros., and is now published by Little, Brown. There does not exist a more catholic selection of religious passages, and the knowledge that it was the devotional book which Woodrow Wilson loved and which was used for his funeral, will give it added interest.

The book devotes an hour to each day of the year. The page begins with one or two verses from the Bible, followed by a brief selection of poetry, and then one or two passages from the great religious thinkers of the ages, largely modern, and one central thought pervades the whole page.

["POLITICAL CUSTODIAN OF MASSACHUSETTS" is the title Taft gave to M. E. Hennessy, the author of "Calvin Coolidge: From a Green Mountain Farm to the White House," to be published this spring by Putnam. Hennessy has been for many years political correspondent of the *Boston Globe*.

## Bringing Books to Guilford

By Andrew Millar

WHILE Paul was feeling so elated about the results of his showing of popular copyrights, the opening day's sales having reached a pleasing total, the clouds were gathering for the first business storm that he was destined to face. No other display could have aroused Mr. Leffer as did the reprint window in direct competition with his store.

As Paul was coming down Sycamore Street the next morning he passed Leffer's Drug Store. He was astonished to find instead of the miscellaneous and infrequently changed display of drug sundries and toilet articles, the window contained a display of reprints and a very large sign which bore the legend:

BIG BOOK SALE NOW ON  
POPULAR FICTION  
75c VALUES AT 39c

Paul did not accept the situation calmly. He had spent a good deal of time and much hard labor in putting in an attractive window display. The fruits of the first day's sales had been excellent and here the whole plan seemed to be kicked over. Paul's impulse was to rush into the store and give Mr. Leffer a verbal dressing down, but he retained sense enough to delay such drastic action until he had given the matter some thought. He rushed excitedly to his store, his mind a kaleidoscope of retaliatory plans calculated to work to the disadvantage of Mr. Leffer. When Mrs. Cantry arrived she found Paul in a highly emotional state.

"Why, Mr. Traynor, what's the matter?" she enquired.

"Have you seen Leffer's window?" demanded Paul.

"Why, I glanced at it yesterday, but aside from some dusty soap I didn't notice anything particularly."

"I mean now—he's got the reprints in the window all marked 39c and advertises it as a special sale."

"Well, don't get excited, Mr. Traynor," Mrs. Cantry advised.

"I've got to take my window out right away," said Paul. "or else put in a new sign. I've a mind to make them 35c."

"That would be very foolish," said Mrs.

### CHAPTER XVII

#### A Price War.

Cantry. "You are trying to build up a profitable book business. The margin now allows only a reasonable profit. You can't afford to sell any books at a loss. I wonder if Mr. Leffer has advertised his sale."

"I'll find out quick enough," Paul returned, snatching his hat. He re-appeared in a few moments with a copy of the *Morning Bugle*. He feverishly turned the pages and found Mr. Leffer's advertisement.

"I'm going right up and see what they are doing," Mrs. Cantry announced.

"Don't they know you work for me?" Paul asked.

"What difference does that make?" said Mrs. Cantry. "I'm going to buy three cakes of that dusty soap and I'd like to see them order me out if I want to look their books over."

"Go to it," said Paul. "Maybe Old Nosey won't be there."

Old Nosey, however, proved to be on the job and he eyed Mrs. Cantry with ill-concealed disapproval. As she made a purchase he could not very well inquire her business.

"Trade pretty good with you?" he inquired, and when Mrs. Cantry assured him that it was excellent, he observed, "We're having a little sale here ourselves, started out fine."

As it was only half past eight and not a single book sale had been made, it can be assumed that Leffer was exaggerating. Mrs. Cantry wisely refrained from giving the druggist the satisfaction of seeing that she was in any way annoyed. She did, however, give the sale a very thoro examination. Now Mr. Leffer was actuated by two conflicting motives. He wished to punish Paul by making a price war but he was very close and did not feel inclined to sell his new stock at a sacrifice. His heralded sale therefore proved to be only a clearance sale of much soiled stock that should have departed long ago. Mrs. Cantry sized the situation up and was greatly relieved. So was Paul when she told him what she had seen. Nevertheless, he was disturbed about the impression that the public might get and also concerned about what Macklin's Department Store might do. Mrs. Cantry recommended asking Mr. Penton's advice. A telephone call proved to be all that was necessary. Paul had by this time



become less exercised over the possible ill effects of Mr. Leffer's sale and his account of the matter was very calmly delivered.

"Why," said Mr. Penton, "I don't see any reason for being disturbed. Leave your window just as it is. As he is merely cleaning up old stock you can safely ignore him. Of course, if you find that the window doesn't produce the expected results, you had better change it, but not so soon as to convince Mr. Leffer that he has got under your skin. You can't afford to do that on his first attack."

Paul explained the possibility of the department store making a cut, and Mr. Penton urged an immediate interview with Mr. Macklin. As it happened, the younger Macklin was a member of the New Idea Club and a warm personal friend of Mr. Penton's, so quite unknown to Paul, Mr. Penton paved the way for him by summarizing the situation to Macklin over the telephone.

"Old Leffer's selling a lot of junk at 39c, trying to start a price war, but he hasn't the nerve to include any really good merchandise. Young Traynor is afraid you will have to meet the cut."

Macklin's answer was reassuring and Penton hung up with a satisfied smile. Had Mr. Leffer known of the circumstance he would have been more incensed than ever against the New Idea Club which he had not forgiven for neglecting to elect him a member.

Paul spoke first to the elder Mr. Macklin, a gentleman of around seventy years, who listened attentively, stated that the policy of the store was, generally speaking, to meet competition. He inquired pleasantly as to Paul's prospects and then turned the young bookseller over to Ernest Macklin. He invited Paul to his private office and asked for full particulars of the Leffer onslaught. When Paul had finished he said:

"Now you don't need to worry at all. We won't pay any attention to this so-called sale, and I wouldn't waste any worry on it, if I were you."

All this convinced Paul that he had been unduly excited over the matter. He returned to the store and found that Mrs. Cantry had already sold six of the reprints and it was not yet eleven o'clock. Just as Paul entered a customer was commenting on the fact that Mr. Leffer was offering this line at 39c. Paul answered very courteously.

"That is very true. Mr. Leffer has been in business some time and he has accumulated a certain amount of shelf-worn stock. At 39c the books he offers are fine value,

but I have just opened up. I have only the newest and freshest stock and I must get regular prices."

"That sounds reasonable," the customer remarked, and he purchased two books and a magazine before leaving.

It must be recorded that Mr. Leffer sold his soiled stock pretty well out before the week was over, but the sale did not interfere with the good results of Paul's display, which he left in the entire week, and which brought good returns each day and occasioned several trips into the window itself to remove last remaining copies at the request of customers. When the week was over Paul found that he had sold a total of one hundred and twenty-five volumes, which materially cut down his small stock and made it necessary for him to send off re-orders which were carefully based on the sales already made. Paul had already made up his mind to get quick turnover if possible and to do this he decided on frequent re-orders in the case of the reprints. In line with this policy he took his date pad and entered a notation: "Check reprints every two weeks."

Paul was very happy over the way the threatened price war turned out. As Mr. Leffer carried few books the danger of a cut in any other direction was small, and Mr. Macklin's friendly attitude indicated that he was unlikely to prove a troublesome competitor.

Having done so well with this first window of his own, Paul gave a good deal of thought to the subject and finally decided that his next window should be a "useful books" window, and in planning it he used the same method of first trying out several plans on the "laboratory table." He foresaw that signs would be needed, but these would not be expensive under the arrangement with George Burton.

(To Be Continued)

## A Correction

The title of the new book by Lillie Bufum Chace Wyman, incorrectly given in the Marshall Jones list in the *Publishers' Weekly* of February 9, is "Gertrude of Denmark," being an interpretative romance based on "Hamlet."

THE CONTEMPORARY THEATRE and its greatest personalities are the subjects of "The Enchanted Aisles," by Alexander Woolcott. In this March Putnam publication there will be sketches of Mrs. Fiske, Duse, Stanislawsky, and Max Reinhardt.

# Course In Retail Bookselling

## Review of Second Lecture

THE theme of the second lecture to the class in retail bookselling now being held in the Main Hall of the College of the City of New York had to do with the business and profession of bookselling, historically.

The principle of the first lecture as stressed by Temple Scott was that book-selling is or ought to be a profession. "People come to the bookseller in order to consult him, as much as to buy his wares. The consultation brings about a relationship between the bookseller and the customer which is in the nature of a confidence. This confidence does not exist between the retailer and the customer in any other business. The business of bookselling takes on, therefore, the quality of a profession."

"Another reason for the profession of the bookseller is that he is an expert. He is or ought to be, a bibliographer. A bibliographer is a man who possesses the half knowledge which knows where to find knowledge. As a guide, he can be of most valuable service. If he cannot function in that service he is only a store keeper, not a bookseller."

The history of bookselling in England was divided up into four main periods:

1. From 1471 to 1603—the accession of James I.

390 printers flourished between these years. They printed 10,000 books. In 1505 a Primer or Psalter sold for 40cts. At that time this sum would buy half a loaf of barley, and was the equivalent of six days' labor wage. In 1516, Fitzherbert's Abridgement, a large folio law book was published at \$10—the price of three fat oxen. The average annual pub-

lications was 80. The average edition number was 200.

2. From 1603 to the Revolution of 1688. Controversial literature of a theological nature was mainly printed in this period. Bookselling was at a low ebb during the

Restoration. Milton received \$60 in all for Paradise Lost. An act of Parliament limited the number of printers to twenty. From 1666 - 1680, 3550 books were published. Average was 253 per annum. American printing began in 1640.

3. From 1688 to 1760 (Accession of George III).

This is the beginning of Periodical Literature. In 1709 London had 1 Daily Paper, 15 three times a week, and 1 twice a week. After the Stamp Duty in

1724, there were 3 dailies, 6 weeklies and 10 three times a week. These years produced 5280 books, 93 per annum. There were a number of subscription books.

4. From 1760 to 1800.

Old system of selling books by hawkers was started in the rural districts. In the years from 1792 to 1802, 4096 books were published, 372 a year.

Referring to the chief difference between the modern bookseller and the old time bookseller, Mr. Scott pointed out that the old time bookseller did not have a real bookshop. He was essentially a "porter," a carrier. There were few bookshops except in London. Books were generally sold at fairs. The bookseller in the old days knew his books—he had to. He made them and he had to sell them. The modern bookseller has a bookshop. He frequently does not know his books.

Speaking of the modern bookshop and

### A Bookseller's Reading

*Outside reading suggested by Temple Scott for student booksellers.*

Romance of Bookselling  
Frank A. Mumby Little

The Rental Library  
A Manual of Practical Information.  
Marion Humble N. A. B. P.

A Manual of Practical Bibliography  
James Duff Gordon Dutton

The Invention of Printing  
Theodore De Vinne

Curiosities of Literature  
Isaac Disraeli

*Books that are out of print may be read at a Public Library or may be secured by advertising in the Books Wanted columns of the Publishers' Weekly.*



modern bookselling methods, Mr. Scott indicated that the book department is a purely modern development, practically in its infancy. Its possibilities are very great because its clientele is as large as the store clientele, its location is usually very good because the department store must be in a marketing center, its selling methods are developed parallel with the methods of modern merchandising in other departments.

Pointing to the differences between the "current" bookseller and the dealer in rare books, Mr. Scott said: "The 'current' bookseller depends largely on location, capital to pay rent and for high selling costs, many clerks, and advertising. He gets credit from publishers. He has a limited selling price. The dealer in rare books need not bother about location if he has the stock. His stock is difficult to get. He has to have cash to buy. He does not get credit. His asset is that he can get any price for his book. He must have knowledge of values in rare books. The rare book dealer does not sell as continuously or frequently as the current bookseller."

Commenting on the religious book depositories, Mr. Scott indicated that these were essentially not bookshops but book outlets. They serve their special community or circle, usually their own types of books, but sometimes the books of all publishers. This selling of all kinds of books to their respective clientele is developing.

"The gift shop bookseller is an entirely new form, opening up new lines of selling activity. Books are and ought to be increasingly used as gifts. These shops are usually attractive, and essentially build their business on the book—as a gift appeal."

"The Children's Bookshop is entirely modern and interesting. Let the child come to the bookshop. Let the child select. This type of shop and its handling requires unusual talent. Young women are by nature best fitted to this field."

"The Rental Library is a very old idea," concluded Mr. Scott. "The Monks used to rent manuscripts and often charged. There were many strict methods for safeguarding the rented book. In these days the successful rental library depends on good locality, and the character of the shop."

### Better Mailing Week

THE week of February 18 to 25 has been designated by Postmaster General New as "Better Mailing Week." The Post Office, in reality the tax payer, has to stand an annual loss amounting to \$1,740,000 because of carelessness in mailing methods. That is not the only loss, private business

and private industry lose many more millions each year from the same cause. All this waste is the direct result of careless addressing of mail matter; the depositing of letters and packages with incomplete, inadequate or incorrect addresses, an overwhelming majority of which comes from large patrons of the mails.

The cost of "directory service," the endeavor of postal employees to provide correct addresses to misdirected matter, in New York City alone is \$500 daily. Advertisers who neglect to supply street addresses are among the greatest contributors to the costly and unnecessary situation. And the delay and loss of orders is as expensive to them as it is to the Post Office. Out-of-date mailing lists are important factors in the situation.

The whole difficulty is well known and easily solved if only the business world can be brought to an appreciation of the cost of the present careless methods. Thru the cooperation of chambers of commerce, boards of trade, large business and industrial enterprises, and the press of the country the Post Office will strive to impress these facts upon users of the mails. If the attempt fails there is the possibility of an extra charge being made for all mail requiring "directory service."

### An Extensive Advertising Campaign on "The Turning Point"

A N intensive advertising campaign on a single book of fiction intended to create a large demand for it in the bookstores is now under way. The book is "The Turning Point," by Louis Tracy, published by Edward J. Clode. Mr. Clode's plan provides for, first, 7 weeks of advertising in New York and Chicago. Copy, 300 lines and 200 respectively, will appear twice a week for three and a half weeks in the New York *Tribune* and the Chicago *Daily News*. During the next three and a half weeks the campaign is to be continued in the New York *Times*, Boston *Transcript*, and Chicago *Tribune*.

Mr. Clode is planning to extend the campaign on "The Turning Point" if the present effort produces satisfactory results.

The dealers are being informed from week to week. Mr. Clode's program includes publication every week to the booksellers thru the *Publishers' Weekly* of the copy which is running in the newspapers in order that the dealers' sales force will be equipped with the information which they will need properly to serve the buyers which the advertising will create.

## A Week's Gleaning of Book-Trade News

¶¶"FOR LOVE OF A SINNER" has been announced for spring publication by the new firm, Minton, Balch & Co. In this novel by Robert Gordon Anderson the scene is laid in Fifteenth Century France and the hero is a poet, vagabond, card-sharp, wit, tavern-ruffler—and withal a gay lover.

¶¶JOHN V. A. WEAVER, author of "In American" and literary editor of the Brooklyn *Daily Eagle*, was married to Peggy Wood, who starred in "The Clinging Vine," on February 16 in the Cathedral at Hamilton, Bermuda. They first met in southern France when Miss Wood was studying under Emma Calvé and Weaver was in a nearby village working on his first novel.

¶¶"PARSON'S PROGRESS," Compton Mackenzie's new novel which Doran is publishing on February 21, is the second volume in a trilogy. "The Altar Steps," started the story of the life of Mark Lidderdale. A third and final volume will be "The Heavenly Ladder."

¶¶PUBLICATIONS OF THE UNIVERSITY IN JERUSALEM have been assigned for sale to Martinus Nijhoff, The Hague, Holland. The publications will consist of two series, one treating with Mathematics and Physics, the other with Orientalia and Judaica.

¶¶ELLEN GLASGOW and Arnold Bennett are reported to have agreed upon a list of the six greatest English novels, at least they have agreed upon five. In a conversation about books and craftsmanship, Miss Glasgow told Mr. Bennett that she considered his "Old Wives' Tale" one of the six greatest English novels. To her selection of the other five Mr. Bennett emphatically agreed. They are "Tom Joes," "Vanity Fair," "David Copperfield," "Jude the Obscure," and George Meredith's "The Egoist." His verdict upon the sixth is not recorded.

¶¶THE DOROTHY RICHARDSON who has just had her first novel, "The Book of Blanche," published by Little, Brown, has been mistaken by many readers, and even some reviewers, for the English Dorothy Richardson, whose books have been brought out in this country by Knopf. The American Miss Richardson has been for many years on the special writers' staff of the New York *Herald*.

¶¶A COURSE ON THE BIBLE as literature and compulsory chapel service were among the questions which the new editorial board of the *Yale Daily News* has advanced for discussion in the paper's columns.

¶¶JOSEPHUS DANIELS is preparing for Winston a "Life of Woodrow Wilson." Daniels, as Secretary of the Navy, was in a position to know Wilson most intimately during his administration so that an exceptionally accurate presentation of that part of Wilson's career may be expected.

¶¶A MEMORIAL TRIBUTE to Woodrow Wilson has been put thru at lightning pace by Small Maynard. The manuscript of "I Am Ready" was put in the printer's hand Tuesday afternoon at half-past two, and the completed volume was ready for distribution Thursday afternoon at four o'clock. The book is bound in cloth covers with gold stamping.

¶¶THE JOURNAL OF THE AMERICAN BAR ASSOCIATION calls Francis X. Hennessy's "Citizen or Subject" a "lesson in politics." The author is said to present an entirely new issue regarding the eighteenth amendment, the question of whether or not it has been legally adopted. The author of this Dutton publication holds that the Supreme Court must decide that it has not been so adopted and the Bar Association Journal thinks he proves his case.

¶¶THREE PLAYS BY EDWARD KNOBLOCK, all of which have had conspicuous successes on Broadway, will be published in the spring by Putnam. They are "The Lullaby," "Marie Odile" and "Tiger! Tiger!"

¶¶SIDNEY DARK's "The Story of the Renaissance" is the first title in the new series, Doran's *Modern Readers' Bookshelf*. The book is an attractive 16mo., dark green cloth covers, and stained tops. The purpose of the *Bookshelf* is to bring together in brief, stimulating form a group of books that will be fresh appraisals of many things that interest modern men and women. Other titles ready are, "St. Francis of Assisi" by Gilbert K. Chesterton, "Victorian Poetry" by John Drinkwater, "The Poetry of Architecture" by Frank Rutter, "Atoms and Electrons" by J. W. N. Sullivan and "Everyday Biology" by J. Arthur Thomson. Other volumes are in preparation.



## A Bookseller's Diary

### A Proprietor of a Retail Book Shop Tells How He Spent a Busy Fortnight

**Monday, February 25th**

**W**ROTE to Hotel Commodore, New York, for hotel accommodations for Convention Week in May.—Shall take one of the salesmen.—Wrote to Mr. Wilson of the Program Committee of the Convention to mention some topics on which I'd like to see discussion.

**Tuesday, February 26th**

**H**EARDED a great talk at the High School last night on "Continuing Education."—Educators seem to be full of the idea that education never ends.—That kind of program means more bookselling unless I am mistaken. And it means I must keep in touch with the leaders in the movement.—Had store meeting on the sale of religious books.

**Wednesday, February 27th**

**H**AVE had some new lights installed which throw more light on the shelves.—Illumination there seems to bring people back there to browse for themselves.—Shelves ought to be selling space not classified storage in a bookstore.—Gave a talk to Parents and Teachers Association on "Boys' Reading."

**Thursday, February 28th**

**W**ROTE ad for Saturday morning on religious books.—My advertising appropriation for catalogs, display, etc., is running about 3%.—Higher than last year, but business is coming to justify the increased expense.—Was complimented by visitor on neatness of the store; the salesmen deserve credit for their team work in store display and stock arrangement.

**Friday, February 29th**

**T**HIS is the "extra" day. Every dollar sold today puts this February by that much ahead of last year.—We managed to take in 300 of them.—Usually with but 22 selling days, February is a poor retail month while the rent goes on just the same.

**Saturday, March 1st**

**H**AVE resolved to keep out our display of health books thru March, as they are going well.—Revamped the counter and had a new sign made.—I spent my afternoon as extra salesman in juvenile department, and nothing is more enjoyable.

**Sunday, March 2nd**

**M**Y resolve not to let office affairs get into my Sunday does not apply to

reading but rigidly applies to catalog checking.—Discovered a really notable travel book that I ought to get behind.

**Monday, March 3rd**

**T**HIS week's window is on practical books.—Display covers books on applied arts.—Wrote to my Congressman about price standardization bill.

**Tuesday, March 4th**

**B**OOKKEEPER presented totals of February figures.—Advertising expense was up to 2.7%; a good many display signs in that, but they seemed worth while.—Purchases slightly below estimated possibilities, bigger spring bills in March.

**Wednesday, March 5th**

**A**SH WEDNESDAY. Made mid-week shift of window to bring in religious books.—Had two new window cards from Year Round Book Committee.

**Thursday, March 6th**

**C**ALLED special salesman's meeting on religious book sales.—Presented figures on the city's church interest; numbers in the churches, in the Sunday Schools, men's classes, mission study groups, etc.—All the salesmen seemed to have church connections of some kind.—Many good ideas from promotion presented.

**Friday, March 7th**

**M**ADE study from front of store of the number of people who entered and the number of purchases made or orders taken.—Except the noon browsers the percentage was good. Of course, we welcome the noon browsers too. They don't buy everyday but they frequently do.—Made note to tell salesmen always to face door when not busy or even when serving a customer.

**Saturday, March 8th**

**O**UR Saturday morning ad. played up devotional books.—We need, I find, to keep a record of the devotional books, prayer books and hymnals of all our churches in order to give intelligent service.—55 out of our 100 U. S. histories have been sold in three weeks.

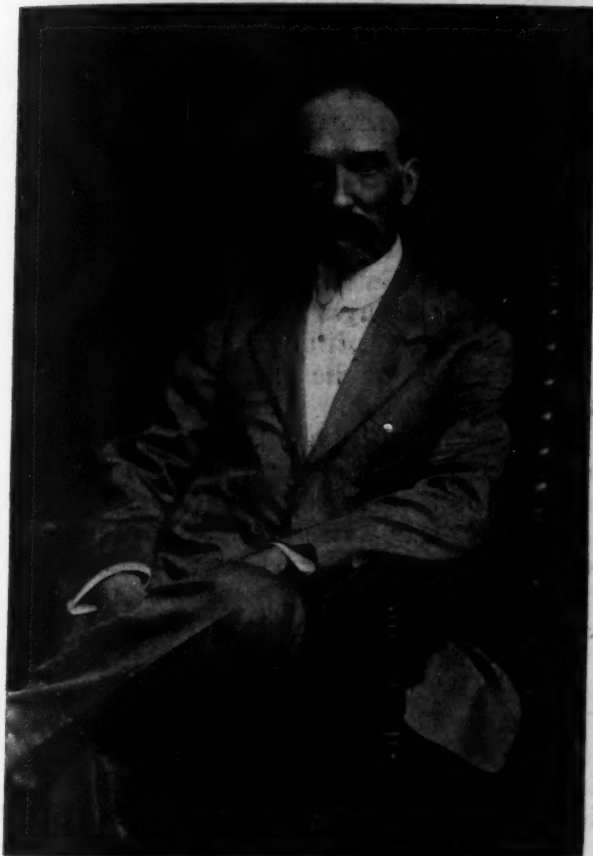
**Sunday, March 9th**

**L**AST day of good skating.—Read some of "The Dance of Life."—Have heard one retailer sold nearly half the first printing.—Backing personal hunches is part of the thrill of bookselling.

## Obituary Note

### CHARLES E. BUTLER

ST. STEPHEN'S CHURCH on Sixty-ninth Street, New York City, on Monday morning was filled with deeply mourning friends of Charles E. Butler, veteran of American bookselling, whose death upon Friday, February 15th, occurred while sitting at his desk in Brentano's. A sudden heart attack followed a recent severe illness.



CHARLES E. BUTLER

Charles E. Butler was born in London in 1852 and came to Philadelphia as a boy. At the age of fifteen, he entered the book business, in which field he steadily continued for nearly sixty years. He was first a clerk in the publishing house of Lippincott & Company, leaving that firm to establish the Philadelphia bookselling house of Macauley & Butler. This was dissolved after several years, and for a short time Mr. Butler was connected with Claxton, Remsen & Haffelfinger, a wholesale jobbing house, a firm that later went out of business, and in December, 1886, he joined the New York house of Brentano's, and at his death he was vice-president and treasurer of the company. His business ability and recognized financial integrity had much to do with the successful financial reorganization of this great business some twenty years

ago, and the foundations laid at that time have enabled the firm to grow steadily not only in importance as a New York outlet but as a national outlet for books on a scale not elsewhere equalled in this country. With the addition of the great Chicago store, the business is now the greatest of its kind in the world.

While the publishing world and the reading world have gained by the stabilization of this great book outlet, the whole retail book-trade has gained by Mr. Butler's indefatigable activity in the reform and progress of bookselling. He was one of the Board of Managers of the old Booksellers' and Stationers' Provident Association. In 1895, when the New York Booksellers' League was organized, he was one of the founders, and he was a member of the Board of Managers for many years and president for a term. In the development of the American Booksellers' Association, begun in 1900, he had always an active part, and he succeeded to W. B. Clarke in bearing much of the detailed work of trade discussion and improvement.

He was a persistent and determined fighter for maintained prices, and his systematic support of this cause has kept the Booksellers' Association constantly behind the forward movement which is now gaining headway in Washington.

In 1918, he was elected president of the American Booksellers' Association and presided over and conducted its affairs thru the important years leading to the big conventions at Boston and Philadelphia. It was during the first year of his term that he suffered a severe physical breakdown, but he heroically rallied his strength and conducted the sessions at Boston with his usual vigor. When not president of the Association, he was the continuing chairman of the Board of Trade, that committee of the Booksellers' Association which has to do with relations with the publishers. As chairman of this, he has conducted many of the negotiations of recent years, and, as chairman, he drafted and obtained the approval of the Association's Code of Ethics, which outlined the general standards of practice in American bookselling. In recognition of the importance of his contribution to the life of the Association, a beautiful memorial volume, containing autographed testimonials of scores of leaders in the book world, was presented to him at the annual banquet of the Association in Boston in 1919.

Mr. Butler is survived by his wife and two children, Edwin C. Butler of Forest Hills, and Mrs. G. C. Brush of New York. The interment was in Philadelphia.



TO CHARLES E. BUTLER

*The Tribute of the American Booksellers' Association*

Office of the President, Washington, D. C.  
Feb. 16, 1924.

To the editor of *Publishers' Weekly*:

The passing away of our dear friend, Charles E. Butler, comes as a tremendous shock to me and his countless friends.

For years, he has stood as a bulwark of force and a tower of strength in the book business, always interested in every movement that tended to its growth, its usefulness and its importance in the eyes of the world. One of the organizers of the American Booksellers' Association, he followed its varied course thru years of great struggles and intensive efforts, never hesitating for a moment to declare his convictions on principles which he deemed just and equitable, even in the face of strong opposition. A man who had the courage of his convictions and having it, dared express himself, in a quiet, forceful manner, he, more than any one individual, has been instrumental in the continuing interest of our Association, and to his great capacity for work, continued and sustained interest in all these years, can be attributed any success which the American Booksellers' Association may now enjoy.

Always a man among men, yet with the heart of a boy, he has mingled with us for many a year; keen, bright and with an alert mind, overflowing with a fund of knowledge, his low pitched, well modulated tones always carried an air of conviction and an earnestness of purpose that invariably impressed his hearers. For years, he has labored for the benefit of the bookseller and our own association and his efforts and everlasting zeal will always be treasured by us who knew him and loved him well.

To his devoted wife, who, always at his side, was so deeply interested in his life work, our hearts go out in deepest sympathy. Words are inadequate to express our sorrow—neither tongue nor pen can picture our grief.

SIMON L. NYE, *President*.

JEFFREY M. RASTON

JEFFREY M. RASTON, for many years a publishers' representative, died suddenly in New York of heart failure on February 8th. He was born in Montreal in 1865, starting business life in the book house of Dawson Brothers in that city. Coming to New York about forty years ago, he engaged with Frederick Warne & Company as salesman,

and, after serving them for a number of years, he joined the traveling staff of Hurst & Company. When the Federal Book Company came into existence, he was made manager, retaining this position until the corporation liquidated. Since then, he has been an independent commission man, handling numerous propositions and specialties in the book line. He was a brother-in-law of John Hovendon of New York, well-known thruout the trade.

JACQUES LOEB

DR. JACQUES LOEB, widely-known scientist and author of many books dealing with biology, died February 11 at Hamilton, Bermuda, after a short illness from heart trouble. Dr. Loeb was head of the division of physiology of the Rockefeller Institute for Medical Research of New York.

Born in Germany in 1859, Dr. Loeb came to this country in the early nineties. He had previously taught physiology and biology at the universities of Wurzburg and Strassburg. Here he taught the subjects in which he was a leading authority at Bryn Mawr, the University of Chicago and the University of California until he joined the staff of the Rockefeller Institute. Dr. Loeb spent many years in efforts to artificially create life. His experiments attracted great popular interest. He succeeded in chemically fertilizing frogs' eggs.

Dr. Loeb's scientific works include, "Artificial Membrane Formation and Chemical Fertilization in a Starfish," 1905; "Dynamics of Living Matter," 1906; "Counteraction of Toxic Effect of Hypertonic Solutions Upon Fertilized and Unfertilized Egg of Sea-urchin by Lack of Oxygen," 1906; "Studies in General Physiology," 1905; "Organism as a Whole," 1916; "Mechanistic Conception of Life," 1912; "Forced Movements, Tropisms, and Animal Conduct," 1918; and "Proteins and the Theory of Colloidal Behavior," 1922.

## Correspondence

### PREMATURE REPRINTING

Feb. 11, 1924.

To the Editor of *Publishers' Weekly*:

I wish to add my voice to the general uproar, no doubt started by the gentleman from the twin cities. If he has heard as much about the Montgomery Ward edition of Papini, as we do down here, he certainly is justified in registering a most strenuous kick. There is an M. & W. catalog in Texas for every democrat voter—and that's some catalogs. To say the least it is rather difficult to explain to an unbeliever, the difference, if any in the two editions. The

question of price stands out, and the purchaser is too apt to get the idea that the place to buy, is not the local bookstore, but the catalog house. This is a matter for the Booksellers' Association, and if it is worth anything to the dealer at all, this condition will be remedied. I think that nothing could be more effective, than for all booksellers to quietly drop any such publishers from their order lists. Probably an experience of this kind would greatly assist in bringing about the spirit of fair play. I also think that every publisher should protect the dealer in the matter of reprints.

I wish to add to the growing sentiment for stained tops on our new books. I am of the opinion that the additional cost would be but little, and the appearance of the book after it had been on the shelf for a short time, would be greatly helped. It seems to be utterly impossible to sell out of anything before some one soils some good copies.

Much has been said about carrying charges on book packages. It seems that many shipping departments pay too little attention, as to whether parcel post or express is the cheapest, and forward packages by what ever method seems to be the easiest. Even when shipment is made by express, carelessness causes many packages to be sent out improperly marked and billed. Of course the average bookseller has lots of money, and these little things do not matter much. However, not being in this class I find that watching this saves me a good suit of clothes each year.

A. F. VON BLON.

Waco, Texas.

### New Remainder House

THE Book Sales Company, Inc., opened for business as specialists in publishers' remainders at 120 West 32nd St. H. B. Earl has organized this company to handle publishers' overstock and to make a central point to which retailers may turn for individual books or sets with which to build up special sales or mail-order business. Mr. Earl is well known from one end of the country to the other, having been for twenty years connected with Doubleday, Page & Company as salesman and sales manager.

### Periodical Note

*Phantasmus*, a new magazine of American literature, will be published at 5639 Rippey St., Pittsburgh, Pa. Subscription is five dollars a year.

### Change in Prices

BOBBS-MERRILL CO.

Facts In Jingles, by Winifred Sackville Stoner, from \$1.50 to \$2.00.  
Our Fear Complexes, by Edward Huntington Williams and Ernest Bryant Hoag, from \$1.75 to \$2.00.  
The Gracious Hostess, by Della Thompson Lutes, from \$2.75 to \$3.00.  
The New Decalogue of Science, by Albert Edward Wiggam from \$2.50 to \$3.00.

MARSHALL JONES COMPANY

The Marshall Jones Company announces that, after March 15, 1924, "The Story of Jesus," by Ethel N. Dana, formerly listed at \$16.50, will be priced at \$17.50. This book carries the usual trade discounts.

### Notice

The Publishers' Trade List Annual, 1923, is now completely sold out. Publishers who print their catalogs early in the year are requested to provide 2,000 copies instead of 1,750 for insertion in the Annual for 1924.

*The Publishers' Weekly.*

### Business Notes

BROOKLYN, N. Y.—Community Book Shop is now at 310 Hancock Street. A. Klein, formerly with Thoms & Eron, is the proprietor. He will specialize in old and rare books.

NEW YORK CITY.—G. Howard Watt, publisher, has removed his office to 1819 Broadway.

NEW YORK CITY.—A new bookshop has been opened by Benjamin Hansen at 110th Street and Fifth Ave.

NEW YORK, N. Y.—The Gotham Book Mart has moved from 128 W. 45th St. to larger and better quarters at 51 West 47th St. Telephone, Bryant 5812.

NEW YORK CITY.—Albert and Charles Boni have removed to 39 W. 8th Street from 9 Barrow Street.

NEW YORK CITY.—A. Miller, formerly of Miller & Beyer, Inc., has sold his interest in that organization and has opened a shop at 148 West 57th St. to deal in rare books.

NEW YORK CITY.—The Henry Bee Company, booksellers at 50 Broadway, are reported in bankruptcy.

NEW YORK CITY.—The Penguin Book Shop opened February 1 at 39 West 8th St. The proprietors are Jeannette Merrell and Frances Midner.



# The Weekly Record of New Publications

**T**HIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

## Adams, Samuel Hopkins

Siege. 402p. D '24 c. '23, '24 N. Y., Liveright \$2

In this story of an indomitable old woman—family head, industrial chief and social autocrat—and her vigorous yet futile struggle against the forces of youth, Mr. Adams symbolizes the present conflict of the new and the old.

**Aeneas Tacticus; Asclepiodotus; Onasander,**  
[The works of]; with English translation by members of the Illinois Greek Club. 541p. S (Loeb classical lib.) '23 N. Y., Putnam \$2.50

## Bagby, Arthur P.

Peter Burling, pirate. 219p. D [c. '24] Phil., Dorrance \$2

An adventurous tale of the Spanish Main and of the roistering renegades who followed the "Jolly Roger."

## Bailey, Liberty Hyde

Manual of cultivated plants; a flora for the identification of the most common or significant species of plants grown in the continental United States and Canada for food, ornament, utility and general interest, both in the open and under glass. 851p. il. O c. N. Y., Macmillan \$7

The outlook to nature; new and rev. ed. 207p. D '24 c. '05, '11 N. Y., Macmillan \$1.50

## Bartley, Mrs. Nalbro Isadorah

Judd and Judd. 365p. D c. N. Y., Putnam \$2

A story of the efforts of two intelligent young people to adjust the privileges and responsibilities of marriage.

## Beard, Harriet E.

Safety first for school and home. 231p. (1p. bibl.) D c. N. Y., Macmillan \$1.28

## Belloc, Hilaire, i.e. Joseph Hilaire Pierre

More peers. 48p. il. O '24 N. Y., Knopf bds. \$1.25

Nonsense and satire in rhyme, with amusing illustrations by B. T. B.

## Bernays, Edward L.

Crystallizing public opinion. 226p. (bibl. footnotes) O [c. '23] N. Y., Liveright \$3

A survey of the fields of publicity and public relations. The author heads a large organization engaged in such work and is director of a course in public relations at New York University.

## Bolton, Guy Reginald

Polly preferred; a comedy romance of faith and salesmanship. 318p. front. (col.) D [c. '23] N. Y., H. K. Fly \$1.90

The story of how two young people got out of one job and into another.

## Boulton, W. Gerard

Blasting with high explosives. 116p. il. diagrs. D '23 N. Y., Putnam \$1.50

A practical handbook for mining and civil engineers, farmers, and all interested in demolitions.

## Brooks, Robert C.

Political parties and electoral problems. 652p. (bibl. footnotes) O '23 c. N. Y., Harper \$3.50

The purpose of this book is to interpret American political parties with a view to the needs of voters and those who are about to become voters.

## Brown, George Alfred

Harold the klansman. 303p. D '23 c. Kansas City, Mo., Western Baptist Pub. Co. \$2

A story of political intrigue which reveals the principles of the Ku Klux Klan in a favorable light and shows the Klan in action.

## Bruce, Andrew Alexander

The American judge. 218p. D (The citizen's lib. of economics, politics and sociology—new ser.) c. N. Y., Macmillan \$2

A survey of the status and function of the judiciary in our body politic with suggestions for mitigating some of its evils.

## Bullett, Gerald

The innocence of G. K. Chesterton. 241p. (bibl.) D [n. d.] N. Y., Holt \$2.25

A lively discussion of Chesterton's work and ideas, delivered in Chesterton's own manner.

## Bauman, John Edminston

Out of the valley of the forgotten; or From Trinil to New York. no p. il. O [c. '23] Easton, Pa., Chemical Pub. Co. apply

## Bradley, Rev. Walter F., comp.

An industrial war; history of the Missouri and

north Arkansas railroad strike and a study of the tremendous issues involved; an unprecedented result of a common occurrence in American industry and its aftermath. 144p. O c. '23 Harrison, Ark., Bradley & Russell pap. \$1.10

**Cable, Boyd, pseud. [E. A. Ewart]**

The rolling road; 3rd ed. 304p. D [n. d.]  
N. Y., Brentano's \$2  
Thrilling tales of the seven seas and of the men  
who sail them.

**Candler, Warren Akin, D.D.**

The feast of the family on the birthday of  
the King. 68p. il. D '23 c. Nashville, Tenn.,  
Cokesbury Press bds. 75 c.  
Brief essays on the religious and moral signifi-  
cance of Christmas day.

**Carlyle, Thomas**

The voice of Carlyle; an abridgment of  
Past and present; with introd. by Allen Rog-  
ers Benham; editorial notes by Henry Green-  
leaf Pearson. 309p. (bibl. footnotes) D (At-  
lantic classics) [c. '24] Bost., Atlantic \$2

**Chamberlain, George Walter**

The Spragues of Malden, Massachusetts.  
323p. il. Q '23 Malden, Mass., [Author]  
priv. pr. apply

**Chesterton, Gilbert Keith**

St. Francis of Assisi. 240p. S (Doran's  
modern readers' bookshelf) [c. '24] N. Y.,  
Doran \$1.25

One of a new series of books which Doran is  
bringing out. A biography and appreciation of a  
beloved saint and the founder of the Franciscan  
Order.

**Cicero, Marcus Tullius**

The speeches; with English translation by  
N. H. Watts. 557p. S (Loeb classical lib.)  
'23 N. Y., Putnam \$2.50

**Clarke, John Alfred**

Le laie Bible; a poem of the fourteenth  
century, with introd., notes and glossary.  
150p. O '23 c. N. Y., Columbia Univ. Press  
\$2

**Colver, Mrs. Alice Mary Ross**

The dear pretender. 292p. front. D c.  
Phil., Penn \$2  
A love story centering in Nan, who "pretends"  
that everything is for the best and who has the  
spirit to make that "pretense" come true.

**Committee on the War and the Religious  
Outlook**

The teaching work of the church. 318p.  
(8p. bibl.) O '23 c. N. Y., Association Press  
\$2

An unusual book in that it unites in a single  
volume the judgment and experience of a group  
of educational leaders from all Protestant denom-  
inations and approaches the problem of the church's  
educational task as a unified whole.

**Cridlin, William Broaddus**

A history of colonial Virginia, the first  
permanent colony in America; pageant ed.

200p. map O '23 c. Richmond, Va., [Au-  
thor], 70 Post A., T. P. A., 8th and Grace  
Sts. \$1.25

Covers the period from the first explorations of  
Cabot to the first Declaration of Independence, 1676.  
To which is added the genealogy of the several  
shires and counties and the population in Virginia  
from the first Spanish colony to the present time.

**Crosse, Gordon, ed.**

Everyman's book of sacred verse; ed. with  
introd. and notes. 276p. S [c. '23] N. Y.,  
Macmillan \$1.75

Famous poets and those less known are repre-  
sented in this selection of English sacred poetry  
from the Middle Ages to the present time.

**Crum, Rev. J. M. C.**

Roadmending on the sacred way; sugges-  
tions to the modern reader of Matthew, Mark  
and Luke. 191p. D '24 N. Y., Longmans \$2

**Crumph, Irving**

The boys' book of forest rangers. 253p.  
il. D c. N. Y., Dodd, Mead \$1.75

A clear, interesting account of the work of the  
forest rangers, the training they receive and other  
details that will appeal to boys who love the out-  
of-doors.

**Dark, Sidney**

The story of the Renaissance. 209p. S  
(Doran's modern readers' bookshelf) [c. '24]  
N. Y., Doran \$1.25

An history of the age and of the men who made  
it great. The contents includes: The Dawn,  
Politics, Renaissance, Literature, The Art of the  
Renaissance, The Reformation and Social Condi-  
tions.

**Davey, Norman, i.e. Henry Norman**

Good hunting. 312p. D [c. '24] N. Y.,  
Doran \$2

The author of "Guinea Girl" writes of the ad-  
ventures of seven heroines in search of a hus-  
band—that husband being Julian Carr, novelist.

**Dunbar, Jane Thorpe**

Little people's out-of-door melodies. 65p.  
il. D [c. '23] Bost., Four Seas Co. bds. \$1.50  
A book of nature verse.

**Egermeier, Elsie E.**

John Wesley, the Christian hero. 131p.  
il. D [c. '23] Anderson, Ind., Gospel Trum-  
pet Co. 75 c.

A biography, written for young people.

**Farrell, Anna E.**

Gleanings [verse]. 82p. D [c. '23] Bost.,  
Badger fab. \$2

**Fish, Carl Russell**

American diplomacy; 4th ed. enl. 610p.  
(7p. bibl.) maps (col.) D (Am. historical  
ser.) '23 c. '15, '23 N. Y., Holt \$3

**Chamberlain, Bernard P.**

Miscellaneous sine qua nons of bridge. 30p. T '23  
Balt., T. H. Furst Co. apply

**Chaucer, Geoffrey**

The clerkes tale of Oxenford; ed. by Kenneth  
Sisam. 104p. il. D '23 N. Y., Oxford 75 c.

**Co-operative farm marketing; how the American  
farmer can take over into his own hands the mark-  
eting of the products of the farm. 18p. O c. '23 St.  
Paul, Minn., Webb Pub. Co. apply**

**Dana, Richard H., Jr.**

An architectural monograph on the old hill towns  
of Windham County, Conn. 16p. il. Q (white pine

ser. of arch monographs, v. 10, no. 1) [c. '24] N. Y.,  
R. F. Whitehead, 150 E. 61st St. pap. apply

**Denby, Arnold D.**

Exercises and review questions in high school Eng-  
lish. 95p. S [c. '23] N. Y., Fordham Pub. Co. apply

**Douglas, Archer Wall**

Buying power in the U. S. no. p. Q (Business  
bull., v. 8, no. 2) '24 Chic., La Salle Extension  
Univ. pap. apply

**Dyboski, Roman**

Rise and fall in Shakespeare's dramatic art. 30p.  
O (Shakespeare assn. pamphlet no. 9) '23 N. Y., Ox-  
ford pap. 70 c.



**Fletcher, Joseph Smith**

The safety pin. 345p. D c. N. Y., Putnam \$2

A mystery story hinging on a safety pin which holds the plot firmly together until Mr. Fletcher calmly unclasps it before your eyes.

**Flewelling, Ralph Tyler**

The reason in faith; introd. by Bp. Francis J. McConnell. 250p. D [c. '24] N. Y., Abingdon \$1.75

The author is professor of philosophy in the University of Southern California.

**Foster, Robert Frederick**

Foster on mah jong. 271p. il. D c. N. Y., Dodd, Mead \$2

A full analysis, with illustrations, of the fundamental principles of the popular Chinese game.

**Gagarine, Princess Alexandre, comp. and tr.**

The Borzoi cook book. 247p. D '23 c. N. Y., Knopf bds. \$2.50

Russian cookery. A book of 416 recipes.

**Gamble, William, ed.**

Penrose's annual; the process year book and review of the graphic arts; v. 26, 1924. various p. il. (pt. col.) O [n. d.] Bost., Am. Photographic Pub. Co., 428 Newbury St. buck. \$4

**Garesché, Edward Francis**

Great Christian artists. 209p. (2p. bibl.) il. O [c. '24] Milwaukee, Bruce Pub. Co. \$3.50

The lives and works of Leonardo da Vinci, Raphael, Michel Angelo, Fra Angelico, Murillo, Rubens and Van Dyck.

**Gide, André Paul Guillaume**

Strait is the gate (La porte étroite); tr. from the French by Dorothy Bussy. 231p. D c. N. Y., Knopf \$2.50

A study of French puritanism by one of the younger novelists of France whose position in letters is somewhat analogous to that of Joseph Conrad in modern English literature.

**Green, John C., Jr., ed.**

Ritchie's second steps in Latin. 219p. D c. N. Y., Longmans \$1

A complete revision of the edition edited some years ago by Frederick C. Staples.

**Griffin, F. W. W., M.D., and Thompson, W. F. M.**

Aids to practical pathology. 256p. T (Students' aids ser.) '24 N. Y., Wm. Wood \$1.50

**Griston, Harris Jay**

Shaking the dust from Shakespeare; an authentic renovation of The merchant of Venice; with preface by Daniel A. Huebsch. 354p. (3p. bibl.) D c. N. Y., Cosmopolis Press \$3

A lawyer makes out a case showing that the story of "The Merchant of Venice" originated in the fourth century of our era.

**Gwynn, Stephen Lucius**

The history of Ireland. 557p. map O '23 N. Y., Macmillan \$4.50

An Irishman's attempt to trace the story of his country from earliest times to her inclusion in the League of Nations. Mr. Gwynn, a novelist, critic, and poet sat as an Irish member of the British Parliament from 1906 to 1918.

**Hamilton, William T., Jr.**

The three stages of Clarinda Thorbald. 190p. D [c. '24] Phil., Dorrance \$1.90

A woman's revolt against the inherited conventions of her kind.

**Hamsun, Knut**

In the grip of life; tr. by Graham and Tristan Rawson. 158p. D c. N. Y., Knopf \$1.75

The first English translation of a play in four acts which introduces Hamsun as a dramatist to the American public. It has recently been produced by the Moscow Art Theatre in New York.

**Hayes, Hiram W.**

Matthew Brent. 285p. D [c. '23] N. Y., H. K. Fly \$1.75

A novel centering around the return to the business world of a man who left it years before.

**Herrmann, George R., M.D.**

Methods in medicine; the manual of the medical service of George Dock, M.D. 529p. il. O c. St. Louis, C. V. Mosby \$6

**Hichens, Robert Smythe**

The last time. 315p. D [c. '24] N. Y., Doran \$2

Four stories in different vein: "The Last Time," the tragedy of a woman's life; "The Letter," a love story; "The Villa by the Sea," a psychological study; and "The Facade," a humorous tale.

**Hippocrates; with English translation by**

William Henry Samuel Jones; v. 2. 401p. front. S (Loeb classical lib.) '23 N. Y., Putnam \$2.50

**Hough, Emerson**

Mother of gold. 327p. front. D c. N. Y., Appleton \$2

The story of a quest for the mother of all mines, a cliff of gold in the depths of Mexico.

**Housman, Laurence**

All-fellows and The cloak of friendship. 192p. il. D [n. d.] N. Y., Harcourt \$2

Fifteen mystical and fairy stories; full of imagery and religious feeling. With illustrations by the author.

**Howe, Edward Watson**

Ventures in common sense; pocket book ed. 273p. S [c. '19] N. Y., Knopf \$1.25

**Howe, Mark Antony De Wolfe**

Boston, the place and the people; new ed. 412p. il. D '24 c. '03 N. Y., Macmillan \$2

An account of historical and literary Boston, long out of print, and now reissued at a moderate price.

**Elias, Solomon Philip**

Dreams come true. 54p. S '23 Modesto, Cal., L. M. Morris Co. apply

Fitch daily issue service, bonds and preferred stocks. no p. D c. '23 N. Y., Fitch Pub. Co., 136 Pearl st. apply

**Fowler, H. W.**

The split infinitive etc. 24p. O (Soc. for pure English, no. 15) '23 N. Y., Oxford pap. 85 c.

**Hoffman, James David**

House construction that reduces heating costs. 20p. il. O (Engineering extension service, bull. no. 2) '23 Lafayette, Ind., Purdue Univ. pap. 25 c.

**Johnson, Olive M. and De Leon, Daniel**

Forty years after; Karl Marx. 31p. nar. S '24 N. Y., N. Y. Labor News Co. pap. 5 c.

**Lally Column Co.**

Lally handbook; steel and concrete construction. no p. il. S [n. d.] Brooklyn, N. Y. [Author] apply

**Hügel, Baron Friedrich von**

The mystical element of religion as studied in Saint Catherine of Genoa and her friends; 2 v. 505p.; 428p. (bibl. footnotes) il. O '23 N. Y., Dutton \$12 set

**Irwin, William Knox, M.D.**

An introduction to surgical urology. 188p. D '24 N. Y., Wm. Wood \$2.50

**J. M.**

A jolly big alphabet; with pictures by W. Fletcher White and verses by J. M. no p. il. (pt. col.) O [c. '13] Phil., McKay bds. \$1

Originally published some years ago by John Martin's House, Inc.

**Jacks, Lawrence Pearsall, D.D.**

A living universe; three lectures. IIIp. D [c. '24] N. Y., Doran \$1

Hibbert lectures of 1923, delivered in England. Contents: Education and Religion in a Living Universe; Civilization in a Living Universe; Immortality in a Living Universe.

The lost radiance of the Christian religion. 52p. D [c. '24] N. Y., Doran bds. 75 c.

Originally a lecture delivered at Essex Hall, London, by the principal of Manchester College, Oxford.

**Jepson, Willis Linn**

The trees of California; 2nd ed. 240p. il. D [c. '23] Berkeley, Cal., Sather Gate Bookshop buck. \$3.50

A working manual of the native trees for use in the field by the horticulturist, farmer, lumberman, mountaineer, forester and teacher.

**Johnson, Clifton**

New England and its neighbors; new ed. 350p. il. D '24 c. '02 N. Y., Macmillan \$2

**Julian (Claudius Julianus called the Apostate)**

The works of the Emperor Julian; with English translation by Wilmer Cave Wright; v. 3. 514p. S (Loeb classical lib.) '23 N. Y., Putnam \$2.50

**Kelly, J. Frederick**

Early Connecticut architecture. no p. il. F c. N. Y., Wm. Helburn, Inc. \$10

A portfolio of measured drawings with full size details of moulded sections, supplemented by photographs.

**Koizumi, G.**

Lacquer work; a practical exposition of the art of lacquering together with valuable notes for the collector; with foreword by Lt.-Col. E. F. Strange. various p. il. (Artistic crafts ser.) '23 N. Y., Pitman \$4.50

**Leavitt, Sturgis F., comp.**

Argentine literature; a bibliography of literary criticism, biography and literary controversy. 92p. O '24 Chapel Hill, N. C., Univ. of North Carolina Press pap. \$1.50

**Lepicier, Archbp. Alexis Marie**

Go to Joseph, our unfailing mediator; considerations on the life and virtues of St. Joseph, with examples for each day of the month. 272p. front. D [c. '24] N. Y., Benziger Bros. \$1.50

**Lord, Daniel A., S.J.**

Our nuns; their varied and vital service for God and country. 280p. D c. N. Y., Benziger Bros. \$1.75

The author writes what he observed during a series of fifteen visits to typical Catholic institutions.

**Loring, Emilie**

Here comes the sun! 329p. front. D c. Phil., Penn \$2

In which a girl who has never been in love follows a quixotic impulse and marries a man whom she has known only a day.

**Lutes, Mrs. Della Thompson**

The gracious hostess; a book of etiquette. 523p. O [c. '23] Indianapolis, Bobbs-Merrill \$3

A simply written guide to good taste in entertaining.

**McFarland, Joseph, M.D.**

Surgical pathology. 713p. il. O '24 Phil., Blakiston's \$9

**Mackenzie, Compton, i. e. Edward Montague Compton**

The parson's pleasure. 330p. D [c. '24] N. Y., Doran \$2.50

A continuation of the author's earlier novel "The Altar Steps," revealing the spiritual stumblings and aspirations of the young clergyman Mark Lidderdale.

**Macleod, John James Richards, and Banting, F. G.**

The antidiabetic functions of the pancreas and the successful isolation of the antidiabetic hormone—insulin. 69p. il. D (Beaumont found. lectures, ser. no. 2) '23 c. '24 St. Louis, C. V. Mosby \$1.50

The second monograph of the Wayne County Medical Society, Beaumont Foundation lectures, relating the discovery of insulin which won for the authors the Alfred Nobel medical science prize for 1922.

**Mann, William E.**

The truth of things. 174p. D [c. '22] Bost., Cornhill Pub. Co. 75 c.

**Margueritte, Paul, and Margueritte, Victor**

Poum; the adventures of a little boy; tr. by Bérengère Drillien. 170p. il. (col.) O [n. d.] N. Y., Knopf bds. \$2.50

The story of a French boy's life, written by two modern French novelists. It came into being as the result of mutual recollections by these two brothers, who were sufficiently alike to be moulded into the character of Poum.

**Lederer, Charles**

Cartooning made easy; a course of instruction in thirty up-to-the-minute lessons. various p. il. O c. '23 Chic., Judy Pub. Co., 102 N. Wells St. pap. \$2

**Marion, David S.**

Marion's musical comedy dances; professional system for coaching principals, chorus and begin-

ners choregraphically described. 40p. il. O c. '24 Stockton, Cal. [Author] P. O. Box 872 pap. \$3

**Monroe, Walter S.**

The present status of written examinations and suggestions for their improvement. 77p. O (Bureau of educ. research, bull. 17) '23 Urbana, Ill., Univ. of Illinois pap. 50 c.



**Massey, G. Betton, M.D.**

Practical electrotherapeutics and diathermy. 417p. il. O c. N. Y., Macmillan \$6.50

**Mecklin, John Moffatt**

The Ku Klux Klan: a study of the American mind. 244p. D c. N. Y., Harcourt \$1.75

An account of the history, causes, extent and appeal of the "Invisible Empire," by the professor of sociology, Dartmouth College. It is based on a year's special investigation.

**Miller, Alice Duer [Mrs. Henry Wise Miller]**

Are parents people? 296p. D '24 c. '14-'24 N. Y., Dodd, Mead \$2

Out of the problems that confront Lita in her efforts to manage her divorced parents diplomatically arise many unexpected happenings. Besides this title story there are eight others quite as entertaining.

**Molinari, Dr. Ettore**

Treatise on general and industrial organic chemistry; part II; 2nd English ed., tr. by Thomas H. Pope. various p. il. O '24 Phil., Blakiston's \$8

**Murray, Andrew**

God's best secrets. 298p. D [c. '23] Los Angeles, Cal., Biola Book Room, 536 S. Hope St. \$2

A plea for daily meditation and prayer in the life of all Christians.

**Myers, Cora Estelle**

Scot. 205p. front. D '23 c. Candor, N. Y., Author \$1.75

The true story of a dog hero on the Chicago lake front.

**Nevins, Allan, i. e., Joseph Allan, comp.**

American social history as recorded by British travellers. 585p. (9p. bibl.) O '23 c. N. Y., Holt \$4

A survey of the writings of British travelers about the United States, covering the entire period from the first travelers during Washington's administration to such recent visitors as Wells and Chesterton.

**New Butterick cook-book, The; rev. and enl.**

by Flora Rose assisted by members of the faculty of the School of home economics, Cornell University. 788p. il. O [c. '24] N. Y., Dodd, Mead \$2.50

**Oakley, Nancy and Oakley, John**

The Clevedon case. 312p. D [n. d.] Phil., Lippincott \$2

A detective story built around a strange episode in the career of Dennis Holt, criminologist.

**Ogden, George Washington**

The trail rider. 365p. D '24 c. '18-'24 N. Y., Dodd, Mead \$2

A romance of the Kansas range in the early days.

**Ogden, Robert Morris**

Hearing 364p. (8p. bibl.) diags. O [c. '24] N. Y., Harcourt \$3.50

A discussion of the phenomena of hearing by the professor of education, Cornell University. It has chapters on the physics and physiology of audition, the localization of sound, an analysis of tone, etc.

**Orrin, H. C.**

Emergency operations for general practitioners on land and sea; an illustrated manual of procedure and technique. 147p. il. O '24 N. Y., Wm. Wood \$2.75

**Orrin, J. F.**

The conjurer's vade mecum; with a foreword by Will Goldston. 159p. il. diags. nar. T. [n. d.] Phil., McKay 75c.

A helpful handbook for the professional magician, with hints as to the choice of tricks for different occasions, etc.

**Pascal, Ernest**

The dark swan. 341p. D [c. '24] N. Y., Brentano's \$2

An interesting fictional study of a girl who is lovely in spirit but more than plain in feature.

**Pennell, Mary E. and Cusack, Alice M.**

How to teach reading. 306p. (2 p. bibl.) D [c. '23] Bost., Houghton \$1.80

**Pettersen, Rena Oldfield**

Venus. 248p. D [c. '24] Phil., Dorrance \$2

The advent of two beings from the planet Venus causes much comment and makes the story.

**Philippe, Charles-Louis**

A simple story; tr. from the French by Agnes Kendrick Gray; with woodcuts by Franz Masereel. 196p. D c. N. Y., Knopf bds \$2.50

The tragic story of an old village blacksmith reduced by age and failing eyesight to destitution and finally to suicide.

**Poore, Ben. Perley**

Biographical sketch of John Stuart Skinner; reprinted from The plough, the loom and the anvil, 1854. 34p. O [n. d.] N. Y., J. L. O'Connor, 39 W. 17th St. bds. \$2

**Popoff, Stephen**

Quantitative analysis. 355p. il. D '24 Phil., Blakiston \$2.25

**Mouzon, Bp. Edwin Du Bose**

Fundamentals of Methodism. 85p. D '23 Nashville, Tenn., Lamar & Barton apply

Museum of the American Indian. Heye Foundation Indian notes; v. 1, no. 1. 48p. il. T '24 N. Y., [Author] B'way at 155th St. pap. apply

**New York State Dept. of Labor**

Hours and earnings of women in five industries; confectionery, paper box, shirts and collars, tobacco, mercantile; prepared by Bureau of women in industry. 116p. O (special bull., no. 121) ['23] Albany, N. Y., [Author] pap. apply

The project in education with special reference to teaching agriculture. 16p. '23 (Bureau of educ. research, circ. 24) O Urbana, Ill., Univ. of Illinois pap. apply

Official directory of the Order of the eastern star for St. Louis and St. Louis County. no p. il. D

c. '23 St. Louis, Mo., W. M. Phillips Office Supply Co. apply

**Ohio Academy of Science.**

Annual report of the Ohio Academy of science, 33rd meeting, 1923. various p. O (Proc. of Ohio Academy of science, v. 7, pt. 8) '23 Columbus, O [Author] pap. apply

**Ohio State Univ. Dept. of Psychology**

The university intelligence tests, 1919-1922 36p. il. O (Ohio State Univ. bull.; v. 27, no. 5) ['22] Columbus, O. Ohio State University gratis

**Parrott, T. M.**

The problem of Timon of Athens. 344p. O (Shakespeare assn. pamphlet, no. 10) '23 N. Y., Oxford pap. 70c.

Problem (The) of grammar. 28p. O (English assn. pamphlet no. 56) '23 N. Y., Oxford pap. 85c.

**Potter, Pitman Benjamin**

The freedom of the seas in history, law and politics. 315p. (22 p. bibl.) D c. N. Y., Longmans \$2.50

By the associate professor of political science in the University of Wisconsin. The work is based on the thesis which he prepared as a candidate for the Ph.D. degree at Harvard.

**Povah, Maj. J. W.**

A study of the Old Testament; with a foreword by Canon G. H. Box. 110p. (foot-notes) D '24 N. Y., Longmans \$1.25

Based on a series of lectures given to a church tutorial class in 1922-23.

**Powell, Walter A.**

The Pilgrims and their religious, intellectual and civic life. 266p. (2 p. bibl.) il. (pt. col.) O '23 c. Dover, Del. [Author] apply  
One chapter of the book is devoted to colonial Virginia.

**Ridge, William Pett**

A story teller; forty years in London. 313p. il. O [n. d.] N. Y., Doran \$4

An anecdotal book about London, its people, its interesting places, its accent, its Cockney humor, etc. Illustrated with six caricatures of the author by well-known English artists.

**Robeson, George F.**

The government of special charter cities in Iowa. 286p. (24 p. bibl.) O '23 Iowa City, Ia. State Hist. Society buck \$2

A discussion of the organization, powers and functions of cities operating under special charters rather than a consideration of the administration of such cities.

**Rutherford, Mark, pseud. [William Ha'e White]**

The novels of Mark Rutherford; 6 v. various p. S [n. d.] N. Y., Doran ea. \$1.50

A new, uniform edition, including four novels and two volumes of spiritual biography, titled as follows: The Revolution in Tanner's Lane; Miriam's Schooling; Catharine Furze; Clara Hapgood; The Autobiography of Mark Rutherford; The Delivery of Mark Rutherford.

**Sabin, Edwin Legrand.**

The city of the sun. 316p. map. D [c. '24] Phil., Jacobs \$2

Romantic adventure, youth, love and hairbreadth escapes figure in this story of Mexican bandits, a Kentucky hero, and a beautiful young Spanish girl intended as a sacrifice at the Sacred Lake of Gold in the interior of Mexico.

**Sawyer, Wesley Caleb**

Legends and operas of Tannhäuser, Parsifal, Lohengrin, Tristan and Isolde; ed. by M. B. Sawyer. 208p. il. D [c. '23] Berkeley, Cal. Sather Gate Book Shop, 2235 Telegraph Ave. \$2

**Remler, Francis Joseph**

Why must I suffer? (reprinted from Franciscan herald) A book of light and consolation. various p. front. S [c. '23] Chic., Franciscan Herald Press apply

Scientific (A) money system and a world currency, by an American economist. 39p. O c. '23 N. Y., Davie Press, 267 W. 17th St. apply

**Scott, W. R.**

Adam Smith. 22p. O (Proc. of British academy, v. 11) '23 N. Y., Oxford pap. 50 c.

**Signor, Florence R., comp.**

Christmas plays and recitations; songs, acros-

Gives translations of popular versions of the medieval stories on which Wagner based four of his librettos, also outlines of these Wagnerian dramas and brief comparisons between them and their sources.

**Sélincourt, Hugh de**

One little boy. 266p. D c. N. Y., A. & C. Boni, 19 Barrow St. \$2

A frank portrayal of certain aspects of a young boy's life.

**Shaw, Elton Raymond**

Brains, dollars and progress; education and democracy. 63p. D [c. '23] Berwyn, Ill., Shaw Pub. Co. 75 c.

A discussion of illiteracy, immigration, child labor and the monetary and civic value of education.

The conquest of the southwest. 138p. (4 p. bibl.) D [c. '24] Berwyn, Ill., Shaw Pub. Co. \$1.50

"A discussion of the charges that the colonization of Texas and the revolution against Mexico were the results of a movement of the 'slavocracy' to increase slave territory, or of the activity of Andrew Jackson, thru Samuel Houston, to accomplish the same result."

The love affairs of Washington and Lincoln. 70p. D [c. '23] Berwyn, Ill., Shaw Pub. Co. 75 c.

Prohibition: going or coming? The eighteenth amendment and the Volstead act; with foreword and chapter 3 by Wayne B. Wheeler. 493p. D [c. '24] Berwyn, Ill. Shaw Pub. Co. \$2

Facts versus fallacies and suggestions for the future. The author was formerly executive secretary of the Intercollegiate Prohibition Association.

**Shipley, Sir Arthur Everett**

Life: a book for elementary students. 220p. il. D '23 N. Y., Macmillan \$2.50

A book on biology, emphasizing the interrelation of living organisms one with another and with their surroundings.

**Sim, Frances M.**

Robert Browning; poet and philosopher, 1850-1889. 251p. O '24 N. Y., Appleton. \$3

A continuation of the biography of Browning begun in the author's earlier volume, "Robert Browning: the Poet and the Man, 1833-1846."

**Smith, Eugene Randolph**

Education moves ahead; a survey of progressive methods; with introd. by Charles W. Eliot. 156p. il. D. [c. '24] Bost., Atlantic \$2

The author is headmaster of the Beaver County Day School in Brookline, Mass., and president of the Progressive Education Association and his book is the result of years of practical experience.

tics, drills and dances, exercises, plays, and dialogues. 192p. il. D (Instructor entertainment) [c. '23] Dansville, N. Y., F. A. Owen pap. 35 c.

**Smithsonian Institution**

Opinions rendered by the international commission on zoological nomenclature; opinions 78 to 81. 32p. O (Smithsonian miscellaneous colls.; v. 73, no. 2) '24 Wash., D. C., Smithsonian Inst. pap. apply

**Sutton, William Seneca**

Problems in educational administration. 80p. O (Univ. of Texas bull., no. 2345) '23 Austin, Tex., Univ. of Texas pap. apply



**Sohon, Julian Arell and Schaaf, William L., comps.**

A reference list of bibliographies, chemistry, chemical technology and chemical engineering published since 1900. 110p. Q '24 N. Y., N. W. Wilson buck \$1.50

**Southworth, A. T.**

The common sense of the Constitution of the United States. 159p. S [c. '24] Bost., Allyn & Bacon 60 c.

An explanation of the Constitution, paragraph by paragraph, followed by such questions as the context suggests.

**Stannard, Harold**

Rome and her monuments. 379p. O '24 N. Y., Stokes \$5

A work of reference for students and travelers, analyzing the historical atmosphere of Rome and seeking to do for its spirit what Baedeker does for its points of interest.

**Strong, Anna Louise**

The first time in history; two years of Russia's new life (August, 1921 to December, 1923); with a preface by Leon Trotsky. 249p. D [c. '24] N. Y., Liveright \$2

For over two years Anna Louise Strong worked, traveled and lived in Russia. Her account gives a clear, comprehensive idea of the new organization of life emerging under the Soviet government.

**Swinnerton, H. H.**

Outlines of palaeontology. 440p. il. O '23 N. Y., Longmans \$10

**Taft, Lorado**

The history of American sculpture; new ed. revised and with new matter. 617p. (12p. bibl.) il. Q '24 c. '03, '24 N. Y., Macmillan \$6.50

**Terhune, Albert Payson.**

Treve. 312p. front. D [c. '24] N. Y., Doran \$2

Another Terhune story of a golden-tawny collie who faced danger again and again for his master.

**Thucydides**

History of Peloponnesian war. bks. VII. and VIII.; with English translation by Charles Forster Smith. 464p. front. maps. S (Loeb classical lib.) '23 N. Y., Putnam \$2.50

**Toussaint, Franz**

The lost flute and other Chinese lyrics (La flute de jade: poésies Chinoise); tr. from the French by Gertrude Laughlin Joerissen. 177p. D '24 N. Y., Brentano's bds. \$2

**Talbot, Arthur N., and Richart, F. E.**

The strength of concrete; its relation to the cement aggregates and water. 118p. O (Engineering exp. sta. bull. no. 137) '23 Urbana, Ill., Univ. of Illinois pap. 60 c.

**University of Texas**

The Texas history teachers' bulletin. v. 11, no. 1. 38p. O (Univ. of Texas bull., no. 2315) '23 Austin, Texas, [Author] pap. apply

**Von Den Driesch, Rev. J.**

Perfect contrition; a golden key of heaven for all good Christian people; with preface by Rev. A. Lehmkuhl, S. J.; tr. by Rev. Th. Slater, S. J. 31p. S '23 St. Louis, Mo., B. Herder pap. 10 c.

**Wallis, Edgar Walters**

The kingdom: a study of God's great plan for

**Treves, Sir Frederick**

The elephant man and other reminiscences. 222p. O '24 N. Y., Holt \$2.25

Twelve short stories based on facts selected from the case-book of the author, an eminent English surgeon.

**Valentino, Rudolph**

Day dreams. 157p. front. (por.) D '23 c. N. Y., Macfadden Publications bds. \$2  
Mainly verse, written in idle moments by a popular hero of the motion picture world.

**Vane, Sutton**

Outward bound. 171p. D [c. '24] N. Y., Liveright \$1.75

The play that has been produced with success both in London and New York.

**Weigall, Arthur Edward Pearse Brome**

Tutankhamen and other essays. 379p. il. O [c. '24] N. Y., Doran \$3.50

A picture of ancient and modern Egypt by one who was for years Inspector-General of Antiquities in Egypt.

**Welch, Frederick A.**

A manual for use of superintendents, principals, and school officials. 153p. D [c. '22] Chic., W. M. Welch Mfg. Co., 1516 Orleans St. 75 c.

Suggestions for school administrators, prompted by experience and observation.

**Wells, Henry W.**

Poetic imagery, illustrated from Elizabethan literature. 238p. O c. N. Y., Columbia Univ. Press. \$1.75

**Wignall, Trevor C.**

The story of boxing. 319p. il. O '24 N. Y., Brentano's \$6

A complete history of boxing, filled with interesting anecdotes, beginning with Jim Figg, cudgeler, swordsman and boxer, and ending with the career of Jack Dempsey.

**Wilson, Robert Forrest**

The living pageant of the Nile. 239p. il. (col. front.) O [c. '23, '24] Indianapolis, Bobbs-Merrill \$3

Ancient Egypt and its history seen thru a tourist's eyes. A glimpse which reveals royal intrigues, great rulers, fascinating women and the life and customs of the time.

**Woodburn, James Albert and Moran, Thomas Francis**

The American community. 503p. (bibl.) il. D '24 c. '23, '24 N. Y., Longmans \$1.48

An elementary text in community civics.

His people, with useful applications for the hour. 20p. S c. '23 Buffalo, N. Y., University Press apply

**Ward, Henry Peter**

The action of hot calcium carbide on the vapors of some monohydric aliphatic alcohols. 38p. O '23 Wash., D. C., Catholic Univ. of America apply

**Watson, Evelyn M.**

Niagara [verse]. no p. O [n. d.] Buffalo, N. Y., Aries Bk. Shop, 116 Delaware Ave. bds. apply

**Webster, C. K.**

The study of international politics. 32p. O '23 N. Y., Oxford pap. 70 c.

**Wilson, Louis R., and others**

The high school library. 48p. il. O (Univ. of N. C. extension bull.; v. 2, no. 14) '23 Chapel Hill, N. C., Univ. of North Carolina Press pap. 50 c.

**Xenophon**

Memorabilia and Oeconomicus; with English translation by Edgar Cardew Marchant. 561p. S (Loeb classical lib.) '23 N. Y., Putnam \$2.50

Yea and Nay; a series of lectures and counter-lectures given at the London School

of economics in aid of the hospitals of London. 207p. il. D ['23] N. Y., Brentano's \$2

Among those taking part in this series of discussions were H. G. Wells, Sheila Kaye-Smith, St. John Eryine, Edith Sitwell, Ian Hay, Rebecca West, Alfred Noyes, G. K. Chesterton, Sinclair Lewis and Philip Guedalla.

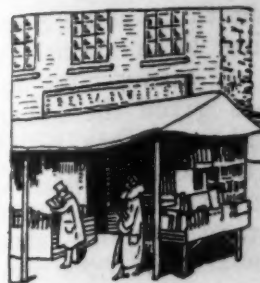
## Title Index to the "Weekly Record"

Does not include the material listed in smaller type

- Aeneas Tacitus, etc. \$2.50 Putnam  
 All-fellows, and The cloak of friendship. Housman, L. \$2 Harcourt  
 American community, The. Woodburn, J. A. and Moran, T. F. \$1.48 Longmans  
 American diplomacy. Fish, C. R. \$3 Holt  
 American judge, The. Bruce, A. A. \$2 Macmillan  
 American social history as recorded by British travellers. Nevins, A. \$4 Holt  
 Antidiabetic functions of the pancreas, The, etc. Macleod, J. J. R. and Banting, F. G. \$1.50 Mosby  
 Are parents people? Miller, A. D. \$2 Dodd, Mead  
 Argentine literature. Leavitt, S. F. \$1.50 Univ. of North Carolina Press  
 Blasting with high explosives. Boulton, W. G. \$1.50 Pitman  
 Borzoi cook book, The. Gagarine, A. \$2.50 Knopf  
 Boston, the place and the people. Howe, M. A. DeW. \$2 Macmillan  
 Boxing, The story of. Wignall, T. C. \$6 Brentano's  
 Brains, dollars, and progress, etc. Shaw, E. R. 75c. Shaw Pub. Co.  
 Browning, Robert. Sim, F. M. \$3 Appleton  
 Carlyle, The voice of. Carlyle, T. \$2 Atlantic  
 Church, The teaching work of the. Comm. on the War and the Religious Outlook. \$2 Assn. Press  
 City of the sun, The. Sabin, E. L. \$2 Jacobs  
 Clevedon case, The. Oakley, N. and J. \$2 Lippincott  
 Conjuror's vade mecum, The. Orrin, J. F. 75c. McKay  
 Conquest of the southwest, The. Shaw, E. R. \$1.50 Shaw Pub. Co.  
 Constitution of the U. S., The. Southworth, A. T. 60c. Allyn & Bacon  
 Cook-book, The new Butterick. \$2.50 Dodd, Mead  
 Crystallizing public opinion. Bernays, E. L. \$3 Liveright  
 Cultivated plants, Manual of. Bailey, L. H. \$7 Macmillan  
 Dark swan, The. Pascal, E. \$2 Brentano's  
 Day dreams. Valentino, R. \$2 Macfadden  
 Dear pretender, The. Colver, A. M. R. \$2 Penn  
 Early Connecticut architecture. Kelly, J. F. \$10 Heburn  
 Education moves ahead. Smith, E. R. \$2 Atlantic  
 Electrotherapeutics and diathermy, Practical. Massey, G. B. \$6.50 Macmillan  
 Elephant man and other reminiscences, The. Treves, F. \$2.25 Holt  
 Emergency operations for general practitioners on land and sea. Orrin, H. C. \$2.75 Wm. Wood  
 Everyman's book of sacred verse. Crosse, G. \$1.75 Macmillan  
 Feast of the family on the birthday of the King, The. Candler, W. A. 75c. Cokesbury Press  
 First time in history, The. Strong, A. L. \$2 Liveright  
 Forest rangers, The boys' book of. Crump, I. \$1.75 Dodd, Mead  
 Freedom of the seas in history, The. Potter, P. B. \$2.50 Longmans  
 Gleanings. Farrell, A. E. \$2 Badger  
 God's best secrets. Murray, A. \$2 Biola Book Room  
 Good hunting. Davey, N. \$2 Doran  
 Go to Joseph. Lepicier, A. M. \$1.50 Benziger Bros.  
 Gracious hostess, The. Lutes, D. T. \$3 Bobbs-Merrill  
 Great Christian artists. Garesche, E. F. \$3.50 Bruce  
 Harold the clansman. Brown, G. A. \$2 Western Bap. Co.  
 Hearing. Ogden, R. M. \$3.50 Harcourt  
 Here comes the sun. Loring, E. \$2 Penn  
 Hippocrates. \$2.50 Putnam  
 History of Ireland, The. Gwynn, S. L. \$4.50 Macmillan  
 Innocence of G. K. Chesterton, The. Bullett, G. \$2.25 Holt  
 In the grip of life. Hamsun, K. \$1.75 Knopf  
 Iowa, The government of special charter cities in. Robeson, G. F. \$2 State History Soc.  
 Jolly big alphabet, A. J. M. \$1 McKay  
 Judd and Judd. Bartley, N. I. \$2 Putnam  
 Julian, The works of the Emperor. \$2.50 Putnam  
 Ku Klux Klan, The. Mecklin, J. M. \$1.75 Harcourt  
 Lacquer work. Koizumi, G. \$4.50 Pitman  
 Last time, The. Hichens, R. S. \$2 Doran  
 Legends and operas, etc. Sawyer, W. C. \$2 Sather Gate Book Shop  
 Le laie Bible. Clarke, J. A. Columbia Univ. Press



- Life. Shipley, A. E. \$2.50 *Macmillan*  
 Little people's out-of-door melodies. Dunbar, J. T. \$1.50 *Four Seas*  
 Living universe, A. Jacks, L. P. \$1 *Doran*  
 Lost flute and other Chinese lyrics, The. Tousseint, F. \$2 *Brentano's*  
 Lost radiance of the Christian religion, The. Jacks, L. P. 75c. *Doran*  
 Love affairs of Washington and Lincoln, The. Shaw, E. R. 75c. *Shaw Pub. Co.*  
 Mah jong, Foster on. \$2 *Dodd, Mead*  
 Manual for the use of superintendents, principals, etc., A. Welch, F. A. 75c. *W. M. Welch Mfg. Co.*  
 Matthew Brent. Hayes, H. W. \$1.75 *Fly*  
 Medicine, Methods in. Herrmann, G. R. \$6 *Mosby*  
 Memorabilia and Oeconomicus. Xenophon. \$2.50 *Putnam*  
 More peers. Belloc, H. \$1.25 *Knopf*  
 Mother of gold. Hough, E. \$2 *Appleton*  
 Mystical element of religion as studied in St. Catherine of Genoa, etc. Hugel, F. von. \$12 *Dutton*  
 New England and its neighbors. Johnson, C. \$2 *Macmillan*  
 Nile, the living pageant of the. Wilson, R. F. \$3 *Bobbs-Merrill*  
 Novels of Mark Rutherford, The. 6 v. \$1.50 ea. *Doran*  
 Old Testament, A study of the. Povah, J. W. \$1.25 *Longmans*  
 One little boy. Sélincourt, H. de. \$2 *A. & C. Boni*  
 Organic chemistry, Treatise on general and industrial. Molinari, E. \$8 *Blakiston*  
 Our nuns. Lord, D. A. \$1.75 *Benziger Bros.*  
 Outlook to nature, The. Bailey, L. H. \$1.50 *Macmillan*  
 Outward bound. Vane, S. \$1.75 *Liveright*  
 Palaeontology, Outlines of. Swinnerton, H. H. \$10 *Longmans*  
 Parson's pleasure, The. Mackenzie, C. \$2.50 *Doran*  
 Peloponnesian war, History of the. Thucydides. \$2.50 *Putnam*  
 Penrose's annual. Gamble, W. \$4 *Am. Photographic Pub. Co.*  
 Peter Burling. pirate. Bagby, A. P. \$2 *Dorrance*  
 Pilgrims and their religious, intellectual and civic life, The. *W. A. Powell*  
 Poetic imagery. Wells, H. W. \$1.75 *Columbia Univ. Press*  
 Political parties and electoral problems. Brooks, R. C. \$3.50 *Harper*  
 Polly preferred. Bolton, G. R. \$1.90 *Fly*  
 Poum. Margueritte, P. and V. \$2.50 *Knopf*  
 Practical pathology, Aids to. Griffin, F. W. W. and Thompson, W. F. M. \$1.50 *Wm. Wood*  
 Prohibition. Shaw, E. R. \$2 *Shaw Pub. Co.*  
 Quantitative analysis. Popoff, S. \$2.25 *Blakiston*  
 Reading, How to teach. Pennell, M. E. and Cusack, A. M. \$1.80 *Houghton*  
 Reason is faith, The. Flewelling, R. T. \$1.75 *Abingdon*  
 Reference list of bibliographies, chemistry, etc. Sohon, J. A. & Schaaf, W. L. \$1.50 *Wilson*  
 Renaissance, The story of the. Dark, S. \$1.25 *Doran*  
 Ritchie's second steps in Latin. Green, J. C. \$1 *Longmans*  
 Roadmending on the sacred way. Crum, J. M. C. \$2 *Longmans*  
 Rolling road, The. Cable, B. \$2 *Brentano's*  
 Rome and her monuments. Stannard, H. \$5 *Stokes*  
 Safety first for school and home. Beard, H. E. \$1.28 *Macmillan*  
 Safety pin, The. Fletcher, J. S. \$2 *Putnam*  
 St. Francis of Assisi. Chesterton, G. K. \$1.25 *Doran*  
 Scot. \$1.75 *C. E. Myers*  
 Sculpture, The history of American. Taft, L. \$6.50 *Macmillan*  
 Shaking the dust from Shakespeare. Grinston, H. J. \$3 *Cosmopolis Press*  
 Siege. Adams, S. H. \$2 *Liveright*  
 Simple story, A. Philippe, C. L. \$2.50 *Knopf*  
 Skinner, John Stuart, Biographical sketch of. Poore, B. P. \$2 *J. L. O'Connor*  
 Speeches, The. Cicero. \$2.50 *Putnam*  
 Spragues of Malden, Mass., The. *G. W. Chamberlain*  
 Story teller, A. Ridge, W. P. \$4 *Doran*  
 Strait is the gate. Gide, A. P. G. \$2.50 *Knopf*  
 Surgical pathology. McFarland, J. \$9 *Blakiston*  
 Surgical urology, An introduction to. Irwin, W. K. \$2.50 *Wm. Wood*  
 Three stages of Clarinda Thorbald, The. Hamilton, W. T. \$1.90 *Dorrance*  
 Trail rider, The. Ogden, G. W. \$2 *Dodd, Mead*  
 Trees of California, The. Jepson, W. L. \$3.50 *Sather Gate Bookshop*  
 Treve. Terhune, A. P. \$2 *Doran*  
 Truth of things, The. Mann, W. E. 75c. *Cornhill*  
 Tutankhamen and other essays. Weigall, A. E. P. B. \$3.50 *Doran*  
 Ventures in common sense. Howe, E. W. \$1.25 *Knopf*  
 Venus. Pettersen, R. O. \$2 *Dorrance*  
 Virginia, A history of colonial. \$1.25 *W. B. Cridlin*  
 Wesley, John, The Christian hero. Egermeier, E. E. 75c. *Gospel Trumpet Co.*  
 Yea and nay. \$2 *Brentano's*



## Old and Rare Books

Edited by Frederick M. Hopkins



THE Centaur Book Shop of Philadelphia reports that the ten authors whose first editions were in most demand during 1923 were Arthur Machen, D. H. Lawrence, W. H. Hudson, James Branch Cabell, Katherine Mansfield, Aldous Huxley, Edgar Saltus, Stephen Crane, Norman Douglas and Joseph Hergesheimer.

W. & G. Foyle, Ltd., 121 Charing Cross Road, London, have been appointed agents for the publications of the First Edition Club of London. The first book issued is a limited edition of a hitherto unpublished manuscript of William Hazlitt, his "Reply to Z," written in reply to an attack on Hazlitt, signed "Z," which appeared in *Blackwood's Magazine*. Charles Whibley contributes a prefatory note.

Owing to the serious illness of Mrs. Frank Karslake, who edits *Book Auction Records* for Henry Stevens, Son & Stiles, of London, the issue of Part 2 of Volume 20 has only just appeared. It contains 4,642 records gleaned from the auction catalog of London, Glasgow and Edinburgh houses. The present number carries records from January 4 to March 27, 1923. The prices given in this number include the Christie-Miller, Powis Castle and other sales at Sotheby's at which American collectors and dealers were large buyers.

Collectors interested in Kate Greenaway—and American collectors have led in appreciation of her work—will be interested in two lots which Bernard Quaritch of London is offering. One is a series of 348 autograph letters written to Sir Frederick Locker Lampson and his wife between 1878 and 1894; the other is an important collection of water colors and pen-and-ink drawings and a half dozen letters relating to her art, also from the Locker Lampson collection. The Locker Lampson collection ranks next to that of the Greenaway collection of letters and drawings once owned by John Ruskin.

The ninth annual exhibition of contemporary bookplates is now on at the National Arts Club. The exhibit consists of 248 designs by 68 artists from all over the world. All of the designs shown in this collection were made during 1923. American bookplates predominate. This year the first prize for a personal bookplate went to the Marquis von Bayros of Vienna. The Rev. Arthur Howard won the first award for the best institutional bookplate, the best plate for a child was designed by Margaret E. Webb, and the best armorial bookplate by W. P. Barrett.

Literary Paris is excited over the discovery made by the administrator of the Bibliothèque Nationale, who, noticing for the first time a copy of Houdon's statue of Voltaire hidden away in the dim recesses of a bookcase, examined it—and found the heart of the famous philosopher locked up in a casket at the statue's base. Since 1864, the whereabouts of Voltaire's heart, which was embalmed, has remained a mystery. It was understood that at the time the relic had been given to the Bibliothèque Nationale by Charles de Villette. The authorities, however, have always denied this to be the case.

The current catalog of Bernard Quaritch of London has a section devoted to rare Americana which contains some valuable items, among them Denton's "Brief Description of New-York," 1670, the first book in English that gives a description of New York; Greepe's "The true and perfecte Newes of the woorthy Knight Syr Frauncis Drake," London, 1578, only two or three other copies known; Lederer's "Discoveries . . . in several marches from Virginia to the West of Carolina," etc., London, 1672, extremely rare; and a series of six of the King Philip War narratives, among the choicest rarities relating to early New England.

William Macbean, LL.D., who recently died in Yonkers, N. Y., was a book col-



lector of international distinction. In 1872 he came to this country and became a book-keeper for A. T. Stewart & Company. After ten years he associated himself with the Mortimer Estates, of which he has been, during the last forty years, agent, executor, and trustee. He was an enthusiastic collector of Jacobite literature and donated his valuable collection of Jacobitiana, said to be the most complete and valuable outside of the British Museum, together with rare copper and steel engravings, to the University of Aberdeen, Scotland, in 1919. He received the degree of LL.D. from the University in 1922.

"A word of advice," says Ralph Straus in *T. P.'s and Cassel's Weekly*, "if you are a collector of modern books, don't throw away these gay covers in which they are generally encased. One day they may be of considerable value. You smile! But I will give you my reasons. . . . Yet how many preserve these jackets? I know of only one other collector beside myself. A few careful souls cut but the picture, if they are attracted by the design, and paste it inside the boarded covers, but in general it is looked at and thrown away. I am convinced that the jacket in some form or another will be required at future book sales, and perhaps some ingenious collector will devise a new plan for its preservation."

Books on typography and allied arts printed by Aldus, Elzevir and other masters, representative of 400 years of printing, consigned by the Typothetae of the City of New York, with additions from private collections, will be sold at the Anderson Galleries February 25. The typothetae of the City of New York for many years maintained a library at their headquarters. The books were not used to any great extent by the members, largely because of the lack of an experienced librarian to take care of them. Eventually they were transferred to the Typographic Library in Jersey City and combined with its collection. When the combination was made it was found that there were many duplicates. These have now been placed on sale and contain many items which collectors will be glad to own.

J. Pierpont Morgan has presented the famous Morgan library to the public as a memorial to his father, together with the building, the land upon which it stands, and \$1,500,000 as a permanent endowment. Access to the collections is to be restricted

mainly to students in literary research and other persons qualifying by a special interest in the treasure of manuscripts and rare editions which has given the library world-wide fame. The conditions of the gift also provide for the loan of its rarities for exhibition purposes under proper safeguards. The library contains about 25,000 volumes and upwards of 7,000 autograph letters and manuscripts and many fine prints. All have been selected from the collector's standpoint, that of rarity and value. It has been estimated that the gift is worth between \$9,000,000 and \$15,000,000, making it the most valuable collection, several times over, ever given to the public. At the time of the death of J. Pierpont Morgan, who brought the collection together, it was regarded as incomparably the most valuable ever collected by a single individual. In very recent years the printed books in the Henry E. Huntington library have surpassed it in number and probably in value, but the section of autograph letters and manuscripts, are unrivalled by any private collection in the world. Now that it is definitely settled that this vast collection will never be dispersed, it removes it forever from the possibility of appearing in the book market. It is the permanent withdrawing of such collections and placing them in great public libraries that is steadily forcing the advance in value of extreme rarities.

## Auction Calendar

**Monday afternoon, February 25th, at 2:30.** Four hundred years of printing, books on typography and allied arts, books printed by Aldus, Elzevir and other masters consigned by the Typothetae of the City of New York. (Items 302.) The Anderson Galleries, 489 Park Ave., New York City.

### LIBRAIRIE J. TERQUEM

1, RUE SCRIBE, PARIS

**Export Booksellers and Bookbinders**

**Agents for Universities, Public Libraries and Institutions in America**

**Special ability for second-hand items**  
*Correspondence solicited*

### HENRY GEORGE & BARRON

16-20, FARRINGDON AVENUE

LONDON, E.C.4, ENGLAND

**London Agents for American Booksellers, Libraries and Universities.**

**We can give you an efficient service on favourable terms.**

Issued Every Saturday

**The Publishers' Weekly**

62 West 45th St., New York

R. R. BOWKER CO., PUBLISHERS

## Subscription Rates

In Zones 1, 2, 3, 4, and 5 .....	\$5.00
In Zones 6, 7, and 8 .....	5.50
To Canada .....	5.50
To Foreign Countries .....	6.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.	

## Advertising Rates

Front Section (full pages only) .....	\$60.00
Back Section—	
One page .....	\$50.00
Half page .....	\$30.00
Quarter page .....	15.00
Eighth page .....	7.50
The above rates are unspecified positions.	
Higher rates for Summer Reading, Educational Number, Christmas Bookshelf and Book Review supplement.	

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, London, W. C.

## The Weekly Book Exchange

### Books Wanted and For Sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. To insure prompt replies each title should begin on a separate line. Grouped titles in a solid paragraph, excepting those by one author, not allowed. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

## BOOKS WANTED

## A. B. C., care of Publishers' Weekly

Mineral Industry, vols. 1 to 27.  
 Bradstreet's Journal, quote any bound vol.  
 Harper's Book of Facts.  
 Adair's Book Store, 1715 Champa St., Denver, Col.  
 Chas. Van Loan, complete works.  
 A set of Burns.  
 A set of Tennyson.  
 A set of Whittier.  
 A set of H. W. Grady's works.  
 Am. Bap. Pub. So., 1107 McGee St., Kansas City, Mo.  
 Neander's History of the Christian Religion and Church, 5 vols.  
 History of the Baptists, Benedict.  
 Mary Bunyan.  
 Ray's History of the Baptists.

## D. Appleton &amp; Co., 35 W. 32nd St., New York

Any books pub. by Appleton prior to 1835.  
 The Sage Brusher, Emerson Hough.  
 The Adventurer, Lloyd Osborne.  
 From Generation to Generation, Lady Augusta Noel.

## Argus Book Shop, 434 S. Wabash Ave., Chicago.

The Old Clown's History, by John Tryon.  
 Ins and Outs of Circus Life, by John H. Glenroy.  
 Autobiography of P. T. Barnum.  
 The Life Story of the Ringling Brothers.  
 Sawdust and Spangles, by W. C. Coup.  
 On the Road with a Circus, by W. C. Thompson.  
 Circus Memories, by G. Rice.  
 The Ways of the Circus, by George Conklin.  
 Four Years in Europe with the Barnum and Bailey Show, by Chas. E. Griffin.  
 Circus, Books on any.  
 Archko volume.  
 Bronson, In Closed Territory.  
 Bierce, Ambrose, 1st eds.  
 Buck, Mystic Masonry.  
 Cabell, 1st eds., please quote all titles.  
 Conrad, 1st English eds.  
 Douglas, South Wind.  
 Decameron.  
 Drieser, Sister Carrie, 1st ed.  
 Godey, Lady Book.  
 Grain Trading, books on.  
 Hubbard, Little Journeys, set.

## Argus Book Shop—Continued

Hearn, 1st ed.  
 Harris, Frank, Autobiography.  
 Hitchens, Green Carnation.  
 Insects, books on, report any scarce or unusual eds.  
 Joyce, Ulysses.  
 Joki, M., Books by.  
 Long, Sane Sex Life, original ed.  
 Mencken, H. L., any 1st eds.; Ventures in Verse; Helegobolus; 1st eds.  
 Mitchell, Business Cycles.  
 Morris, W., Waters of Wondrous Isles, Kelmscott ed.  
 Moore, Story Tellers Holiday.  
 McCullum, Vines and How to Grow Them.  
 Massuccio.  
 Mormonism, by Howe.  
 McFall, Haldane, Books by.  
 McCarthy, Great Pyramid of Ghitza.  
 McGovern, John, Poems.  
 Nietzsche, Books by, any ed.  
 Occult, please quote any rare or unusual items.  
 Phallicism, please quote any rare or unusual items.  
 Ploss and Bartel, Das Weib.  
 Robie, Art of Love.  
 Stelke, Landowners Guide, 3 copies.  
 Saltus, 1st eds.  
 Shufeldt, Studies in Human Form, 2 copies.  
 Whitney, On the Circuit with Lincoln, 2 copies.  
 Wheat Speculation, books on.  
 White, E. L., Unwilling Vestal.  
 Wilson, Emphatic Diaglott.

Aries Bk. Shop, 116 Delaware Ave., Buffalo, N. Y.  
 Inge, Christian Mysticism.

Auditorium Bk. Store, 1407 Araphoe St., Denver, Col.  
 Period Furnishings, C. G. Clifford, 2 copies.  
 Anything relating to Wheeler Family.  
 Life of Samuel Gorton, or any of his works.

Wm. Ballantyne, 1409 F. St., N. W., Washington  
 Anderson, Romance of Leonardo da Vinci.

## Bap. Stand. Pub. Co., Dallas, Texas.

Philosophy of Music, Britain.  
 Evolution of Religion, Farnell.  
 Dictionary of Hymnology, Julian.  
 Ghost Theory of Religion, Kellogg.  
 Illustrated History of Hymns, Long.  
 City Evangelism, North.  
 Sin as a Problem of Today, Orr.



## BOOKS WANTED—Continued

## Bap. Stand. Pub. Co.—Continued

- The Awakening of Wales, Penn.  
 Lady Hymn Writers, Pittman.  
 Evenings with Sacred Poets, Saunders.  
 Hymns That Have Helped, Stead.  
 What the Church Must Do To Be Saved, Simms.  
 Hymns Historically Famous, Smith.  
 Psychology of Christian Experience, Warner.  
 Dawn in Darkest Africa, Harris.  
 America in Ferment, Haworth.
- Batterton's Bk. Store, 939 6th St., San Diego, Cal.  
 Collins History of Kentucky.
- Beach's Bookshop, 418 N. Meridan St., Indianapolis.  
 Jurgen, 1st ed., 1st issue.  
 Chivalry, 1st ed.  
 Diary and Letters Madame D'Arblay, Fanny Burney, 6 vols., Macmillan.
- The Beacon Book Shop, 26 W. 47th St., New York.  
 Price, Analysis of Play Construction.  
 Multum in Parvo.
- E. D. Bellows, 188½ Hutton St., Jersey City, N. J.  
 Complete Poems of Helen Hunt Jackson, Boston, Little, Brown & Co., or Roberts Bros.
- C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York.  
 Schofield's General Telegraph A B C 5th Improved.  
 Peterson Banking, Samper's Code.  
 Western Union, Lieber's 5-Letter Codes.  
 Any American-Foreign Language Code.
- W. Beyer, 207 Fulton St., New York  
 Dawson, History Westchester City during Revol. War.  
 Eissler, Modern Explosions.
- Bd. of Christian Educ. of the Presby. Ch., 125 N. Wabash Ave., Chicago.  
 Gardiner, F., Harmony of the Gospels in Greek.
- Bd. of Christian Educ. of Presby. Church, 411 N. 10th St., St. Louis, Mo.  
 Vols. 6 and 7, Treasury of David.  
 McLeod's Afflictions of the Righteous.  
 Vol. 10 only, Meyer's New Testament Commentary, American ed.
- Bobbs-Merrill Co., 185 Madison Ave., New York  
 With Hoops of Steel, by Kelly.  
 Love Insurance, by Biggers.
- The Bookshop, 212 W. Third St., Davenport, Ia.  
 South Winds, Douglas.  
 Prayers, Dawson, George.  
 Marie Antoinette, Tchode, trans. by Cape.  
 My Little Boy, Ewald.  
 Captured Dreams, Octave Thanet.  
 Rip Van Winkle, illus. by Rackham, D. P.  
 Rights of Man, Abbott.
- Book Shop, Glass Block Store, Duluth, Minn.  
 Quality Folk, Wm. Hovis.  
 Papers of a Pariah, Benson.
- Book Shop, 219 N. Second St., Harrisburg, Pa.  
 Songs of Father Goose, Baum, music by A. Hall.
- Book Shop, 136 Park Pl., Johnstown, Penn.  
 The Girlhood of Shakespeare's Heroines.
- The Book Shop, 614 Spruce St., Scranton, Pa.  
 Slain by the Doones, Blackmore, Dodd, Mead.  
 Lincoln, the Mystic, Grierson, Lane.
- Booke Shop, 4 Market Sq., Providence, R. I.  
 The Wave, by Algernon Blackwood.  
 Masfield, The Taking of Helen.  
 Williams, Plain Towns of Italy.  
 McLane, Constitutional Law, Am. Citizen series.  
 Norman Douglas, English or American firsts.  
 Life of General Armstrong.
- Book World, 115 N. Tenth St., St. Louis, Mo.  
 Any books on Dice and Crap Games.

## Book World—Continued

- Anything on Suez Canal, Erie Canal and New York Canal.  
 Any books on the Laws of Probability on Games of Chance.  
 24-vol. ed. of Paul De Kock.  
 Robt. Adams and His Brother, Their Lives and Work and Influence, by Swarbuck, pub. by Scribner, 1915.  
 Laws of Chance, by Richard A. Proctor.  
 Complete Works of Madam De Stael.  
 Todhunter's History of Probability.
- E. P. Boyer, Bourse Bldg., Philadelphia, Pa.  
 Adlerfeld, Life of Charles XII.  
 Henderson, Stonewall Jackson, 1899 ed.  
 Clausewitz, Campaign of 1812 in Russia.  
 Wilkinson, French Army Before Napoleon.  
 Kausler, Atlas of Memorable Battles.  
 Judson, Caesar's Army.  
 Lloyd, History of Seven Years War.
- Brentano's, 218 S. Wabash Ave., Chicago  
 Abbott's Biographical Histories, Joseph Bonaparte, Alexander, Mme. Roland, King Philip, Josephine, Marie Antoinette, Cleopatra, Charles II., Elizabeth, Margaret of Anjou, Richard the III., Caesar, Peter the Great.  
 A'Kempis, Imitation of Christ, Edith Cavell ed., Oxford Press.  
 Arnold, Cosmos, The Soul and God.  
 Auctioneering, as a Profession, by a Chartered Surveyor.  
 Bennett, Friendship and Happiness.  
 Blythe, A Western Warwick.  
 Bell, Sir Edward Burns-Jones.  
 Baldry, Sir John Everett Millais.  
 Baum, Daddy Long Legs Four Songs; Doll's Lullaby, Snowman, etc.  
 Buckrose, Down Our Street.  
 Chittenden, Steamboat Life on the Mississippi.  
 Carmen, World's Best Poetry, 10 vols., in 5.  
 Crozier, General Armory Registry of American Families, etc.  
 Carver, Selected Readings in Rural Economics, Ginn.  
 Doyle, English Colonies in America, vol. 1, Holt.  
 Dawson, Letters to an Unknown Soldier.  
 Elton, Modern Studies, containing Essay on Giordano Bruno, Longmans.  
 Edwards, Dictionary of Thoughts.  
 Erman, Life in Ancient Egypt.  
 Forbush, The Boy Problem in the Home.  
 Fry, Army Sacrifices.  
 Floyd, Steamboat Disasters on the Western Rivers.  
 Grand, The Heavenly Twins.  
 Goldring, Along France's River of Romance, The Loire, McBride.  
 Hutton, Church of the Barbarians.  
 Hurd, Principles of Land Values Barker Pub. Co.  
 Hewlett Earthwork out of Tuscany.  
 Harvey English Grammar, American Book Co.  
 Hildreth, History of Pioneers.  
 Inman, The Old Santa Fe Trail.  
 Irvine, How to Pronounce Names in Shakespeare, Hinds, Hayden & Eldredge.  
 Jepson, The Admirable Tinker.  
 Jemison, Autobiographical Sketch.  
 Kendrick, A Book of Old Embroidery.  
 Knight, Importing, Breeding and Rearing of Jacks, Jennets and Mules.  
 Kirkham, Resources, Putnam, 3 copies.  
 Kropotkin, History of French Revolution.  
 Lang, Historical Mysteries, Longmans.  
 Legge, Forerunners and Rivals of Christianity, Putnam.  
 Lewis, The Sunset Trail.  
 Lumby, History of the Creeds.  
 Lees, A Summer in Touraine.  
 Mason, The Broken Road; Witness for the Defence.  
 Mawe, Travels in the Interior of Brazil, London, 1812.  
 Morris, Earthly Paradise, 5 vols., Dutton.  
 Millay, Few Figs from Thistles, green paper covers, 1st ed.  
 Minkly, History of the U. S. in Verse.  
 Mencken & Nathan, Heliogabalus.  
 McGuffey, School Reader, Third Grade.  
 Nesbit, The Land of Make Believe.  
 Pulmonary Tuberculosis and Its Vicious Circles.

## BOOKS WANTED—Continued

## Brentano's, Chicago—Continued

Pascal, Thoughts, Letters, etc.  
 Pinkerton, Life as a Detective.  
 Ray, The Child's Arithmetic; Mental Arithmetic.  
 Stanley, In Darkest Africa, 2 vols.  
 Soboleski, Poets and Poetry of Poland.  
 Steegman, Tales from Sacchetti.  
 Streamer, Ruthless Rhymes for Heartless Homes.  
 Sparks, Life of Washington.  
 Staples, Training for Citizenship.  
 Sheldon, Old Fourth Reader.  
 Stanley, How I Found Livingston, Scribner.  
 Small, Between Eras from Capitalism to Democracy.  
 Torchiana, Tropical Holland.  
 Thompson, Michael Faraday, His Life and Work, Macmillan.  
 Tryon, The Old Clow's History.  
 Thurston, The Life of Lucy G. Thurston.  
 Tyrrell, Across the Sub-Arctic of Canada.  
 Toote, Common Sense Medical Adviser.  
 Valdes, The Fourth Estate.  
 Visscher, Thrilling Experiences of the Pony Express.  
 Whittaker, Dukedom; Complete Life of Gen. Geo. A. Custer, Sheldon, 1876.  
 Wilderschein, Comparative Anatomy of Vertebrates, Macmillan.  
 Warren, History of the American Bar, Little, Brown.  
 Zangwill, The Big Bow Mystery.

## Brentano's, Fifth Ave. &amp; 27th St., New York

Forty Years of Adventure, by Charles Jesse Jones.  
 Benjamin, Park, Any works of.  
 Vasari's, Lives of the Painters, cheap ed.  
 Humboldt, Narrative of Travel to Equinoctial Regions, any ed.  
 Upper 59th Street.  
 Shakespeare, Cambridge Edition, 1863 or 1891, 9 vols.  
 Fergusson, James, History of Architecture.  
 Smith, V. A., History of Fine Art in India.  
 Belloc, High Lights of the French Revolution.  
 Spalding, Rev. J. L., Education and the Higher Life.  
 Thirteen; The Realist, Thurston.  
 Fugitives from Justice; Shakespeare as a Playwright; Books and Playbooks; Aspects of Fiction; Study of Versification; Notes on Speechmaking and the Pamphlets, Brander Matthews.  
 Historical Account of Frisel or Fraser, particularly Fraser of Lovat embracing various notices illustrative of National customs and manners, with original correspondence of Simon Lovat, etc., John Anderson.  
 The Thetanatophidia of India, J. Fayrer.  
 The Venomous Snake, Charles Fayrer.  
 Reisen in Guiana, 1847, 3 vols., Schomburg.  
 Indian Tribes of Guiana, H. Brett.  
 History of British Guiana, Henry G. Dalton.  
 Twilight Land 2 copies, H. Pyle.  
 Happy-Go-Lucky, Warner.  
 Free to Serve, E. Rayner.  
 Statesman's Year Book, 1906, 7, 8, 21, 22.  
 Chartreuse de Parme, Stendhal.  
 Grammar of Ornament, Jones.  
 Great Harmony, A. J. Davis.  
 Elements of Rhetoric; Elements of Logic, Richard Whately.  
 King of the Mountains, trans. from French of Edmond About.  
 Florida Enchantments, 2 copies.  
 Suicide: Essay on Comparative Moral Statistics, H. Morselli.  
 Second Bullet, F. E. Ostrander.  
 Change Partners, Vachell.  
 History of California, Theodore Hittell.  
 Torquemado and the Spanish Inquisition, Sabatini.  
 The Temple of the Rosy Cross, F. B. Dowd.  
 The Pose in Portraiture, Gertrude Kasebier.  
 I Believe, Kennedy.  
 Life of Brahms, Collis.  
 Short History of American Literature, Leon Kellner.  
 Pipesmoke, Carry, Taylor.  
 Secrets of the Art of Dyeing, E. C. Haserick.  
 Sport and Travel in the Northland of Canada, David T. Hanbury.  
 They and I play form, Jerome K. Jerome.

## Brentano's, New York—Continued

Cyrano de Bergerac, Hampden, trans. 1st ed.  
 Modern American Poetry, 1st ed., Untermeyer.  
 Wheels of Chance; Country of Blind; Tales of Space and Time; Sea Lady; First Men in the Moon; A Modern Utopia; The Plattner Story, H. G. Wells.  
 Christian Iconography, Adolphe Napoleon.  
 Didron, Bohn Library, M. Stokes.  
 Cup of Loving Service, Taylor.  
 Touring in 1600, H. M. Bates.  
 Fire of Spring, Ethel Boileau.  
 Story the Keg Told Me, W. H. H. Murray.  
 She and He; Indian Song of Songs; Katha Upanishads, E. Arnold.  
 Amenities of Book Collecting, 1st ed., Newton.  
 Tomb of Tutankhamen, 1st English ed., Carter.  
 Complete Orations and Speeches, Henry W. Grady.  
 History of the Hubbell Family, Walter Hubbell.  
 Solon the Athenian, J. N. Linforth.  
 Reckoning, Chambers.  
 Sir Joshua Reynolds Discourses, Everyman.  
 Great God Success, Philips.  
 Living Masters of Music, Theodore Leschitzky.  
 Minimum Wage and Syndicalism, James Boyle.  
 Polynesian Researches During a Residence of Nearly Eight Years in the Society and Sandwich Islands, Wm. E. Ellis.  
 Questioned Documents, Osborne.  
 Candida, Voltaire, Brentano.  
 In a Yorkshire Garden, Farrer.  
 A Gardener's Year, Rider Haggard.  
 My Garden, Eden Philpotts.  
 Ninth Vibration, Beck.  
 Letters to Fanny Brawn, Keats.  
 History of the Popes, Leopold Van Ranke, 3 vols.  
 Goose Quill Papers, Louise Guiney.  
 The Tunnel, Bernard Kellerman.  
 Rise of the Greek Epic, Gilbert Murray.  
 Life of Charles Lamb, Lucas.  
 Woman Suffrage and Politics, C. Catt & N. R. Shuler.  
 Documents in Evidence, Henry Blossom.

## Brick Church Bk. Shop, Washington St., East Orange, N. J.

O. O., or Adventures in Orbeland.

## Brick Row Bk. Shop, 104 High St., New Haven, Ct.

Stone, Law and Its Administration.  
 Fanny Burney, Nneddotes of Dr. Johnson.  
 Vol. 10, Guy de Maupassant, ed. de Luxe, pub. M. Walter Dunne.  
 Letters of Lady Lennox.  
 The Will of God, Wright.  
 New Testament Introduction, Bacon.  
 Moore's Poems, pub. Jilley, 1821.  
 Emily Dickinson's Letters.  
 Benner's Prophecies.  
 Principles of English Verse, Lewis.  
 Tribune Primer, Field.  
 Genesis of Hamlet, C. M. Lewis.

## Brick Row Bk. Shop, 19 E. 47th St., New York.

E. A. Robinson, early 1sts.  
 Smart Set for April, 1913.  
 Lincoln, Nicolay & Hay, 1st.  
 Knight, William, Through the Wordsworth Country.  
 Hutton, Edward, Rome; Cities of Spain.  
 Green, Richard P., Aids to Composition.  
 Chesterfield, Letters to Son, 1st.  
 Kipling, Just So Stories, 1st.  
 James, Golden Bowl, 1st.  
 Crane, Maggie, 1st.  
 Cabell, Rivet in Grandfather's Neck, 1st.

## Bridgman's Bk. Shop, Northampton, Mass.

Evening Thoughts, J. S. Miller.  
 The Roller, Thomas A. Church (Book on Canaries).  
 Health Education and the Nutrition Class, by Bureau of Ed. Experts.  
 Manual of Laboratory Astronomy, H. A. Stetson.  
 Anthon's Virgil; Horace.  
 Black Ivory, An Old Child's Book.  
 Willard Memoir Joseph Willard.  
 Williams, English into French.  
 Blix, Norris.



## BOOKS WANTED—Continued

**Frank C. Brown, 44 Bromfield St., Boston.**  
 Yacht Architecture, Designing and Building, Dixon Kemp.  
 Paul Verlaine's Poems, trans. by Arthur Symons.  
 The Brushwood Boy, Kipling, Doubleday, 1899, Holiday ed., colored plates.  
 Poems of the Christian Year, Eaton, Whittaker.  
 Poems of John Donne.  
 Dickens and His Illustrators, F. G. Kitton.  
 Sappho, trans. by Bliss Carmen.  
 Salmon and Trout, Dean Sage, Macmillan, 1902.  
 Secrets of the Salmon, Hewitt.  
 Life of the Salmon, Calderwood, London, Arnold; New York, Longmans.  
 Salmon Fishing on the Grand Cascapedia, Davis, Scribner.  
 Observations on a Salmon River, F. Gray Griswold, privately printed, 1921.  
 Alcotts as I Knew Them, Gowing, Clark.  
 Animals of Aesop, illus. by J. J. Mora, Estes.  
 Angel Over the Right Shoulder, H. Trusta, Boston, 1851.  
 New International Year Book, 1917.  
 English Pleasure Gardens, Nichols.  
 Our First Men, or, The Richest Men of Massachusetts, Boston, 1851.  
 Oregon Trail, Parkman, New York, 1859, 1st ed.  
 Rosigg on Roses.  
 The Queen of Flowers, Phila., Lee & Blanchard, 1841.  
 The Rose Garden at Oakwood, Clifton, Cin., 1879.  
 Cultivation of Roses, Saxton.  
 By Way of Cape Horne; Deep Water Voyage, P. E. Stevenson.  
 Sam Lovel's Camps, Robinson.  
 Forty Years of the Life of a Hunter, Stabler, Phila., 1859.  
 Thirty Years of a Hunter's Life, Philip Tome.  
 Reminiscences of a Sportsman's Life, Whitney.  
 Green Shay, Wasson.  
 Walton & Cotton's Complete Angler, New York, 1847.  
 Water's Ferns, Hole.  
**Burrows Bros. Co., 633 Euclid Ave., Cleveland, O.**  
 The Life and Exploits of Jehovah, Henry M. Tichenor.

**W. A. Butterfield, 59 Bromfield St., Boston.**  
 Poems by A. E.  
 Wiggin, Affair at the Inn.  
 Davis, Once Upon a Time.  
 Harris, Psychologic Foundations of Education.  
 Oxford Reprint Folio Shakespeare.  
 Mabie, In the Forest of Arden, D. M.  
 Morris, Glittering Plain, Kelmscott Press.

**Cadmus Bk. Shop, 312 W. 34th St., New York.**  
 Schoolcraft, Indian Tribes, vols. 2 and 3 only.  
 Jesuit Relations, vols. 24, 25 and 65.  
 Eller, Women of the Revolution, vol. 3.  
 Cook, Old Provence.

**Campion & Co., 1313 Walnut St., Philadelphia.**  
 Nigh on Sixty Years at Sea, Woodward.  
 Lord Byron's Correspondence, pub. Murray.  
 Harris, Life Oscar Wilde.

**Carnegie Free Library, Duquesne, Pa.**  
 Nicolay & Hay, Abraham Lincoln, 10 vols.  
 Gandhi, Young India.  
 Johnson, Remembered Yesterdays.

**Geo. M. Chandler, 75 E. Van Buren St., Chicago.**  
 Adam, G. M., Canadian N. W., 1885.  
 Begg, Alex., Hist. of the N. W., 3 vols., 1894.  
 Carman & Hovey, More Songs from Vagabondia; Last Songs from Vagabondia.  
 Chamberlain, Through Stained Glass.  
 Coxon, The Flight.  
 Deane, J. & W., Brief Memoirs, Chicago, 1893.  
 Hearn, Japanese Fairy Tales, 4 vols.  
 LeGallienne, Beautiful Lie of Rome.  
 Lewis & Clark, Travels, 2 vols., 1814.  
 Manly, Death Valley in 1840.  
 Marshall, Life of Washington, 2 vols., 1840.  
 Morris, Gouveneur, Life and Letters, 2 vols.  
 Mumford, Oriental Rugs, Quarto.

## G. M. Chandler—Continued

Richmond, Red Pepper Burns, D., P. & Co.  
 Saltus, Philosophy of Disenchantment; Anatomy of Negation; Misadventure of Mr. Incoul.  
 Stiles; Bundling.  
 Wister, The Virginian, early ed.  
 Kipling, vol. 11, Outward Bound ed.

**W. G. Chapman, 118 N. La Salle St., Chicago.**  
 Christy, The Secret Adversary.

**Chicago Tribune Library, Chicago**  
 Life of George Washington, John Marshall.  
**City Hall Bk. Shop, 16 N. 12th Blvd., St. Louis, Mo.**  
 The Molly Maguires of Pennsylvania, T. G. Pinkerton.  
 Harry-Davidson Motor Repairman's Manual, 1919.  
 Anything on Christian Science.

**City Library, Springfield, Mass.**  
 Butler, Lives of Women Saints, ed. Goddard.  
 Cremer, Secret Out; 1,000 Tricks, Chattb.  
 Edwardes, Lift Luck on Southern Roads.  
 Knecht, Edmund, Manual of Dyeing, Griffin, vol. 1 only; or vols. 1 and 2, state ed.

**Arthur H. Clark Co., 4027 Prospect Ave., Clevel.**  
 McClure, Recollections of Half a Century.  
 Newton, Amenities of Book Collecting, 1st ed.  
 Kip, Indian Council at Walla Walla in May and June, 1855.  
 Inman, Great Salt Lake Trail.  
 James, Indian Blankets and Their Makers.  
 Bobbit, Curriculum Making in Los Angeles.  
 Hyde, Henry Baldwin, Biog. Sketch.  
 Farnham, Calif. In-doors and Out.  
 Menefee, Sketch Book of Napa, Sonoma, Lake and Mendocino.  
 Olmstead, Geology and Mineralogy of N. C., 1824.  
 Bennett, Volunteer with Pike.  
 Wheelock, Birds of Calif.  
 Hazard, Reg. of Pa., vol. 15.  
 Colton, Three Yrs. in Calif.  
 Kelly, Stroll Through Diggings of Calif.  
 Clarke & Dawson, Baseball.  
 Hyne, Little Red Captain.  
 Latrobe, Hist. of Mason and Dixon's Line.  
 [Johnson] Letters to Gov. Bradford by a Marylander.  
 Goldsborough, Maryland Line in Confederate States Army.  
 McElroy, Andersonville Prison.  
 Wilson, Marcus, Intermediate Third Reader, pub. Harper.  
 Yancey, Wm. Lowndes, Life and Times, DuBois.  
 Gay, Life in Dixie During the War.  
 Garfield, Jas. A., Life, Gilmore.  
 Hart, Republican Conventions, 1912, 1916 to date; Democratic Conventions, 1908, 1912-1916.  
 Hurd, Law and Freedom and Bondage in U. S., 2 vols.  
 Lyman, Diplomacy of U. S., 1789-1826, 2 vols.  
 Letts, California Illustrated, 1853.  
 Farrand, Judiciary Act of 1801.  
 Harisse, Discovery of North Amer.  
 Haswell, Treatise and Conventions.  
 Howard, English Travellers of the Renaissance.  
 Leger, Hist. of Austria-Hungary from Earliest Times to 1889, tr. by Hill.  
 Lockhart, Chanson de Gesta Mediaeval Tales.  
 Waltonian Liby., Bibliographical Cat., N. Y., 1866.

**John Clark Co., 1783 E. 11th St., Cleveland, O.**  
 American Free Soil Almanac, 1848.  
 Appleton's Cyclopaedia of American Biography, vols. 7, 8 and 9.  
 Burne-Jones, Memorial of Edw. Burne-Jones, 1838-1898.  
 Coogler, Purely Original Verse, Columbia, S. C., 1897.  
 Democratic National Convention Proceedings, 1844 and 1848.  
 Moorman, F. W., Robert Herrick.  
 Nicolay & Hay, Life of Lincoln.

**Colesworthy's Book Store, 66 Cornhill, Boston.**  
 Index vol., Camb. Britannica, 11th ed., dark green.  
 Box Making for Profit, also Estimator, Seaver.  
 The Care of a House, T. M. Clark.

## BOOKS WANTED—Continued

## Colesworthy's—Continued

Any Genealogy or Town History.

A. D. 2,000.

The Holy City, Washburn.

Massage, Despard.

Six Old English Chronicles, Giles.

## Columbia University Library, New York.

Kemmerer, E. W., Money and Credit Instruments in Their Relation to General Prices, Holt, 1907.

Lanier, Sidney, Letters: Selections from His Correspondence, 1866-81, Scribner, 1899.

Wallace, Ramsay and others, Progress of the Century, Harper.

## Columbia Univ. Press B'kstore, 2960 B'way, N. Y.

Slater, English Peasantry and the Enclosure of the Common Fields.

Aschrott, English Poor Law System, Past and Present.

Curry & Bernier, Histoire de la litterature francaise.

Europe, October, 1923.

## Irving S. Colwell, 99 Genesee St., Auburn, N. Y.

Barber's Glassware; Other Authors.

Rise and Fall Susan Lennox.

Books on Coverlets and Quilts.

## Cosmopolis Press, 257 W. 71st St., New York

Sexual Life of Our Time, Ivan Bloch.

Court Sq. Bk. Store, 7 Elm St., Springfield, Mass. Shelton, Salt Box House.

## Covici-McGee, 138 W. Washington St., Chicago.

The Scalp Hunters, Mayme Reid.

Saltus, The Philosophy of Disenchantment; The Anatomy of Negation.

Arcana Teachings, vols. 3 and 4.

Colleton, The Isle of Temptation.

Zola, Doctor Pascal.

MacChesney, Abraham Lincoln: The Tribute of a Century.

Stendhal, Chartreuso de Parme.

Starrett, Vincent, 1st eds.

Tennan, Joseph Poems, pub. Edinburgh, 1876.

Moll's Hynotism.

Spoon River Anthology, Edgar Lee Masters, pub. Macmillan, 1916 ed.

## Dartmouth College, Lib., Hanover, N. H.

Fromentin, Old Masters of Belgium and Holland.

Kawakami, Japan and the Japanese as Seen by Foreigners Prior to the Beginning of the Russo-Japanese War.

Petrarch, The Life of Solitude.

Sweetser, The Castle Bravo, or the Coiner and Preacher.

## Dauber &amp; Pine, 83 Fourth Ave., New York.

English and American Dealers please quote on the following subjects: Fine and Applied Arts; Anthropology; Primitive Religions; Folklore; Philosophy; Theosophy; Occult Sciences. Good eds. of the Classics. Prompt cash for all items ordered.

## Davis &amp; Nye, 60 Bank St., Waterbury, Conn.

Miracles New Testament, Headlam, Scribner.

## DeWolfe &amp; Fiske Co., 20 Franklin St., Boston.

Monroe's Cyclopedia of Education, 5 vols.

Up to Date Pauper, Wheeler.

Villa Claudia, Mitchell.

How John Norton Kept Christmas, Murray.

Will Power, Fothergill.

Ronald O'Moors, Locke.

Bancroft, U. S. History, vol. 10.

## Dixie Bus. Bk. Shop, 140 Greenwich St., New York.

Acctnts. Directory and Who's Who.

Industrial Depressions, Hull.

## Doubleday, Page &amp; Co., Bk. Adv. Dept. Garden

City, N. Y.

Those Fitzenbergers, Helen R. Martin, 2 copies.

Doubleday Page Bk. Shop, 55 Liberty St., N. Y.

Garden of Fortune, Mirabeau.

Food and Flavor, H. T. Fink.

Chas. H. Dressel, 552 Broad St., Newark, N. J.

W. Clark Russell, Admiral Lord Collingwood.

## E. P. Dutton &amp; Co., 681 Fifth Ave., New York.

Black, The Ten Laws of Health.

Bret Harte's Works, L. P., Houghton Mifflin.

Bennett, A., Helen with a High Hand.

Beerbohm, Second Childhood of John Bull.

Cabell, The Soul of Millicent, 1st ed.

Conrad, The Rover, 1st ed., English.

Eliot, Durable Satisfactions of Life.

Farrar, Geraldine Farrer.

Greerson, Valley of Shadows, pub. Houghton Mifflin, 1909.

Kipling, Recessional, any dated 1897; Reader for Elementary Grades, earlier than 1897; The Kipling Reader, 1900.

Little Clay Cart, a play.

Meagher, Teaching Truths by Signs and Ceremonies.

McGavick, Some Incentives to Right Living.

Machen, Hieroglyphics, 1st ed., American.

MacGuinness, Yarn of the Yampa.

Rousselot, L'Amour; The Intellectualism of S. T. Aquinas.

Robinson, E. R., The Torrent and the Night Before, 1896, Gardiner, Maine, blue paper covers;

Children of the Night, 1897, Badger & Co., muslin covered boards, green and red; Children of the Night, Limited ed., Japanese vellum, 50 copies; Captain Craig, 1902, Houghton Mifflin Co., green linen; Captain Craig, Special ed. of the same, gilt top; Captain Craig, 1903 ed. of the same, light green cloth, top gilt; Children of the Night, 1905, Scribner & Son, green silk, gilt lettering; Town Down the River, 1910, Scribner, green silk covered boards, gilt lettering; The Man Against the Sky, 1916, Macmillan, dark red gilt lettering; Children of the Night, 1919, Chas. Scribner, green cloth; The Town Down the River, 1920, Scribner, dark green cloth.

Riley, James Whitcomb, Pipes of Pan at Zekesbury, in Art boards, Indianapolis, 1889; What Christmas Brought to the Wiggenses, printed by the Courier Journal, Louisville, 1891; On the Shoestring Limited, 1886, Chicago; Poems, Indianapolis, 1890; Poems and Yarns by Wife and Riley, Chic., 1892.

Rack, The Liquor and Distillers Guide.

Ring, Own Your Own Home.

R. K. Monograph, 1897.

Report of the U. S. Coast and Geodetic Survey for 1896, App. no. 12.

Reach's Official Baseball Guide, 1883, 1884, 1885, 1891, 1892, 1893, 1894, 1895, 1896, 1897, 1898, 1899, 1900, 1901, 1902, 1903, 1904.

Jacob, Rollo Books at Home Series, pub. Sheldon.

Reach, Baseball Guides, 1885, 1887, 1889, 1891.

Vance, Lone Wolf.

Willis, Idlewild.

## Edw. Eberstadt, 25 W. 42nd St., New York.

California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

## English Bookshop, 333 Fifth Ave., New York.

Rupert Brooke, Letters from America.

Chatterton, Ships and Ways of Other Days.

Graetz, Jewish Encyclopedia.

Milman, History of the Jews.

Simms, Wm. Gilmore, any titles by.

Hentz, Ernest Linwood.

Meek, Rev. John, Last Words and Old Time Memories.

Hale, Annie Riley, Rooseveltian Fact and Fable.

## F. W. Faxon Co., 83 Francis St., Boston 17.

American Journal of Sociology, any nos. in vols.

8-12, inc., vol. 16, no. 2. Will pay good price.

## Philotheos K. Ferney, Reynolds Bldg., Fort Worth,

Texas.

Meredith, Complete Works, ltd. ed., cloth or ¾ lea.

Hardy, Thomas, Complete Works, ltd. ed., cloth or ¾ lea.

Voltaire, 42 vols., ltd. ed., ¾ lea., Dumont, N. Y.



## BOOKS WANTED—Continued

## P. K. Ferney—Continued

Tolstoi, 24 vols., Scribner, ¾ lea.  
 Field, Eugene, 12 vols., Scribner's, cloth or ¾ lea.  
 Greek and Latin Classics, Park Austin.  
 Hubbard, Little Journeys, 14 vols., full lea.  
 Christian Science Books and Pamphlets.  
 Spectator, Complete Works.  
 Emerson, Concord ed., ¾ or full lea.  
 Maupassant, M. Walter Dunne, 17 vols., cloth or lea., ltd.  
 Dr. Frank Crane, Essays.  
 Athenian Society, any of its publications.  
 Book Plate, quote any books on.  
 Dogs, quote any books on.  
 The Book of Mormons, 1st ed., ed. Joseph Smith.  
 Rugs, Mumford J. K. Yerkes Collection, N. Y., 1910.  
 Ulysses, James Joyce, Shakespeare Co., Paris.  
 Literature of the Orient, Byzantine ed.  
 Henry James Works, ltd. ed., cloth or ¾ lea.  
 Quixote, Sierra Morena, ed. Ownsby, Knight & Brown, ¾ lea.  
 Beaux & Belles of England, ltd. Grolier, London.  
 Goethe in English, Oxenford Anthropological Soc., Ltd., ¾ lea.  
 Waverly Novels, International ed., Estes & Lauriat, Ltd.  
 Schiller, Anthropological Soc., Ltd., ¾ lea.  
 Zittel, Principles of Paleontology.  
 Cyclopedia, Painters and Paintings, Chaplin, Scribners.  
 Dogs of China and Japan, V. W. F. Collier.  
 Hugo, The Novelist ed. ltd., Little, Brown & Co., ¾ lea.  
 Dealers please send lists of your sets of ltd eds. in any binding with lowest prices for cash, which will have our prompt attention.  
 Goethe in English, Connoisseur ed., Boston, 1902.  
 Tennyson's Complete Works, Eversly ed.  
 Literature of the Orient, Byzantine ed., cloth or leather.  
 Roosevelt, Works, 22 vols., full lea., extra illus. ed. of 12 sets, autographed.  
 Lackey's History of Rationalism.

## Marshall Field &amp; Co., Chicago

Sargent, Wood, Masterpieces in color.  
 Lawrence, Bensusan, Masterpieces in color.  
 Autobiography of a Tom Boy, Gilders.  
 Rescued by a Prince, Eldredge.  
 Prince Uno, Uncle Frank.  
 Woman's Will, Warner.  
 Things of the Mind, Spaulding.  
 Modern Training and Handling of Dog, Waters.  
 Ten Laws of Health, Black.

## Fifth Ave. Co., 507 Fifth Ave., New York.

Valentine's Manuals, perfect copies only for years 1841 to 1860.  
 New York City and Hudson River Views.  
 History of Province of New York, Smith, London, 1757.  
 Send lists of early Americana, 1757 to 1860.

## Financial Pub. Co., 17 Joy St., Boston 14.

Poor's Manual of Railroads for 1920, 1921 and 1922.  
 Moody's Manual of Industrials for 1920, 1921 and 1922.

Fowler Bros., 747 S. Broadway, Los Angeles, Cal.  
 Encyclopedia of Law and Forms, last ed.  
 History and Principles and Practice of Banking, Gilbert.

Quote books on Lord Bolingbroke.  
 Training of the Human Intellect, Wilson.  
 Books on the Solar Plexus.

W. & G. Foyle, Ltd., 121 Charing Cross Rd., London, W.C.2, England.

How to Prepare for Europe, Dodd, Mead & Co.  
 Twain, Merry Tales, 1892, N. Y.  
 Mitchell, Business Cycles, Calif. Univ. Press, 1913.

French Book Shop, 561 Madison Ave., New York.

U. S. Catalog, 1912; Supplements 1912-1918; 1918-1921, 3 thick vols., will take complete or any.

Friedmans, 70 W. 51st St., New York.

Print Collector's Quarterly, vol. 1, nos. 1 and 3.  
 Dumas, D'Artagnan ed., Little, Brown, vol. 5 only.

Front Room Bk. Shop, 702 Park Ave., Hoboken, N.J.  
 Beach, Iron Trail, Yukon ed., red cloth.  
 Miln, Louise Jordon, Mr. and Mrs. Sen.  
 McKenna, Stephen, Sonia.

Gammel's Book Store, Austin, Texas.

Memoirs of the Fontaine Family or Memoirs of a Huguenot Family, Putnam reprint, 1907.  
 Burton's Arabian Nights, Unexpurgated ed.  
 Celia Emmeline Gardner, Stolen Waters in Verse, Dillingham Co.  
 Anything on Texas.

Gardenside Bookshop, 280 Dartmouth St., Boston 17.  
 Doughty, Travels in Arabia Deserta, pub. Boni & Liveright.

Bronte, Jane Eyre, vol. 1 of the set of 7 vols. pub. Smith, Elder, 1872.

Ernest R. Gee & Co., 442 Madison Ave., New York.

Frank Forrester, American Game in Its Season; Field Sports of U. S.; Warwick Woodlands.  
 American Shooter's Manual.  
 American Turf Register, vols. 9-15.  
 New York Sporting Magazine.  
 United States Sporting Magazine.  
 Diomed, Wise.  
 Booth Tarkington, any 1st eds.  
 Cooper's Game Fowl.  
 Sutherland, Adventures of an Elephant Hunter.  
 Wild Life in Central Africa, Lyell.

J. L. Gifford, 141 Halsey St., Newark, N. J.

Set of Harvard Classics.  
 Set of Britannica Encyclopedia, 11th ed., handy vol.  
 Set of Child's Book of Knowledge.

J. K. Gill Co., 3rd & Alder Sts., Portland, Ore.

Book of Mayes, or Mays Genealogy, Edward Mays, Jackson, Miss.  
 Race Prejudice, J. Finot, pub. G. P. Putnam's Sons.  
 Autobiography of John Stuart Mill, Holt pub.  
 Life of Charles Dickens, Forster, Lippincott pub.  
 Edward Clodd's Memories, Putnam pub.  
 Portraits of the Seventeenth Century, C. A. Sainte-Beuve, 2 vols., Putnam pub.  
 Diplomatic History of Southern Confederacy, John Hopkins pub., Callahan.  
 Famous Leaders Among Men; Famous Leaders Among Women, Sarah Bolton, T. Y. Crowell pub.

Gimbel Bros., Bk. Dept., Philadelphia.

Our Interrupted Friendship, E. L. Voynich.  
 One Day, Elinor Glyn.

Ginsburg's Bk. Shop, 1821 Pitkin Ave., B'klyn, N.Y.

Park Benjamin, The Voltaic Cell.  
 Stone, Law and Its Administration.  
 Wilson, Hist. American People, autographed.

Gittman's Book Shop, 1225 Main St., Columbia, S. C.

Bartram's Travels.  
 Cecil, History of Gardening in England.  
 Elliott, Stephen, Sketch of Botany of South Carolina.  
 Chestnut, Diary from Dixie.  
 Parton, Life of Thomas Jefferson.  
 Grant, The Mysteries of All Nations.  
 Nyrop, The Kiss and Its History.  
 Kennedy, Horse Shoe Robinson.

Goodspeed's Book Shop, 5A Park St., Boston.

Burritt's Celestial Atlas.  
 Ashton, Social Life in the Reign of Queen Anne.  
 Beveridge, Life of Marshall, 1st ed.  
 Butler, Hudibras, Boston, 1866.  
 Calvert, Spiritual Designs.  
 Chase, Heart of the Moor.  
 Ely, French and German Socialism.  
 Forbes, Secret of Sahara.  
 Habersham, My Last Cruise.  
 Hammond, My Friend, the Partridge.  
 Lang, German-English Medical Dict.  
 Laurie, Little Boy Who Lived on Hill, Doxey's, N. Y., 1895.

## BOOKS WANTED—Continued

## Goodspeed's—Continued

- Lover, Novels, Irish Legends, Plays, Poems, 1904, 4 vols.  
 Lindsay, Morgan Horses.  
 Marvell, Poetical Works, L., B. & Co.  
 Michel Angelo, Sonnets and Madrigals, trans. by Newell.  
 Mitchell, Atlas of Astronomy.  
 Quiller-Couch, Poison Island.  
 Robinson, Sam Lovel's Camp.  
 Sichel, Women and Men of the French Renaissance.  
 Spalding, Japan Expedition.  
 Wilson, Wooden Ship Building.  
 Genealogies: Boughton, Bouton Fam., Albany, 1890.  
 Cutter, 1871.  
 Hammond, Richardson Fam., Keene, N. H., 1896.  
 Hills in America, 1906, N. Y.  
 Hist. Recollections of Gaynedd, Pa.  
 Hurlbut.  
 Hutchinson, 1907.  
 Lees of Va., Phila., 1895.  
 Warden, Dexter Fam. in America, Worcester, 1905.  
 Whitehead, Passaic Valley, 3 vols., N. Y., 1901.  
 Whitsitt, Jefferson Davis, N. Y., 1910.  
 Edwin S. Gorham, 11 W. 45th St., New York.  
 Variorum Edition of Bible, Notes at bottom of each page giving various readings and renderings; formerly pub. by Eyre & Spottiswoode, London.  
 Gotham Book Mart, 51 W. 47th St., New York.  
 Garland, Son of Middle Border, auto. ed.  
 Hazzard, Poetry and Rot; Verse and Worse.  
 Johnson, Salamander, 5 copies.  
 Grant's Book Shop, 127 Genesee St., Utica, N. Y.  
 Porter, Admiral, Allan Dave's Robert Le Diable.  
 Lover's Treasury of Verse, Page.  
 Cunningham, Singing Mountain, Doran.  
 Gunther, Potter of Texas.  
 Grimwood's, 24 N. Tejon St., Colorado Springs, Col.  
 Leuba, J. H., The Psychological Study of Religion, pub. Macmillan, 1912.  
 Davidson's Selected Poems.  
 Feudal Regime, tr. by E. M. Dow-C.  
 Seignobos, 1902, pub. Henry Holt.  
 Hamilton Book Co., 123 S. Whitfield St., E. Liberty, Pittsburgh, Pa.  
 Painted Veils, Huneker.  
 River of Doubt, Roosevelt; any 1st ed. or autographed.  
 Hampel's Book Shop, 211 Wells St., Milwaukee, Wis.  
 Circuit Rider's Wife; Circuit Rider's Widow, Cora Harris.  
 Laboratory Manual of the Technic of Basal Metabolic Rate Determination, Boothby & Sandiford.  
 Hampshire Bookshop, Northampton, Mass.  
 Stephen Crane, Red Badge of Courage, 1st ed.  
 Harlem Book Co., 53 W. 125th St., New York.  
 The Altar Fire, A. C. Benson.  
 Harrison Co., 42 E. Hunter St., Atlanta, Ga.  
 Florida, anything relating to; Historical, Biographical, Descriptive, Travel.  
 Florida Laws, Journals of the Constitutional Convention and Senate Journals.  
 F. B. Hartranft, 430 Asylum St., Hartford, Conn.  
 Allen, Grant, Evolution of the Idea of God.  
 Anatomy with good illus.  
 Books about Bookplates.  
 Croly, Larry, Thou Until I Come.  
 Any older English set in binding of English Poets from Chaucer to Browning.  
 Clarke, Map of Litchfield, Conn.  
 Children's Hour.  
 Connecticut Historical Society, vol. 1.  
 Cambridge, History of English Literature.  
 Costume Books, especially Dramatic.  
 Dana, Two Years Before the Mast.

## F. B. Hartranft—Continued

- Furness, Shakespeare, odd vols.  
 Gardiner's History of England, 15 vols.  
 Genealogies: Burr, by Todd, 1902.  
 Gookin, Hubbard, Orcutt, Wolcott.  
 Gilbert, Life of Christ, 1912, or later.  
 Harvey's History of Wyoming and Wilkes-Barre, 2 vols.  
 Hurd, Middlesex Co., Conn.  
 Lockwood, Colonial Furniture, 2 vols.; and other similar Furniture books.  
 Masson, Milton.  
 Mathematical Treatises, 1870 to date.  
 Newton, A. E., any titles.  
 Samuels, From Fo'castle to Cabin.  
 Scott, Cruise of the Midge and Tom Cringle's Log.  
 Stiles, Ancient Windsor, 2 vols.  
 Set of German Classics, 20 vols.  
 Tinker, Boswell.

## Lewis Hatch, 143 E. 57th St., New York.

- Memorials, C. H. O. Daniel.  
 Trevelyan, Cawnpore.  
 Stein, Desert Cathay.  
 Stein, Sand-Buried Cities of Khotan.  
 E. V. B., The Peacock's Pleasure.  
 Lady Dilke, Architects and Sculptors.  
 Lady Schreiber's Journals.  
 Hollis French, American Silversmiths.  
 Walizeuski, Catherine the Great.  
 Sardou, Fedora.  
 Riverside Press, Song of Roland.  
 Crist, Benevenuto Cellini.

## Hazen's Bookstore, 238 Main St., Middletown, Ct.

- Problems of Administrative Areas, Laski, Smith College.  
 B. Herder Bk. Co., 17 S. Broadway, St. Louis, Mo.  
 Burke, Thomas N., Sermons and Lectures, 3 vols.  
 Lacordaire, Pere, Sermons or Conferences.

## Hidden Book Shop, 74 Broadway, New York.

- Arnold, I., Life of Benedict Arnold.  
 Ashmead, Recollections of John Ashmead of Germantown.  
 Boyle, Notes of War of American Revolution.  
 Garden, Revolutionary Anecdotes.  
 Hunter, Diary of John Hunter.  
 Kephart, Birth of the American Army.  
 Lossing, Life and Times of Philip Schuyler; Pictorial Field Book of Revolution.  
 Lamb, Journal of Occurrences during the Late American War.  
 Marshall, Life of Washington.  
 Oberholtzer, Life of Robert Morris.  
 Stille, Maj. Gen. Anthony Wayne.  
 Stryker, Battles of Trenton and Princeton.  
 Tuckerman, Life of Gen. Lafayette; Life of Gen. Philip Schuyler.  
 Bierce, In the midst of Life.  
 Howard, Birds of Prey; Slaves of the Lamp.  
 Watts, Speculation as a Fine Art.

## E. Higgins Co., Grand Rapids, Mich.

- Aked, Changing Creeds and Social Struggles.  
 Boy Spy.  
 Bryant, Thanitopsis old, ill. ed.  
 Callahan, Washington, Man and Mason.  
 Cook, Trees and Shrubs for English Gardens.  
 Cressy and Others, Solitare.  
 Color of London, pub. Jacobs.  
 Chitwood, Louise May, Poems.  
 Eliot, Durable Satisfaction of Life.  
 Elliott, Francis, Diary of an Idle Woman in Constantinople.  
 Farmer, Boston Cooking School Cook Book, gray-green cover.  
 Fleming, Mystery of Bracken Hall.  
 Forbes, Bievcking, The Praise of Gardens.  
 Frosslund, Old Lady No. 31.  
 Gaskell, Bronte's and Their Homes.  
 Gardner, Journey to Center of the Earth, Aurora, Ill.  
 Besant, Pedigree of Man.  
 Barnum, P. T., Life and Labors.  
 Hinton, Fourth Dimension Simply Explained.  
 Love Letters, 1st ed.



## BOOKS WANTED—Continued

## E. Higgins—Continued

Lofting, Story of Dr. Dolittle, 1st ed.; Voyage of Dr. Dolittle, 1st ed.  
 Matthews, Log of the Easy Way.  
 Peixotto, Through the French Provinces.  
 Petrie, Revolution of Civilization.  
 Remarkable Rogues, pub. J. Lane.  
 Singleton, Famous Paintings.  
 Pierce, Hidden Way.  
 Secret Sorrow, old novel.  
 Schneider, Handbuch der Paubholtzunde.  
 Watson, John, Cure of Souls; Upper Room; Doctor of Old School; Rabbi Sanderson.  
 Yonge, Pillars of the House.  
 De Garmo, Herbert and the Hebartians, copies.

Walter M. Hill, 22 E. Washington St., Chicago.

Doyle, Conan, Sir Nigel, 1st ed.  
 Hara, Intro. to the History of Japan, Putnam.  
 Shoemaker, South Mountain Sketches, Altoona, 1920.

Pooley, Japan's Foreign Policies, Dodd.  
 One Thousand New Hampshire Notables.  
 Music of the Ancient Greeks, Novello.  
 Memoirs of Lafayette.  
 Ward, Some American College Bookplates.  
 Wergeland, Slavery in Germanic Society During the Middle Ages.

Lang, Materialism.  
 Gastronomy, Brillat-Savarin.  
 Lakeside Classics, Secessions, War and Reconstruction, vol. 4, Reminiscences of Chicago During the Great Fire, Black Hawk.  
 True Story of the Exodus of Israel, Heinrich Brugsch-Bay, Boston, 1880.  
 Baxter, Phinney, Greatest of Literary Problems.  
 Burdette, R. J. Silver Trumpets.  
 Duty Knowing and Duty Doing, Trumbull.  
 Across the Continent of Years and David The Poet and King, Newell Hillis.  
 History of Kentucky Baptist, Spencer, 1888.  
 Woodrow Wilson, History of the Amer. People, autographed.

Hochschild, Kohn & Co., Baltimore, Md.

John Inglesand Shorthouse.  
 Mechanistic Conception of Life, Loeb.  
 Three Lives, G. Stein.  
 Guizot, History of France, Collier ed., 1/2 leather, vol. 8 only.  
 The Ambassadors, Henry James.

Holmes Bk. Co., 152 Kearny St., San Francisco.

Wait, Law of Laws.  
 Newton's Principia.  
 Any books or pamphlets on California.

John Howell, 328 Post St., San Francisco.

Letters of Samuel Johnson, 2 vols., 1st ed., ed. G. B. Hill.  
 Joyful Wisdom; Ecce Homo, Nietzsche.  
 Life of Nietzsche, Halevy.  
 History of the Welsh Pioneer in Calif., David Hughes.  
 Sut Lovingood.  
 Beckstein, Cage and Chamber Birds.  
 Cady, Eaton, Ferns, vol. 1 only.  
 Half Century Conflict, Parkman, olive green cloth, vol. 2.  
 Master of Game, 1st ed.  
 History of Duelling, Sabin.  
 Moths, W. J. Holland, 2nd-hand copy.  
 Poke Town People.

George P. Humphrey, Rochester, N. Y.

Life and Letters of Lafcadio Hearn, E. Bisland, 2 vols.  
 Glimpses of Unfamiliar Japan, Hearn, 2 vols.  
 The 2-vol. reprint of Racinet's Costume Historique.

Paul Hunter, 401 Church St., Nashville, Tenn.

Clarke's Commentary, 6 vols., pub. before 1860.  
 Bower's Party Battles of the Jacksonian Period.  
 Perley's Reminiscences, vol. 1, 2 copies.  
 Sargent's Standard Speaker.  
 Bryce's American Commonwealth, 2 vols.  
 Edwards, Dictionary of Thoughts.  
 Piomingo, The Savage.

Paul Hunter—Continued

Thompson's Honey Island.  
 Chambers, Wild Apples.  
 Henderson's Life of Stonewall Jackson, 3 sets.  
 Dumas, Celebrated Crimes, cloth ed.  
 Reid, The Headless Horseman.  
 Ruling Case Law, complete.  
 Kendall's Life of Andrew Jackson.

H. R. Hunting, 29 Worthington St., Springfield, Mass.

Smith, Making of Wisconsin, 2.

Ideal Book Shop, 30 Canal St., New York.

Lecky, History of European Morals.  
 Westermarck, Origin and Development of Moral Ideas.  
 J. A. Symonds, Pagan Love; also Greek Ethics.

G. A. Jackson, 20 Pemberton Sq., Boston.

Goodyear, Grammar of the Lotus, London, 1891.  
 Earce, Album Weeds, 3rd ed., 2 vols.  
 Thayer, Evidence, 1898.  
 Books and Pamphlets on Stamp Collecting.  
 Autograph Letter of Roland Hill, Founder of Penny Post.

G. W. Jacobs & Co., 1628 Chestnut St., Phila.

Consecration of the Eucharist, pub. Anners.  
 The Consul, Richard Harding Davis.  
 Lyrics of Love, G. N. Madison.  
 Originality, Knowlson, Lippincott.  
 White and Black.

James Bk. Store Co., 127 W. 7th St., Cincinnati, O.

Stirling, Story of a Yorkshire House, good copy only.

E. W. Johnson, 343 E. 140th St., New York.

Coal and Iron in War, Eckles.  
 The Voltaic Cell, Park Benjamin.  
 Curious Republic of London, Mark Twain.

Johnson's Bookstore, 391 Main St., Springfield, Mass.

Gibson, Our Native Orchids.  
 Rice, Rocky Fender.  
 Torr, Small Talk in Wreyland, 1st and 2nd series.

Johnson's Bk. Shoppe, 306 E. 10th St., Kansas City, Mo.

Executive Ability, Gowin.  
 Journal of Nations, Nov. 3rd, 1923 issue.  
 Magazine, Educational Review for April, 1920.  
 Geever, The Hand Book of Capitular Masonry.  
 Roberts' Rules of Order, 1904 ed.  
 Dermott's Royal Arch.  
 Pierson, A. T., Ramsay's Royal Arch.

Jones Book Co., 426 W. 6th St., Los Angeles.

Noti, or Accomplishment, A Study of the Classical Stage of Japan, E. F. Fenollosa and E. L. Pound.

The Jones Library, Inc., Amherst, Mass.

Amherst, Mass., Imprints prior to 1875.  
 Early books by Noah Webster.  
 Art Portfolios by Appleton, Barrie, Gebbie, etc.

Jones Store Co., Kansas City, Mo.

The Decline of the West, Oswald Spengler.

Edw. P. Judd Co., New Haven, Conn.

Quilts, Webster, Doubleday.  
 General John Regan, Birmingham.  
 Personal Idealism and Mysticism, Inge.

Kansas City Bk. Exch., 715 Main St., Kansas City, Mo.

The New Mr. Howerson, Opie Read.

Kendrick-Bellamy Co., 16th St. at Stout, Denver.

Hayden's Dictionary of Dates.

P. J. Kennedy & Sons, 44 Barclay St., New York.

Catholic Memoirs of Vermont and New Hampshire.

Kleintelch's Bk. Store, 1245 Fulton St., B'klyn, N.Y.

Under Wellington's Command.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O.

Wells' The Door in the Wall, Kennerley.

## BOOKS WANTED—Continued

Kroch's Book Store, 22 N. Michigan Blvd., Chicago.  
 Brinkley, Japan, Described and Illustrated.  
 G. A. Henty, With Clive in India.  
 Fletcher, How to Make a Fruit-Garden.  
 One Way Pockets.  
 Hobson, Chinese Porcelain.  
 Stanford, London.  
 Compendium of Geography (North America).  
 Peasant Art of Austria-Hungary, Special Studio vol.  
 Scholl, A Great Love.

N. M. Ladd Bk. Co., 646 Fulton St., B'klyn, N. Y.  
 Brann, Iconoclast, vol. 1 of the 2-vol. ed., 1911.  
 Bailey, Cyclopedia of Horticulture.  
 Dean, Ranier of the Last Frontier.  
 Hazlitt, Napoleon, Grolier Society, vol. 1 only.

Chas. E. Lauriat Co., 385 Washington St., Boston 3.  
 Soldier of the Legion, Morlae.  
 Barn Doors and Byways, Eaton.  
 Child's Own Book; Our Mutual Friend; Edwin Drood; Master Humphrey's Clock; Child's England, Tales and Sketches, all old Household Dickens, small 12mo, Sheldon or Houghton.  
 Corvisart, J. N., An Essay on Organic Diseases and Lesions of the Heart, etc., trans. from the French by Jacob Gates, Boston, 1812.  
 The Graal Problem: From Map to Wagner, by Tunison, Stewart & Kidd.  
 Manual Historical Literature, C. K. Adams, Harper.  
 Apollonius of Tyana, Campbell.  
 Egypt and Monuments, Edwards.  
 Vol. II., Harvard Classics.  
 House of Nucingen, Balzac, from Barrie's 53 vol. limited ed.

Leary, Stuart, 9 So. Ninth St., Philadelphia ..  
 Gilbert K. Chesterton, A Criticism, Anonymous, 1909.

Little, Brown, 34 Beacon St., Boston  
 Long Arm of Manister; Mystery of Mr. Bernard Brown; Those Other Days; For the Queen; The Black Box, Oppenheim.  
 Tragedy of Andrea, Ogilvie, 1906.

B. Login & Son, 29 E. 21st St., New York  
 Packard, History of Medicine.  
 Mumford, Narratives of Medicine.

Longmans, Green, 55 Fifth Ave., New York  
 Abraham Lincoln, edited by Bliss Perry in Little Masterpieces, pub. by Doubleday & McClure in 1898.

Lord & Taylor Bk. Shop, 5th Ave. at 38th St., N. Y.  
 The Value of Cheerfulness, by Mary M. Burrows, pub. by Caldwell.  
 Laboratory Manual of Dyeing and Textile Chemistry, by Matthews, pub. Wiley.  
 Trail of the Torch, Hevieu, Doubleday, Page & Co.  
 Old Songs for Young America, by C. Forsythe, Doubleday, Page & Co., 1901.

Loring, Short & Harmon, 474 Congress St., Portland  
 Aristocrats of Garden, Wilson, Doubleday.  
 Garden of Delight, Hammond, Crowell.  
 End of a Coil, Warner, DeWolfe.  
 Frontenac, Montcalm Library ed., Parkman, Little.  
 Web, two copies, Hough, Reilly.  
 Negro in the New World, Johnston.  
 Romance of Oxford College, Gribble, Little.  
 Gossip Shop, Buckrose, Doran.  
 Portreeve, Philpotts.  
 Grub Street, Gissing.  
 Recording Angel, Harris.  
 Tidings Brought to Mary, Claudel, Yale.  
 Robert Kimberley, Spearman.  
 Artist Biographies, 7 vol. ed., Sweetser, Houghton.  
 Minstrel in France, 2 copies, Lauder.  
 Library of Literary Criticism, Moulton.  
 National Cyclo. of American Biography.  
 Canadian Nights, Hickman, Century.

Los Angeles Public Library, Los Angeles, Cal.  
 Adams, Little Miss Grough, 7 copies.  
 Bacheller, Dri and I, 6 copies.

## Los Angeles Pub. Lib.—Continued

Bartlett, Wall Street Girl, 2 copies.  
 Buchan, Greyweather.  
 Garver, Brother of the Third Degree.  
 Judson, Early Days in Old Oregon.  
 McLaren, Gardening in California, landscape and Flower.  
 Ohio County, West Virginia, History.  
 Oppenheim, Black Box.  
 Price, New Geology.  
 Sweetser, Ten Boys From Dickens.

Lowman & Hanford, Seattle, Wash.  
 Dye, McDonald of Oregon.  
 McKee, T. H., National Political Parties, Their Conventions and Platforms.  
 Stanton, F. L., Songs From Dixie.  
 Tarkington, The Two Vanrevels.

Macaulay Bros., 1268 Library Ave., Detroit, Mich.  
 Forest and Jungle, P. T. Barnum.  
 Maid Melicent, B. M. Dix.

McDevitt-Wilson's, Inc., 30 Church St., New York.  
 Brugiere, Good Living.  
 Remington, Books of Illustrations.  
 Lagerlof, Story of Gosta Berling, illus. by M. Pauli, Little, Brown.  
 Proceedings of the American Iron and Steel Institute for 1921.

Marmor Book Shop, 124 W. 45th St., New York  
 Late Fiction, slightly used.  
 All books illustrated by Frank Brangwyn.  
 Art books, Lettering, Designing, Ornamentation.

Jordan Marsh Co., Boston, Mass.  
 Philosophy of Nations, J. Clarke.

L. S. Matthews, 3563 Olive St., St. Louis, Mo.  
 Webster's Dynamical Therapeutics.  
 Mundy, Diseases of Children.

Med. Stan. Bk. Co., 301 N. Charles St., Baltimore  
 Earl of Sterling, Brig. Gen'l Umalex or James Family History.  
 Mutchmore Family, went to Hungary.  
 Painted Veils, by Huncker.  
 Bits of Life, Anonymous.  
 Yellow Leaves, by Sacha Guitry.  
 Artists Wives, by Daudet.

Mermaid Bk. Shop, 36 Joy St., Beacon Hill, Boston.  
 O'Neill, Eugene, any 1st eds.  
 Morley, Christopher, any 1st eds.  
 Przybyszewski, Homo Sapiens, Knopf ed.  
 Hergesheimer, Joseph, any 1sts at all.  
 Books on Pirates, Ships and the Sea.

Miller & Beyer, Inc., 50 W. 49th St., New York.  
 Dickens, John Jasper's Secret, original parts.  
 Dickens, any 1st eds. in original bindings.  
 Giles, Herbert A., Chinese Literature, and any of his other works.  
 Melville, Moby Dick, New York, 1851; John Marr and Other Sailors, New York, 1888; Piazza Tales.  
 Mencken, H. L., The Artist; The Philosophy of F. Nietzsche; Men Versus the Man; George Bernard Shaw: His Plays; any other 1st eds.  
 Crane, Stephen, any 1st ed.  
 Athenian Society, any of its publications.  
 Fowler, Social Life in Rome, English ed.  
 Ashendene Press, any of its publications.

Missouri Store Co., Columbia, Mo.  
 Governor Bob Taylor of Tennessee.  
 Traill, Social England, 12 vols.  
 Headley, The Imperial Guard; Napoleon and His Marshals.  
 Cunningham, Wm., Growth of English Industry and Commerce in Modern Times, 3 vols.

The Morris Book Shop, 24 Wabash Ave., Chicago  
 Fistianna, all books on Pugilism wanted.  
 Riley, James Whitcomb, 6 vol. ed.  
 Wandering Jew, good type ed.  
 Aftermath, Civil War in Arkansas, Clayton.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N.J.  
 Lowe, Chronicles of Friendship.



## BOOKS WANTED—Continued

## N. F. Morrison—Continued

Eggleston, Edward, *Roxy; The End of the World*. Will the party who quoted me the Eggleston items kindly requote.

**Nedwick Book Store, 346 N. Clark St., Chicago**  
De Pressne, *The Church and the French Revolution*.  
Honan, *What Heart Patients Should Know*.  
Kneeland, *Commercialized Prostitution In N. Y.*  
Flexner, *Prostitution in Europe*.  
Knowles, *Originality*.  
Maher, *Psychology*, Stonyhurst ed.  
McCarthy, *Priests and Peoples of Ireland*.  
McGoverns, John, *Poems*.  
Quiller, Couch, *The Splendid Spur*.  
Stratz, *Racial Beauty of Women*.

**J. B. Neumann's Printroom, 19 E. 57th St., N. Y.**  
Send list of Art Books and Graphic Art, especially early woodcuts of Middle Age and Turner, Blake, Rowlandson and Rodin; also books on Modern Art.

**D. H. Newhall, 1701 Pershing Sq. Bldg., New York**  
Barrett, *Lincoln and His Presidency*.  
Bratt, *Trails of Yesterday*.  
Bryce, *History Hudson Bay Co.*  
Clifford, *Overland Tales*, 1877.  
DuBose, *Life of Yancey*.  
Gilpin, *Mission of the American People*.  
Hodgson, *Cradle of the Confederacy*.  
Larimer, *The Capture and the Escape*.  
MacChesney, *Tributes to Lincoln*.  
Williams, *Pacific Tourist*.

## Normandie Book Co., Morristown, N. J.

Always in the market for 1sts of Conrad, Twain, Stevenson, Wilde, Kipling, Masfield, Barnum, Fiske, and Woodrow Wilson.

**N. Y. Medical Bk. Co., 231 4th St., Union Hill, N.J.**  
Kirby, *Value of Phosphorous as a Remedy for Loss of Nerve Power*, Phil., 1881.  
N. Y. Medical Journal, vol. 98, no. 9, vol. 101, no. 8 and no. 15.

## New York State Library, Albany, N. Y.

Maginnis, *How to Frame a House*, 1914 or later.

## Norman, Remington Co., Charles St., Baltimore.

Lanier, *The Novel*.  
McNair, *Clan McFarlane*.  
Harvey, *Power of Tolerance*, Harper.  
Alcott, *Shadow Children*.

## E. D. North, 4 E. 39th St., New York.

Addison, *Spectator*, in orig. parts.  
Alcott, *Little Women*, 1st series, 1st ed.  
Burnett, *The Shuttle*.  
Carroll, *Alice in Wonderland*, Riccardi Press.  
Chamberlain, *Things Japanese*.  
Chopin, A. L. S.  
Christ, Allan, *Katrina Trask*.  
Chronicles of the Cid.  
Church, *Catalogue of Americana*, 5 vols.  
Cole, T., *Old Spanish Masters*, N. Y., 1907, L. P.  
Conrad, *Twixt Land and Sea*, Notes on Life and Letters, 1st Amer. eds. and any English 1st eds.  
Cooper, *The Spy*, 1st ed., orig. bds.  
Dickens, *Little Dorrit and Bleak House*, green cloth, authentic ed.  
Emerson, *Nature Lectures and Addresses*, blue cloth.  
France, *Anatole*, Any 1st eds. with autographs.  
Franklin, *Works*, 12 vols., N. Y., 1904; *Works*, 10 vols., N. Y., 1905-7.  
Grolier Club, 100 Bks. Famous in Eng. Lit.  
Hawthorne, *Scarlet Letter*, orig. cloth, 1850.  
Hearn, *Diary of An Impressionist*, 1st ed.  
Hogkins, *Italy and Her Invaders*, 8 vols., 1892-9.  
Hudson, *Story of Renaissance*.  
Hutton, *The Cities of Umbria*.  
Irving, *Sketch Bk.*, pts., 1832.  
Kipling, *Indian Pamphlets*, 1st issues.  
Turnovers, 12 pts.  
Knickerbocker, *History of N. Y.*, 2 vols., 1809.  
Lancaster, *His Homes and Churches of Va.*, 1915.  
Little Classics.  
Longfellow, *Evangeline*, orig. boards.  
Major, *When Knighthood Was in Flower*, 1st ed.

## E. D. North—Continued

Orpen, *Life and Travels of Adelia Gates*, 1895.  
Poe, *Raven*, N. Y., 1845.  
Porter, *Journal of Cruise to Pacific*, Phil., 1815; Same in 1822.  
Robinson, *Captain Craig*, 1st ed.  
Roosevelt, *Naval War of 1812*, N. Y., 1882; *Historic Towns*, New York, N. Y., 1891.  
Ruskin, *Poems*, 1st ed.  
Santayana, any 1st ed.  
Sevigne, *Letters*, Selected.  
Smith, H. B., *Sentimental Library*.  
Twain, *Innocents Abroad*, 1869.  
Van Loon, *History of Mankind*, autographed.  
Walpole, *Anecdotes of Painting*, 5 vols., 1762-71.

**Old Corner Bk. Store, 27 Bromfield St., Boston**  
*History of Greek Literature*, Gilbert Murray.

## D. L. Passavant, Zellenople, Pa.

Chipman, *Mineral Wealth*, N. Mexico, N. Y., 1868.  
Anne Royall *Works*, any odd vols., orig. bds.  
Schoolcraft, *Indians*, large quarto, odd vols.  
Featherstonough, *Canoe Voyage*, vol. 2, orig. cl.  
Messick, *English Traveller in Amer.*, recent.  
Brackenridge, H. H., *Modern Chivalry*, vol. 2, 1st ed., pub. Jno. McCullough, Phil., 1792, but dated wrongly, MDCCXII, 1712, \$65.00 offered.

**Pearlman's Bk. Shop, 933 G. St., N. W., Wash., D.C.**  
Williams, *History of Negro Race*.  
Williamson, *Papa; House of Lost Court; Woman Who Dared*.  
Park Benjamin, *Voltaic Cells*.  
Clark, *Out of The Hurley Burly*.  
Jung, *Psychology of Dementia Praecox*.  
McGuffy, *Smith Reader*, containing Philosophers Scales.  
Schweinitz, *Life, Times*, David Queisberger.  
Diary of David Susberger.  
Marion Harland, *Alone*.  
Chiropractic, *Complete Set*.  
Schopenhauer, *Words, Will & Idea*.

**Unity Pegues, 6520 Hollywood, Blv., Hollywood Cal.**  
*The Jest*, 2.  
Mencken, *In Defense of Women*, 1st ed.; *Heliogabalus*.  
Angel Island, Inez Hayes Irwin.

## Penguin Book Shop, 39 W. 8th St., New York

*Tales by Flaubert*, Putnam, 1908.

**Penn. Terminal Bk. Shop, Penn. Station, New York**  
*Merrick, While Parid Laughs*, limited ed.

## Thomas Perkins, P. O. Box 3055, Boston.

Any books on Rigging, Plans, Design of Sailing Ships or Sea Adventures, Pirates, also Whaling.

## N. A. Pheminster, 42 Broadway, New York

*Woman Lawyer's Journal*, vol. 12, nos. 2, 3, and 4.

## Pettibone-McLean, 23 W. 2nd St., Dayton, Ohio

*Natural History of Selborne*, pub. by Caldwell.

**Philadelphia Book Co., 17 S. Ninth St., Philadelphia**  
*Ryan, Dynamo Design*, vol. I.

**G. T. Phillips, 89 Heath St., Hampstead, London, N. W. 3, England.**

Books, Pamphlets, Police Memoirs, dealing with vice, crime, and police in relation to crime, in Chicago from 1880 onwards.

**The Pilgrim Press, 14 Beacon St., Boston 9**  
*The Life of Luther*, Halsey Gulick.

**Pilgrim Press, 19 S. La Salle St., Chicago**  
*Theologia Germanica*, by Martin Luther.  
*Grace Abounding*, by Bunyan.

**Wm. V. Pippen, 605 N. Eutaw St., Baltimore**  
MacQuarrie, *Tahiti Days*, Doran.  
*Short Stories*, pub. by Life Pub. Co.

**Charles T. Powner Co., 177 W. Madison St., Chicago**  
M. L. Abbe Delaumosne and Mme. Angelique Armand, *Art of Oratory, System of Delsarte*, with an Essay on Tributes of Reason by Delsarte, 1884 ed., The Voice Press.

## BOOKS WANTED—Continued

## C. T. Powner, Chicago—Continued

Herbert Levy Osgood, American Colonies of America, 3 vols., Macmillan, 1904.  
 Bruce, Commercial Organization.  
 Selling by Mail, Letters by Victor Eltinge.  
 Hier, W. G., The Manufacture of Tomato Products.  
 Herford, Pharisaism.

Chas. T. Powner, 406 W. Superior Ave., Cleveland.  
 Forty Years Observation of Music and Drama, Grau.  
 Ornamental Treasures, 100 plates, by H. Dolmetsch.

Chas. T. Powner, 542 S. Spring St., Los Angeles, Cal.  
 Hind, A. M., Hans Holbein, the Younger, His Old Testament illustrations, Dance of Death, etc., Stokes, 1912.

Carney, How to Buy and Sell Real Estate; Real Estate Business Self-Taught.  
 Ceramics, Works.

Chas. T. Powner, 26 E. Van Buren St., Chicago.  
 Unusual items, Art and Architecture.

## Presbyterian Bd. of Pub., Nashville, Tenn.

Hensel, Grover Cleveland, with statistical tables.  
 Lombroso, Criminal Man.

White, El Supremo.  
 Strickland, Lives of Queens of England.  
 White, National Cyclopaedia of American Biography, with exception of vols. 1-13.

Bardsley, English Surnames, Their Source and Significance, Chatto & Windus, 1875.

Guppy, Homes of Family Names in Great Britain, London, 1890.

Barber, British Family Names, Their Origin and Meaning.

Ernest Weekley, Surnames, Murray.

Matheson, Report on Surnames in Ireland, Dublin, 1909.

Harrison and Pulling, Surnames of United Kingdom, 2 vols., Eaton Press, London.

Presby. Bk. Store, Granite Bldg., Pittsburgh, Pa.  
 Two copies, Nineteen Beautiful Years, Francis Willard.

Presby. Book Store, 278 Post., San Francisco, Cal.  
 History of the Presbyterian Church in the United States, Thompson.

Chronicles of the Crusaders, Bohn Library.

## Preston &amp; Rounds Co., Providence, R. I.

Paine, Sailors and Ships of Old Salem.

## Princeton Univ. Lib., Princeton, N. J.

Pigou, Protective and Preferential Tariff Duties.

Yeats, Celtic Twilight.

Diesel, Theory and Construction of a Rational Heat Motor, tr. by Donkin.

## Princeton Univ. Store, Princeton, N. J.

Munsterberg, H., Psychotherapy, Moffat, Yard., 1909, please quote.

## Public Library, Kalamazoo, Mich.

Bartlett, Last Voyage of the Karluk.

Moore, Hail and Farewell.

Pollard, Short History of the Great War.

Stanley, How I Found Livingstone.

Tappan, Folk Stories & Fables, Children's Hour, v. 1.

## Putnam's 2 W. 45th St., New York

Atlas volume of Cambridge Modern History.

Adventures of Gerard.

Bristed, Ten Years in an English University.

Douglas South Wind.

Dehan, Between Two Thieves; Unjust Steward.

Dellenbaugh, Canon, Voyage.

Dickson, Life and Inventions of Edison.

Easby, Smith, Alcaeus.

De Smett, Oregon Missions.

Fothergill, Kith and Kin.

Genealogy or Memoirs of Lyman and Clifford Hall.

Gibson Amateur Telescope Handbook.

Heaton, Blessed Gateway.

Harriman Alaska Expedition, 16 vols.

Hammastrom, Adventures of Two Ants.

Harper's Magazine, containing articles on Tramps, by J. Flynt.

## Putnam's—Continued

Hartmann, Cosmology.

Irwin, Letters of a Japanese Schoolboy.

Martians, in magazine parts, Harpers.

Peter Ibbetson, in magazine parts Harpers.

Mackail, History of Latin Literature.

Maury, Ann, Memoirs of a Huguenot Family.

Nietzsche, Ecce Homo.

Nicolay & Hay, Lincoln, 10 vols.

Ribot, Essay on the Creative Imagination.

Richmond Family, 1594-1896, My American Ancestors, 1040-1594.

Sonnets and Triumphs of Petrarch Bohn.

Trilby, magazine parts, Harpers.

Voltaire, Works, 22 vols.

Zangwell, Italian Fantasies.

B. Quaritch, 11 Grafton St., London, W. 1, England.

Pike, Tiberius, Caligula Claudius and Nero, Boston, 1903.

Plumb, Indian Corn Culture.

Early American Silversmiths, N. Y., 1917.

Britton, North American Trees, N. Y., 1908.

Knowlton, Birds of the World, ed., Ridgeway, N. Y., 1909.

Boston Museum, Cat. of Greek Etruscan and Roman Vases, 1893.

## Rare Book Co., 99 Nassau St., New York

McMaster's History of the United States.

Law and Its Administration, by Stone, Columbia University Press.

History of Rush County, Indiana.

Isis Unveiled, by Blavatsky, vol. 1, 6th ed., 1893.

Aaron Burr's Conspiracy, by McCaleb.

Constitutional History of the United States, 8 vols., by Van Holst.

Society in the Days of Washington, by Griswold.

History of Animals, by Aristotle.

Square Peggy, Today's Daughter.

On Our Hill, by Josephine D. Bacon.

Facsimile of Shakespeare, 1st folio, 1623.

The New Purchase, 2 vols., 1843, Carlton.

Christian Science Books and Pamphlets.

Raymer's Old Bk. Store, 1330 1st Ave., Seattle  
 Capturing a Locomotive, Pittenger.

Rebuilt Books Shop, 64 Pemberton Sq., Boston,  
 The Dog Book, V. Shaw.

Stonhenge, The Dog.

Watson, The Dog, 2 vols.

Peter Reilly, 133 N. Thirteenth St., Phila.  
 Shakespear's England, by William Winter.

The End of Religious Controversy, Bp. Milnes.

Reznick, Menschel & Co., 40 Canal St., New York.  
 The Jewish Encyclopedia, 12 vols., new or old.

Jastrow, Talmudical Dictionary.

Richmond Book Co., 15 N. Third St., Richmond, Va.

Bruce, A. B., Epistle of the Hebrews.

Books, by Ulharu.

Farrar, Darkness and Dawn.

Pryor, Roger, Mother of Washington.

Rowland, Kate Mason, Life of Mason.

Virginia, Items, Haydn.

Wendling, Lee and Jackson.

C. V. Ritter, 17 N. Wabash Ave., Chicago.

Bates, Escape and Suicide of Booth.

Blackwood, John Silence.

Cady, Genealogy.

Catholic Encyclopedia, K. of C. ed.

Chambers, The Reckoning.

Church, Stories from Virgil.

Dow, Theory of Design.

Hewlett, Richard, Yea and Nay.

Hough, Magnificent Adventure.

Shakespeare, Variorum ed., complete.

Sienkiewicz, Knights of the Cross.

Stockton, Story Teller's Pack.

Yale Book of American Verse.

Edson E. Robinson, 111 Washington St., Watertown, N. Y.

Book of Garden Plans, Stephen Hamblin.

E. R. Robinson, 410 River St., Troy, N. Y.

Cabell, J. B., From the Hidden Way.



## BOOKS WANTED—Continued

## E. R. Robinson—Continued

Duncan, N., Battles Royal; Down North; Harbor Tales; Way of the Sea.  
 Fraser, W. A., The Sazada Tales; Eye of God and Other Stories of the East and West; Thirteen Men.  
 Hollander, B., Mental Functions of the Brain.  
 Joubert, J., Thoughts, Pensees, English and French eds.  
 Kelley, M., Little Citizens.  
 Lenotre, G., The Tragic Episodes of the French Revolution in Brittany.  
 Lenormant, F., Beginnings of History According to the Bible and the Tradition of Ancient Peoples, 1886.  
 Lenormant and Chevellier, A Manual of the Ancient History of the East, 1871.  
 Montgomery, L. M., Chronicles of Avonlea; Further Chronicles of Avonlea.  
 McGuffey, First Reader.  
 Nichol, Carlyle; Byron.  
 Orchard, G. H., History of the English Baptists.  
 Page, Walter, Letters of.  
 Parker, G., Pierre and His People; Adventurer of the North; Cumner's Son.  
 Roberts, C. G. O., Haunters of the Silences; Kindred of the Wild.  
 Robertson, M., Private Life of Henry Maitland.  
 Reid, History of the Mohawk Valley.  
 Rives, E., The Castaway.  
 Sizer, How to Study Strangers by Temperament, Face and Head.  
 Stone, Law and Its Administration.  
 Strabo, Geography, Bohn, 1890.  
 Thompson, Seton, E., Wood Myth and Fable.  
 Taylor, M., Confessions of a Thug.  
 Vought, E. H., Practical Character Reader.

Rosenbach Co., 1320 Walnut St., Philadelphia, Pa.  
 Twenty Years of Snipe Shooting, by Pringle.

## Frank Rosengren, 611 N. State St., Chicago

Talks in a Library, Putnam, 1905.  
 Set of Stevenson, fine ed.  
 Painted Veils.  
 First eds., all titles of Stephen Crane and Edgar Saltus.  
 Firenzoula.  
 Peter Whiffle, 1st ed.  
 Twain, Curious Republic of Gondour.  
 Ingersol, vols. 10, 11, 12 and 13, Dresden ed.  
 Rosenthal's Arcade B'kshop, 17 Arcade, Cincinnati  
 United States Catalog Supplement Books, pub. 1912 to present date.  
 St. Paul Bk. and Sta. Co., 55 E. 6th St., St. Paul.  
 Enchanters of Man, by Mayna.  
 Two copies, When the Sun Moves Northward, by Mabel Collins.  
 From Pioneer to Poet, by I. Pagan.  
 House of the Hidden Places, Adams.  
 Book of the Master, by Adams.  
 J. Madison's Journals.  
 Tyler, A Literary History of the Revolution; History of the American Revolution.

Sather Gate Shop, 2307 Telegraph Av., Berkeley, Cal.  
 Black, G. V., Periosteum and Peridental Membrane, 13.  
 Bolton, H. E., Spanish Exploration in the South West, pub. by Scribner.  
 Kennedy, Rough Rhymes of a Padre, pub. by Doran.  
 Perkins, French Cathedrals and Chateaux.

Schafer & Koradi, 407 Callowhill St., Philadelphia.  
 German Bible, Germantown, Sauer, 1743.  
 Books on Cancer, Tumors, Diseases of the Breast.  
 Clark Russell, The Flying Dutchman.

Malcom B. Schloss, 30 E. 53rd St., New York.  
 Guinness, Approaching End of the Age.  
 Hay, Researches into the Laws of Harmonics, Colouring and Form.

Schoenhof Bk. Co., 387 Washington St., Boston.  
 Three Weeks in Holland and Belgium.

Schulte's Book Store, 80 Fourth Ave., New York.  
 Blyden, Islam and Christianity.

## Schulte's—Continued

God's Dealing with George Muller.  
 Rubricas Generales de la Missa Gothica-Muzarabe, y el Omnium Offerentium, etc., Por Don Francisco Jacobo Hernandez, Ano de 1772.  
 History of the First Division, pub. Winston Co.  
 White, Warfare Between Science and Religion.  
 Salmon, Higher Plane Curves.  
 Oberholtzer, Robert Morris.  
 Liebfred, Windows of Gold.  
 Humphries, Our Feathered Friends.

Chas. Scribner's Sons, 5th Ave. at 48th St., N. Y.  
 Bird, Paul of Tarsus, Scribner.  
 Bourdillon, Nephele, Grosset & Dunlap, 1912.  
 Dorland, The Age of Mental Virility, Century Co.  
 Doyle, Sir Migel, Doubleday.  
 Duke, Celebrated Criminal Cases of America, Barry, San Francisco.  
 Folk Lore Journal, 7 vols., London, 1883-89.  
 Folk Lore Record, 5 vols., London, 1878-82.  
 Freres, B., Old Deccan Days.  
 Gissing, A Critical Study of Dickens, Dodd, Mead.  
 Gordon-Smith, Ancient Tales and Folk Lore of Japan, Macmillan.  
 Green, Filigree Ball, Bobbs.  
 Harker, Miss Esperance and Mr. Wycherly, Scribner.  
 Hutton, Country Walks About Florence, Methuen.  
 Indian Fairy Tales, Collected and Translated by M. Stokes, Ellis & White, 1880.  
 Indian Notes and Queries, Temple and Others, Allahabad, 1883-90, 7 vols.  
 Jolly, H., Legend in Japanese Art, Dodd, Mead.  
 Quiller-Couch, Old Fires and Profitable Ghosts, Scribner.  
 Raine, Wyoming, Dillingham.  
 Ridgeway, Birds of the World.  
 Temple, R. C., Legends of the Panjab, 2 vols., Bombay, 1884.  
 Van Dyke, Music Lover, Moffitt.  
 Abbott, Society and Politics in Ancient Rome.  
 Adams, J. Q., Lectures on Rhetoric and Oratory, 2 vols.  
 Brown, Alex., The Genesis of the U. S., 2 vols., Houghton.  
 Freeman, L. J., Italian Sculpture of the Renaissance, Macmillan.  
 Hamerton, Etching and Etchers, last ed.  
 Jordan, L. H., Comparative Religion, Its Principles and Problems, Scribner.  
 Hope, Intrusion of Peggy; A Servant of the Public; Tristram of Blent.  
 Lea, Chloe of Malone.  
 Lucas, Wanderer in Florence, Mac.  
 Ludovici, A. M., A Defense of Aristocracy, Constable, 1915.  
 McCutcheon, J. T., In Africa, Bobbs-Merrill.  
 Schofield, R. J., Home Mechanic, pub. Excelsior.  
 Stephens, L., English Thought in the 18th Century.  
 Sykes, Glory of the Shia World, 1910.  
 Sykes, P. M., Ten Thousand Miles in Persia; Voyage of a Pilgrim.  
 Wallace, R. L., Canary Book, Gill.  
 Warrick, The Chalkline.

## Seattle Public Library, Seattle, Wash.

Cullum, Biographical Register of the Officers and Graduates of West Point, vol. 5.  
 Cyclopedia of American Government, ed. McLaughlin & Hart.  
 Thomas, Gardening for Amateurs.

A. G. Sells, 1224 Amsterdam Ave., New York.  
 Hodson, Broad Outlines of Science.

## Charles Sessler, 1314 Walnut St., Philadelphia.

Eighth Sin, Christopher Morley.  
 Parnassus on Wheels, 1st ed.  
 Avowals, George Moore.  
 Story Teller's Holiday.  
 Marriage Below Zero.  
 Balzac, Barrie ed., cloth.  
 Home to Made Beverages, Scientific American, 1919.  
 Christmas Mystery, Locke.  
 Castles and Old Chateau of Burgundy.  
 American Glassware, Barber.  
 Any books illus. by Abbey.  
 Beaux and Belles of Colonial Days, Lippincott.  
 Barchester Towers, 1st ed.

## BOOKS WANTED—Continued

## Chas. Sessler—Continued

Anything on the Batso Colonies.  
 The Book of the Skag.  
 Anything by David A. Curtis.  
 Cream of the Jest, 1st ed.  
 Any Odd Titles of the Handy Library ed. of Dumas.  
 El Greco, Life and Works.  
 Fenoloso on Chinese Art.  
 Ferguson on Tree Worship.  
 Gold and Iron, 1st ed.  
 Hunter on Glass.  
 Sir Gawayne and the Green Girdle.  
 Hoof Beats or Prints from Virginia.  
 Jumping Frog, 1st ed.  
 Innocence Abroad, 1st ed., 1st issue.  
 Jungle Book, illus. by Paul Joune.  
 Ben Jonson's Plays, reprint.  
 Tristram Shandy, any ed.  
 Letters of Keats, ed. by Forman.  
 Richard Crashaw's Poems.  
 Henry Vaughan's Poems.  
 George Darley's Poems.  
 Stevensoniana.  
 Julian the Apostate.  
 James' Tragic Muse.  
 Trial by Jury, Gilbert & Sullivan.  
 Virgil, English by Williams.  
 Way of All Flesh, 1st ed.  
 Ancient Philosophy, Besant.

John V. Sheehan, 1550 Woodward Ave., Detroit.  
 Chesterton, Wisdom of Father Brown.  
 Anthology of Catholic Verse, compiled, Joyce Kilmer.

Sibley, Lindsay & Curr Co., Rochester, N. Y.  
 A Memoir of Jane Austen by her nephew, J. E. Austen Leigh, Eversley Series.  
 Saintsbury, Corrected Impressions.  
 Cunningham, Western Civilization in Its Economic Aspects, Ancient Times.

Clarence W. Smith, 113 East Ave., Rochester, N. Y.  
 Lady into Fox, 1st ed.  
 Hollow Needle, LeBlanc.  
 A. D. T. Whitney, Hitherto.  
 Book of Twelve Prophets, G. A. Smith, 2 vols., Expositor's Bible Series.  
 What Is Christianity? George Cress.  
 Romance and Tragedy, Prof. Hall-Frye.

Smith Bros., 470 13th St., Oakland Cal.  
 George & Cecelius Calvert, in the Makers of America Series, pub. Dodd, Mead & Co.

Standard Book Co., 118 E. 25th St., New York.  
 The First Man in the Moon; When Asleep or Awake; War of the World; Mr. Polly, H. G. Wells; must be in good cond.  
 Modern Masters and Their Paintings, Sarah Tyler.

F. C. Stechert Co., 126 E. 28th St., New York.  
 Fuller, Art of Coppersmithing, 4th ed., 1911.

E. Steiger & Co., 49 Murray St., New York.  
 Scherper, Evolution of Modern Liberty.  
 Scheffel, Ekkehard.

W. K. Stewart, 44 E. Washington St., Indianapolis.  
 Young, John, Christ of History.  
 Cross & Bivan, Cellulose.  
 Ottman Sisters, Pioneer Story.  
 Carroll, Curiosa Mathematica.  
 Encyclopedia Britannica, Handy Vol. ed., Morocco binding, India paper, 10th ed.  
 Vol. 2, Vailima, ed. Robert Louis Stevenson.

W. K. Stewart Co., Louisville, Ky.  
 Washington Irving's George Washington, 5-vol. ed. only.

Stewart Kidd, Cincinnati, O.  
 The Red Knight, Simeon Strinsky.  
 Beaujeu, Bailey.  
 Stealthy Terror, Ferguson Lane.  
 LeJard, Cutt of Venus.

Harry Stone, 137 Fourth Ave., New York.

Currier & Ives lithographs, showing Fishing, Shooting, Hunting, Camping and Other Sporting Subjects.  
 Richard Realf's Poems.  
 Newell's Voyage of the Fleetwing.  
 McFee, Casuals of Sea, Lond., 1816.  
 Beaumont & Fletcher.  
 MacLaren, Doctor of Old School.  
 Dr. Munson's Jungle Days and Kipling's India.  
 Early Amer. Books on Architecture.  
 Willa Cather, any 1sts.  
 Baldwin Genealogy, 2 vols., 1500-1881.  
 Wilson's History of Amer. People, auto. ed.  
 Dawson's Garden Without Walls.  
 Eugene O'Neill, 1sts, letters, ms.  
 Dickens, 1st Amer. eds.  
 Hunter's Decorative Textiles.  
 Judd, any original works on Theosophy.  
 Nielsen, Book of Death; Andersen's Fairy Tales.  
 Bound vols. of Godey's and Graham's.  
 Pyle, Howard, any 1sts.  
 Lorry's Memoirs of Military Surgery.

Guy Stonestreet, 507 Fifth Ave., New York.  
 Baring Gould, Were Wolves.  
 Letters of Mme. Sevigne.  
 A'Beckett, Comic History of England, imperfect copy.  
 Aphra Behn, Works, 6 vols.

## PRIMITIVE CULTURE

By

Edward Burnett Tyler

Brentano's announce Primitive Culture, available, for the firsttime, in a single volume. The type is large and readable and the new book contains all the material previously found in the two volume edition. \$5.00

BRENTANO'S PUBLISHERS NEW YORK

H. S. Stratford Co., 646 S. Spring St., Los Angeles.  
 U. S. Catalogue, 1912, or later.  
 Archko Volume.

Studio Bk. Shop, 408 N. 20th St., Birmingham, Ala.  
 Ethiopica, Heliodorus.  
 Diary of William Oldys, Ed. W. J. Thomas.  
 Story of Library and Book Collecting, A. E. Savage.

Sunwise Turn, 51 E. 44th St., New York.  
 Mr. Bingle, George Barr McCutcheon.  
 Memoirs of Li Hung Chang, W. F. Mannix, with introd. by Hon. John W. Foster, Houghton Mifflin, 1913, original ed., not the new one.

Syracuse Univ. Bk. Store, 303 University Pl., Syracuse, N. Y.  
 Stratton, Experimental Psych. and Culture.  
 Moll, Hypnotism.  
 Harper, Railway Accounting.



## BOOKS WANTED—Continued

## Syracuse Univ. Bk. Store—Continued

The Book of Poultry, Macmillan.  
Lichnowsky, My Mission to London.  
Duncan, Chemistry of Commerce.  
Jacobs, Barlaam and Josaphat.

## Thoms &amp; Eron, 34 Barclay St., New York.

Vanity Fair, vol. 2, Kensington ed., any binding.  
Kipling, Outward Bound ed., vols. 25, 26, 27, 28.  
Oxford Dictionary.  
Chatterton, Ship Models.  
Anstey, Lyre & Lancet.  
Bolton, Herbert E., anything.  
Illus. London News, War vols.  
Dealers having overstock in sets of Standard Authors, History, Biography, Encyclopedias and other reference books, in DeLuxe, Limited, Subscription and Trade Editions, can dispose of them to us to advantage as we are always in the market to buy good sets for cash.

## Lewis M. Thompson, 24 Stone St., New York.

English Notes, Boston Daily Mail Office, 1842.

Thorburn & Abbott, 113 Sparks St., Ottawa, Can.  
Horses and Stables. Fitzwygram.

## B. Thorsen, 1144 Marianna St., Chicago.

Books by H. C. Andersen, in all languages, not German, always wanted.

## The Tuttle Co., 11 Center St., Rutland, Vt.

Adirondacks, Ethan Allen, Bennington Battle.  
Dartmouth College, Indian Captives, Prohibition, Life Insurance.

Wm. Tyrrell & Co., 780 Yonge St., Toronto, Can.  
Dr. Figgis, Churches in the Modern State.

## Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.

Evolution of Drama, Richard G. Moulton.  
Is There a God? Jones  
Book of Famous Verse, Repplier.  
Sayre Family, Banta.

United Presby. Bd. of Pub., 209 Ninth St., Pittsburgh  
Howells, The Shadow of a Dream; The Day of Their Wedding; An Open-Eyed Conspiracy; Seven English Cities; Stops of Various Quills; Heroines of Fiction; A Parting and a Meeting.

## University of Pennsylvania Library, Philadelphia.

Santayana, Sonnets and Other Verses.  
Doyle, Last Galley.  
Aucassin and Nicolette, Oxford Clarendon Press.  
Meredith, Ordeal of Richard Feverel.  
Maupassant, Window and Short Stories.  
Guizot, Oliver Cromwell.  
Locke, Miss Fearless & Co.  
Moulton's Library of Literary Criticism, set, of odd vols.  
Grosse, Ernest, Beginnings of Art.  
Thudichum, Chemical Physiology.  
Columbia Univ. Studies in Pol. Science, vol. 72, no. 2.  
LeQueux, Whoso Findeth a Wife.  
Burgess, Photograph and Ambrotype Manual.  
Headley, Life of Oliver Cromwell.  
Nancrede, Essentials of Anatomy.  
Irving, Chronicle of the Conquest of Granada.  
Mason, Soc. for the Propagation of Christian Knowledge.  
Hume, Spanish People.  
Southey, Oliver Cromwell.  
Aldrich, Cloth of Gold.  
Abbott, Queen Elizabeth.  
Perez Galdos, Dona Perfecta.  
Clemens, Tom Sawyer Abroad.  
Wentworth, Text Book of Geometry.  
Crawford, Francesca da Rimini.  
Norton, Chicago Traction.  
Columbia Univ. Studies in History, vol. 66, no. 2.

## Van-Cleland Bk. &amp; Art Store, 284 Main St., Winnipeg, Can.

Meyer's Handbook of Ornaments.  
Letters and Reminiscences from a Man to His Mother.  
Popol Vuh, trans. by Spence.

## Van-Cleland Co.—Continued

Holmes, Ancient City of the New World.  
R. S. Conway, Italic Dialects, 2 vols., Cambridge Press.

Prudence Says So, Ethel Huston.

Dr. Frank Crane, Essays.

Geographical Magazine, April, 1923.

Vassar Co-operative Bk. Shop, Poughkeepsie, N. Y.  
Hauptmann, Fool in Christ, Huebsch.

A. C. Vroman, 329 E. Colorado St., Pasadena, Cal.  
Wells, First Men in the Moon; When the Sleeper Awakes.

Charming Children of Dickens, by his daughter.

Walden Bk. Shop, 307 Plymouth Court, Chicago.  
Industrial Depressions, George Hull.

Edwin C. Walker, 211 W. 138th St., New York.  
Decameron, unexpurgated only.

## John Wanamaker, Bk. Dept., New York.

The Duel, or In Honor's Name, Kuprin, pub. Mac.  
Me, Anonymous.  
Farsifal, Oliver Huckel.  
Life of Madame Guyon, vols. 1 and 2.  
Red Belts, Hugh Pendexter, pub. D. Page.  
The Earth and Its History, Angelo Heilprin, pub. Silver, Burdett & Co., 1896, 2.

## John Wanamaker, Book Dept., Philadelphia.

Lost Cabin Mine, Neven.  
Any vol. by Bengel.  
Circuit Rider's Widow; Recording Angel, Harris.  
Cecily in the Wide World; Vanished Helga, Elizabeth Corbett.  
Stories of Evangeline Country, Margaret McLeod.  
Ship Models, E. Keeble Chatterton.  
Marco Polo, National Lib., Cassell.  
The Baritone's Parish, Ludlow.  
How John Norton the Trapper Kept Christmas.  
John Jasper's Secret, Wilkie Collins.  
Amarilly in Love, Manites.  
Morphology of Angiosperms, Coulter & Chamberlain.  
Cassel, French Dictionary. Miniature ed.  
Little Miss Grouch, Sam'l H. Adams.  
Ensign Russell, David Gray.  
Pals First, Elliott.  
The Art of Theatrical Make-up, Norton Cavendish.

## Wayfarers' Book Shop, 8 Jackson Pl., Wash., D. C.

Stonewall Jackson, Henderson, Longmans.  
Gardens of Virginia, Garden Society of Virginia.  
Entailed Hat, Townsend, Harper's.  
Memoirs of a Diplomat, Bacourt.  
Social Life in Old New England, Crawford.

## J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa.

Chambers, The Reckoning.  
Thomas, William H., The American Negro, pub. 1901.  
Bennett, In the Primitive.  
Stacpoole, Blue Lagoon.  
Tarbell, History of the Standard Oil Company.

## Edgar H. Wells &amp; Co., 51A E. 47th St., New York.

Auringer, Voice of a Shell, 1883.  
Beard, C. A., The Supreme Court and the Constitution.  
Blackmore, Lorna Doone, illus. by C. Johnson, 1900.  
Blaney, The Golden Carribean.  
Charles, Honduras, the Land of Great Depths, 1890.  
Chapman, Ervin, Latest Light on Abraham Lincoln.  
Cooke, Surry of Eagles-Nest, 1866.  
Dickinson, The Single Hound, 1914.  
Garland, A Member of the Third House.  
Halcyon Luminary and Theological Repository, vol. 2, and following, 1813-  
Hart, Development of Standard English Speech in Outlines, 1907.  
Holland, Odes, Naval Songs, etc., 1813.  
Hevemeyer, Anthrology, the Science of Man and His Ancestors, N. Y., 1922.  
Juan, Secret Expedition to Peru, 1851.  
Ker, River and Lake Names in the U. S.  
Kerst, Beethoven, trans. by Krebiel, 1905, 3 copies.  
Masters, Spoon River Anthology, illus. by Oliver Herford, Macmillan, 1916, or 1921 only.  
Miller, Illus. History of the State of Montana, 1894.

## BOOKS WANTED—Continued

## E. H. Wells—Continued

Phillips, Art in Short Story Narration, 1913.  
Roosevelt, African and European Addresses, 1910;  
Selected Addresses and Public Papers.  
Thorndike, Notes on Child Study.  
Willoughby, Social Justice.

## Whitlock's 219 Elm St., New Haven, Conn.

Warming, Oecology of Plants.  
Webster's Brief Hist. of Epidemics, 1799.  
Tuttle Family Record.  
Charles Davis Perspective.  
Lippert, Kultur Geschichte.  
Fink, Lichens of Minnesota.  
Sighart, Alfred the Great.  
Sheppard, Photo Chemistry.  
John Hill's Works.  
Atlas New Haven, Conn., 1888 or 1911.  
Landolt & Bernstein, French Dictionary.

## Wills Bk. &amp; Sta. Co., Greensboro, N. C.

South America, the Continent of Opportunity, by  
Francis Clark.

## Woodward &amp; Lothrop, Washington, D. C.

Baldwin's History of Psychology, Putnam's, vol 2  
only.  
Set in Silver, Williamson.  
Knights of the Golden Horse Shoe, Carruthers.  
Ye Olde Bke. Shoppe, 214 Stanwix St., Pittsburgh.  
A. & C. Black books, The Channel Islands; Wild  
Lakeland; Story of the Pharaohs; Light Side of  
Egypt; Ancient Tales and Folk Lore of Japan.  
Bridges, The Westminster Pilgrim.  
Saveur, Metallography of Iron & Steel.  
Van Deventer, Telephonology.

## BOOKS FOR SALE

Aries Book Shop, 116 Delaware Ave., Buffalo, N. Y.  
The Children's Hour, Tappan, 9 vols., new, \$10.00.  
Journeys Through Bookland, Sylvester, 13 vols.,  
new, \$15.00.  
Cooper, James Fennimore, 31 vols., cloth, Rout-  
ledge, \$22.50.

Davis & Banister, Slater Bldg., Worcester, Mass.  
Complete set, Stoddard Lectures, 15 vols., cloth  
binding in original wrappers, price \$15.00.

Harlem Book Co., Inc., 53 W. 125th St., New York.  
Modern Seamanship, Knight, 7th ed., leather, new  
books, price 35c. each; in 100 lots, 25c. each.  
Gospel Hymns, 1 to 6, I. D. Sankey, 10c. each.

## Moroney, 35 E. 3rd St., Cincinnati, Ohio.

Last Call. Concentration Sale.  
5000 Lot, Assorted, each 10c.  
30-vol. Dickens, clo., \$9.  
12-vol. O. Henry, clo., \$5.  
15-vol. Irving, 1/2 lea., \$7.50.  
16-vol. Sherwood, 1/2 cl., \$5.00.  
9-vol. Scott, Poems, calf, \$4.00.  
Early Peloubet and Other S. S. Notes.  
Giovanni-Straparola.  
Supplemental Arabian, 7 vols.  
O. Wilde, 10 vols., all Binton Ethnol. Soc.  
Sloane, Nap., 4 vols.

Peter P. Mulligan, Inc., 36 W. 44th St., New York.  
Offer the following books at reduced prices; post-  
age extra.

Dream psychology, Freud (\$3.50), \$1.50.  
Dancing with Helen Moller (\$6.00), \$2.50.  
Blindness of Virtue (\$1.35), 40c.  
Thought and Expression in the 16th Century, 2 vols.  
(\$9.00), \$3.00.  
The Ego and Its Place in the World (\$5.00), \$1.25.  
The Red Light of Mars (\$1.25), 35c.  
My Son and I, illus., Hugh Thomson (\$3.50), 90c.  
League of Nations, Erzberger (\$2.25), 45c.  
The William Locke Calendar (\$1.25), 30c.  
Colonization, Keller (\$5.00), 75c.  
Plumbing, Design & Installation, Gray (\$5.00),  
\$1.00.  
Germany Since 1740, G. M. Priest (\$2.00), 30c.

## Peter Mulligan—Continued

The First Booke of the Faerie Queene, Agincourt  
(\$1.50), 20c.  
Flamini's Study of the Divine Comedy (\$2.00), 35c.  
A Trip to Lotus Land, Bell (\$3.00), 90c.  
The Empire of Silence, Courtney (\$1.50), 35c.  
Letters to Several Persons of Honor, Donne (\$5.00),  
\$1.10, ltd. ed.  
Doctrine of God, Wicks (\$6.00), \$1.35.  
Theatrical and Musical Memoirs, Aronson (\$5.00),  
\$1.10, ltd. ed.  
Bibliography of Oscar Wilde, Mason (\$7.50), \$3.00.  
The Alligator and Its Allies, Reese (\$3.50), 90c.  
Modern Banking, Commercial and Credit Papers,  
Silver (\$7.50), \$2.25.  
History of Aeronautics, Vivian (\$5.00), \$1.50.  
Hunting the Fox, Lord W. DeBroke (\$4.00), 95c.  
Queen of China, Shanks (\$2.50), 30c.  
Recollections of Count Tolstoi, Behrs (\$3.50), 95c.  
Elementary Naval Ordnance and Gunnery, Lieut.  
Ramsey (\$3.00), 60c.  
Examples of Industrial Education, Leavitt (\$2.00),  
35c.  
Church and Religion, 2 vols. (\$5.00), \$1.10.  
Engineering as a Vocation, McCullough (\$3.00), 45c.  
Bibliography of Thoreau, Allen (\$5.00), \$1.90.  
Bibliography of Holmes (\$5.00), \$1.90, by Ives.  
Correspondence of William Shirley, Lincoln, 2 vols.  
(\$7.50), \$1.75.  
Characteristics of Existing Glaciers, Hobbs (\$3.50),  
\$1.10.  
Life of William McKinley, C. S. Olcott, 2 vols.  
(\$6.00), \$1.75.  
William Wordsworth, 10 vols. (\$20.00), \$6.00.  
From Liberty to Brest-Litovsk (\$6.40), 95c.  
Letters and Journals of Samuel F. B. Morse, 2 vols.  
(\$7.50), \$1.90.  
Girlhood of Queen Victoria, 2 vols. (\$9.00), \$3.00.  
Porter, 5 vols. (\$9.50), \$3.75.  
Planning of Apartment Houses and Country Homes  
(13.50), \$2.50.  
Picturesque Greece (\$6.00), \$2.50.  
Bookkeeping and Business Management (\$2.50), 75c.  
Suburban Homes with Constructive Details (\$3.50),  
95c.  
Cement Houses and Private Garages (\$3.50), 95c.  
Automobile Repairshop Shortcuts (\$4.00), 95c.  
Political Parties in the United States, Macey (\$2.25),  
45c.  
History of the Art of Writing, Mason (\$6.50), \$2.00.  
Irish Fairy Tales, illus. Rackham (\$5.00), \$1.75.  
Northern Ill. State Teachers Coll., Haish Lib.,  
DeKalb, Ill.

Larned, History for Ready Reference, 7 vols., half  
mor.; make offer.

## L. Rutledge, Laurel Hotel, Bristow, Okla.

Life and Work of Woodrow Wilson by Wm. D.  
Eaton and Harry C. Read, including his great  
Speeches, Letters and Messages and Hist. of the  
Peace Conference, pub. at \$3.00, 768 pages, well  
illustrated, ppd., \$1.50.

J. C. Slippy, 517 City County Bldg., Pittsburgh, Pa.  
Kipling's Works, 23 vols., Outward Bound ed.,  
cloth, as new, price on application.

## James Thin, 55 S. Bridge, Edinburgh, Scotland.

De la Mare, W., Flora, A Book of Drawings by  
Pamela Bianca, with illustrative Poems by W.  
de la Mare, 1st ed., 49, boards, new, n. d., pub.  
25/-, for 10/-.  
Swinburne, A. C., Selections from, ed. by Edmund  
Gosse and T. J. Wise, large paper ed., 8vo,  
parchment extra, uncut, new, 1919, pub. 30/-, for  
12/-; Ed. limited to 500 copies.  
Swinburne, A. C., Posthumous Poems, ed. by Ed-  
mund Gosse and T. J. Wise, Large paper ed.,  
8vo, hf. parchment, uncut, new, 1917, pub. 30/-,  
for 10/-; edition limited to 300 copies).

Thoms & Eron, Inc., 34 Barclay St., New York.  
Offer the following Remainders of Confederate and  
Other Southern Items:

60 Capers, Ellison, The Soldier Bishop, by Rev.  
Walter B. Capers (\$3.00), \$1.50.  
13 Wright, Gen. Marcus J., General Officers of the  
Confederate Army (\$1.50), 75c.  
20 Ashby, Turner, Life, by Thomas A. Ashby (1.50),  
75c.



## BOOKS FOR SALE—Continued

## Thoms &amp; Eron—Continued

- 28 Blythe, Vernon, History of the Civil War in the U. S. (\$2.00), \$1.00.  
 40 Bailey, Thos. P., Race Orthodoxy in the South (\$2.00), 75c.  
 49 Brinton, John H., Personal Memoirs (\$2.00), 75c.  
 46 Clayton, Powell, Aftermath of the Civil War in Arkansas (\$2.00), \$1.00.  
 16 Chancellor, Wm. A., Our Presidents and Their Office (\$3.00), \$1.00.  
 45 Stuart, Maj. Gen. J. E. B., An Address by Theo. S. Garnett (\$1.00), 50c.  
 68 Collins, W. H., Truth about Lynching (\$1.25), 25c.  
 6 George, James Z., Political History of Slavery in the United States (\$3.00), \$1.00.  
 20 Gordon, Wm. Fitzhugh, A Virginian of the Old School, A. C. Gordon (\$3.00), \$1.50.  
 10 Hunter, Alexander, Johnny Reb and Billy Yank (\$3.00), \$1.50.  
 10 Heysinger, Capt. Issac, Antietam, and the Maryland and Virginia Campaigns of 1862 (\$1.50), 50c.  
 107 Reed, John H., Racial Adjustments in the Methodist Episcopal Church (\$1.50), 25c.  
 85 Rawlins, John A., Life, by James H. Wilson, (\$3.00), \$1.00.  
 55 Harrison, Ida W., Beyond the Battle's Rim (\$1.50), 50c.  
 46 Hutchins, E. R., War of the Sixties (\$3.00), \$1.50.  
 10 Jones, Samuel, Siege of Charleston (\$2.00), \$1.00.  
 10 Kellogg, Sanford C., Shenandoah Valley and Virginia, 1861-65 (\$2.00), 75c.  
 67 McClellan, Geo. B., Vindication of the Military Career of, by Jas. H. Campbell (\$3.00), 75c.  
 17 MacCorkle, Wm. A., White Sulphur Springs (\$5.00), \$2.50.  
 5 McIlwaine, Richard, Memoirs of Three Score Years and Ten (\$3.00), \$1.50.  
 11 McKim, Randolph H., Numerical Strength of the Confederate Army (\$1.00), 50c.  
 26 Massey, John E., Autobiography (\$2.00), \$1.00.  
 36 Marshall, Francis, Battles of Gettysburg: The Crest Wave of the American Civil War (\$2.00), \$1.00.  
 6 Menefee, Richard H., Life, by John W. Townsend (\$3.00), \$1.50.  
 21 Oates, Wm. C., War Between the Union and the Confederacy (\$3.00), \$1.50.  
 11 O'Ferrall, Col. Chas. T., Forty Years of Active Service (\$2.00), \$1.00.  
 68 Peterson & Hanson, C. A. & J. M., Pilot Knob: The Thermopylae of the West (\$2.00), 50c.  
 34 Pollard, Percival, Vagabond Journeys (\$2.00), 50c.  
 37 Polley, J. B., Hood's Texas Brigade, Its Marches Battles and Achievements (\$3.50), \$1.75.  
 6 Polley, J. B., Soldiers Letters to Charming Nelly (\$2.00), 50c.  
 23 Price, John A., Negro—Past and Present and Future (\$1.50), 75c.  
 21 Temple, Oliver P., Notable Men of Tennessee, 1833-75 (\$3.00), \$1.50.  
 60 Vance, W. J., Stone's River (\$1.00), 25c.  
 20 Vineyard, T. E., Battles of the Civil War (\$1.00), 50c.  
 29 White, Henry A., Southern Presbyterian Leaders (\$3.00), \$1.50.  
 26 Wise, George, Campaigns and Battles of the Army of Northern Virginia (\$3.00), \$1.50.

J. G. Williams Co., 10 High St., Boston, Mass.

Talmud in English, 10 vols., can now again be had regularly. Dealers write for discount. Jewish clients of all bookstores are ready buyers at the mere suggestion of this publication.

## BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

## BUSINESS OPPORTUNITIES

RICE AND LaSALLE. Play Brokers. 140 W. 42nd St., New York. Publishers' agents for the sale of motion picture rights to published fiction.

## BUSINESS FOR SALE

BOOK STORE Central Michigan in town of about 50,000, only one competitor. Store in operation last 25 years. Right place for Real Book Man. Stock inventory about \$8,000, fine location, rent reasonable. Poor health reason for selling. No Curiosity Seekers need answer. I. B., care Publishers' Weekly.

FOR SALE—Well-established book shop with circulating library in city near New York. Stock, fixtures and good-will, not over \$2700. Address K. T., care Publishers' Weekly.

## POSITIONS OPEN

WANTED—Young man in publishing house. Good position open for one with some knowledge of printing and binding and the manufacture of books. C. L. P., care Publishers' Weekly.

TRAVELERS WANTED to carry books as an additional line on liberal commission basis in all parts of U. S. Replies confidential. P. C., care Publishers' Weekly.

## POSITIONS WANTED

WOMAN, cultured, thoroughly experienced book sales clerk accustomed to highest clientele desires position New York. B. E. H., care Publishers' Weekly.

POSITION WANTED in a New York bookshop by a cultivated young woman desirous of learning the business. Willing to serve apprenticeship without pay. H., care Publishers' Weekly.

YOUNG MAN, seventeen years' experience, desires position as salesman in retail bookstore. Is able to take full charge of book department, as he knows books thoroughly. Best of references furnished. Address L. X., care Publishers' Weekly.

YOUNG MAN (24) wishes to devote himself to editorial end; some experience, unusual background, wants to learn, knows how to work, made his way Harvard, needs the opportunity to develop, and especially a job. K. M., care Publishers' Weekly.

YOUNG MAN, married, desires position as shipping clerk, experienced. Wants chance for advancement. Q, care Publishers' Weekly.

## SPECIAL NOTICES

MANUSCRIPTS expertly typed. Work called for and delivered in New York. Stenographic Service, 11 East 42nd St., New York. Vanderbilt 3728.

## BOOKDEALERS—BOOKS WANTED

LET US send you regularly announcements of out of print and rare books wanted. National Bibliophile Service, 1270 Broadway, New York.

## REMAINDERS

The Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone Canal 1080.

Do you take the Bookman's Journal, the Magazine de Luxe for dealers in rare books?

Write us for a free sample and subscribe for 1924 if you find it worth while.

THE PUBLISHERS' WEEKLY

## THE BOOK SHELF for BOYS and GIRLS



Give  
Copies  
to  
Parents  
and  
Children

A 52 pp.  
List of  
Best Books

### KEEP A SUPPLY AT HAND

It will be well worth while to keep copies of this competent guide to children's books at hand to give parents, teachers and others looking for books for boys and girls.

#### QUANTITY RATES

50 copies, \$3.00	500 copies, \$25.00
100 " 6.00	1000 " 45.00
250 " 14.00	5000 " 200.00

Imprinted at \$1.50 extra per order

R. R. BOWKER CO., 62 W. 45th St., New York



## A. J. Holman Co.

desire to call the attention of Book-sellers to their new exclusive feature in Bibles.

It will be to your advantage to see the Holman representative, who will call on you shortly, before placing orders.

### A. J. HOLMAN COMPANY

1222-26 Arch St. Philadelphia, Pa.

*Manufacturers of their own editions for over fifty years. Originators of Pronouncing Teachers' Bibles and of Many Improvements in Bible making generally.*

## Largest Book Stock in America

**STOCK:** Approximately one hundred thousand titles specially selected for the needs of the trade.

**SERVICE:** Prompt and intelligent. Special attention to customers pick-up orders.

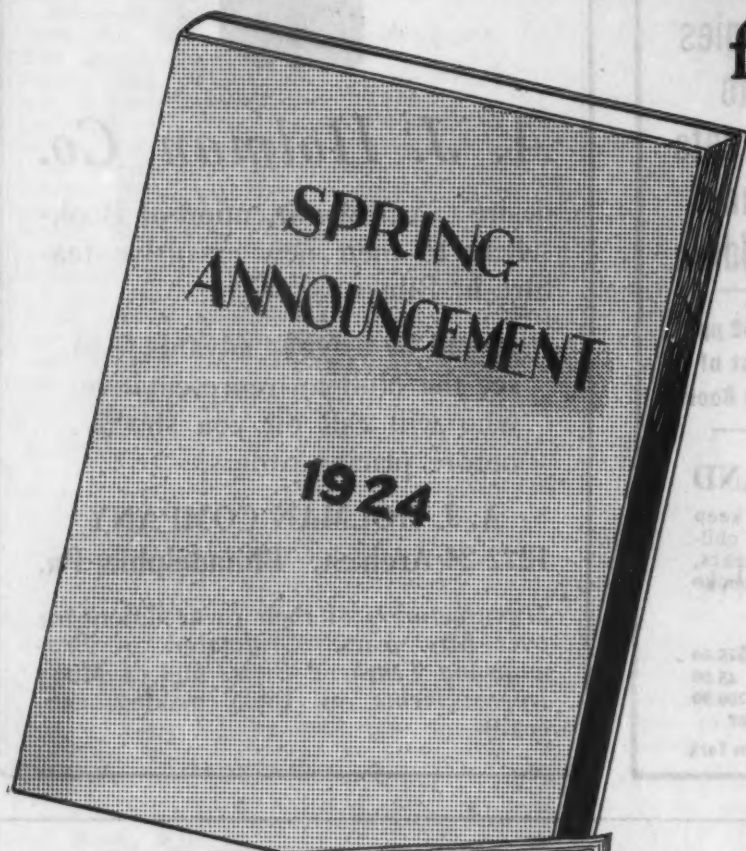
**SHIPPING:** Facilities are the best. All railroads center in Chicago.

**CATALOG:** Our mammoth wholesale book catalog is the most valuable work of its kind in the world. Sent to any bookseller upon request.

## A. C. McClurg & Co. :: Chicago



# In durable binding for hard usage



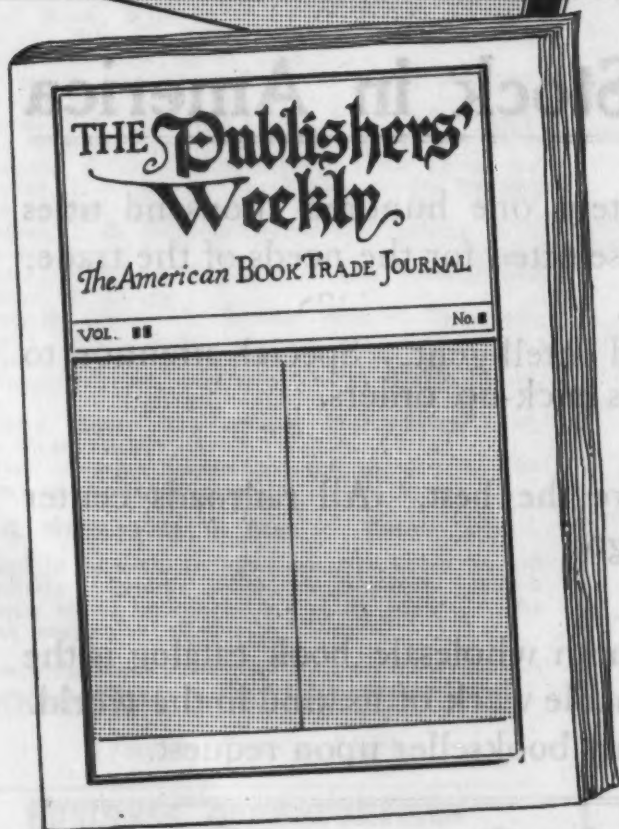
---

Cloth Bound Copies

75c each

10 copies @ 60c each

---



---

Extra

Paper Bound Copies  
for clerks' use  
at 15c each

---

R. R. Bowker Co., 62 W. 45th St., New York



*Your Clerks, Order Desk and  
Promotion Department  
need extra copies of this issue*

## A Comprehensive Guide To All the Books of the Half Year

(SPRING ANNOUNCEMENT, 1924)

LISTED by title and by author there can be found in this single handy volume a complete list of all the new books of all publishers.

THIS means that you can find publisher and price of any new book called for — or you can find title, publisher and price on any author called for.

SUPPLEMENTING the index are the descriptive pages of the publishers. Wherever a book listed in the index has this descriptive note in the advertising an asterisk and an advertising index guides the way to quick information.

---

A COMPLETE, USEFUL TOOL

---

THE Publishers'  
Weekly

*The American Book Trade Journal*

62 W. 45th Street

New York City

---



*A splendid novel of religion.*

# FLAMES OF FAITH

by Samuel Harden Church

*President of the Carnegie Institute.*

It will appeal to American readers;

1. Because it is an absorbing love story—a modern Odyssey of loyalty, covering adventures and trials on two continents.
2. Because it deals with *the* problem that is interesting America—the clash between the orthodox and the liberal within the churches.

*A Safe Buy in Quantity*

Publication Date March 10th

**BONI & LIVERIGHT**

**GOOD  
BOOKS**

61 WEST 48<sup>TH</sup> STREET  
NEW YORK, N.Y.